

Contact

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Top Skills

Wireless
Divestitures
Business Development

Certifications

Preventing Workplace Harassment

Patents

Systems and methods for collecting information from vehicle devices via a vehicle data bus

Systems and methods for collecting information from vehicle devices via a vehicle data bus

SYSTEMS AND METHODS CRASH DETERMINATION WITH NOISE FILTERING

Methods and systems of maintaining and monitoring vehicle tracking device inventories

Dynamic beacon rates and fixed ad hoc modes in ad hoc networks

Gallin Chen

SVP-Networks and Operations at Dune Labs
Irvine, California, United States

Summary

Corporate executive with thirty years of wireless telecom/IoT experience and expertise. Skilled in both technology and business matters, has excelled in varying roles and leading cross-functional initiatives. Has worked in a variety of organizations, ranging from co-founded startups to Fortune 50. Senior roles in engineering, product development, turn-around leadership, and business development have led to the first International CDMA soft-handoff (1999), leading market share as a supplier to leading Chinese OEMs ZTE and Huawei for base station RF power amplifiers (2002), femtocells and PCS service (Tele-Go in 1994), Wireless PBX (1993), leading domestic marketshare for cellular M2M modules (2003), and the acquisitions of Technocom's Location Messaging Unit business (2006), LoJack (2016), and Synovia (2019).

Specialties: Wireless, Cellular, Machine to Machine (M2M) Communications, Internet of Things (IoT), Due Diligence for Mergers, Acquisitions, and Divestitures, Patent/Intellectual Property Development and Licensing, Identifying Prior Art, Technology Business Development, GPS/AVL, and rate plan/data pool optimization for reduction of recurring operating expenses.

Experience

Dune Labs Inc.
SVP-Networks and Operations
August 2019 - Present (4 years 8 months)
Orange County, California Area

Dune is a tech startup with a simple, intelligent and seamless approach for water sub-metering in multi-family properties. Investors and property managers can optimize cashflow, capture equity and contribute to regional water conservation initiatives by deploying Dune's IoT solutions.

Taiwanese American Citizens League (TACL)

Geotab Exhibit 1127 Geotab v. Omega IPR2023-00504

Board Member-TACL LA

June 2019 - Present (4 years 10 months)

Los Angeles, California

The mission of TACL is to enhance the quality of life for Taiwanese Americans. Our work is largely devoted to Leadership, Identity, Networking, and Citizenship.

CalAmp

14 years 4 months

Sr. Director - Corporate Development

May 2006 - July 2019 (13 years 3 months)

Irvine, CA

M&A, Legal, IP, Strategic Partnerships, System Engineering and Biz Dev activities in the Wireless Data and IoT/M2M spaces.

VP- Business Development, Sales, Marketing / M2M Products

April 2005 - May 2006 (1 year 2 months)

Carlsbad and San Diego, CA

Skybility (Acquired by CalAmp)

CEO

November 2003 - April 2005 (1 year 6 months)

Carlsbad, CA

Paradigm Wireless Systems (Acquired by Powerwave / Remec)

VP - Business Development

June 1999 - November 2003 (4 years 6 months)

Irvine, CA

Aircept (now LenderOutlook from CalAmp)

VP - Business Development and Co-Founder

March 1999 - March 2002 (3 years 1 month)

Oceanside and Irvine, CA

Taiwanese American Citizens League (TACL)

Past San Diego President and National Board Member

1999 - 2001 (2 years)

GTE Wireless (Acquired by Verizon)

Manager - Network Engineering

June 1997 - February 1999 (1 year 9 months)

Los Angeles Cellular (Now AT&T / Cingular)
Manager - Advanced Technology Group
December 1996 - June 1997 (7 months)
Cerritos, CA

GTE

7 years

Manager - PCS Network
September 1991 - December 1996 (5 years 4 months)
Atlanta, GA

Engineering Associate

January 1990 - September 1991 (1 year 9 months)

Waltham/Boston, MA, Norwalk/LA, CA, and Raleigh/Durham, NC

Education

University of California, Berkeley

BS, Electrical Engineering and Computer Sciences (EECS) · (1985 - 1989)

Torrey Pines

· (1981 - 1985)