

UNITED STATES INTERNATIONAL TRADE COMMISSION

WASHINGTON, D.C.

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In the Matter of :
CERTAIN OUTDOOR AND SEMI-OUTDOOR :
ELECTRONIC DISPLAYS, PRODUCTS : Inv. No.
CONTAINING SAME, AND COMPONENTS : 337-TA-1331
THEREOF :

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*** [REDACTED] ***

Deposition of JOHN PALMER in an individual
capacity and as a 30(b)(6)

Conducted Remotely

Thursday, March 16, 2023

9:32 a.m.

Reported by: Matthew Goldstein, RMR, CRR

DIGITAL EVIDENCE GROUP

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1 we've never done that.

2 Q. I'm sorry, I was just going back to that
3 other document that you didn't recognize, which I
4 thought had an 86-inch screen, but we can leave
5 that alone.

6 Okay. So the majority of the time when
7 Palmer provides a display, it's a Samsung Display
8 OH55 or 46.

9 Why is that? Why do you use Samsung the
10 majority of the time?

11 A. In our opinion, it's the best display on
12 the market.

13 Q. Why?

14 A. Just from a reputation standpoint, from
15 feedback from customers. These things sit outside
16 in sometimes a very difficult environment; bright
17 sun, very hot, very cold. And the feedback we get
18 from customers is that, you know, some of the
19 other displays don't work well. They'll tell us,
20 Do not provide us, you know, a particular type of
21 display. We want Samsung.

22 Q. When they say that they don't work well,

1 what do they complain about?

2 A. Typically, it has to do with sunlight.

3 I'm forgetting the term now. But when the
4 monitors get hot, they develop black spots on the
5 display. Sometimes they're like blotches, like
6 just an irregular-shaped black spot where the
7 crystals get overheated. Some displays are much
8 better at preventing that than others.

9 Q. Okay. So the ability to keep the
10 monitors cool is very important?

11 MR. WOO: Object to the form.

12 THE WITNESS: My answer would be that
13 the objective is to keep the monitors functioning
14 to the satisfaction of the customer, whether
15 they're hot or cold. I don't know.

16 BY MS. SHAH:

17 Q. Okay. So before I leave this document,

18 [REDACTED]

19 [REDACTED]

20 [REDACTED]

21 MS. SHAH: Mitchell, could you please
22 put up the document at -- it ends in Bates No. 67.