IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

CISCO SYSTEMS, INC.
Petitioner,

v.

CENTRIPETAL NETWORKS, INC.
Patent Owner.

U.S. Patent No. 9,413,722
Issue Date: August 9, 2016
Title: Rule-based network-threat detection

Inter Partes Review No.: IPR2018-01760

DECLARATION OF JACOB H. BAUGHER III

CS - 1042
Cisco Systems, Inc. v. Centripetal Networks, Inc.

I, Jacob H. Baugher III, hereby declare:

1. My name is Jacob H. Baugher III. I am currently employed by Cisco Systems, Inc. ("Cisco") as the Manager, Management-Finance-Controller of Cisco.

2. I am over the age of eighteen (18) and otherwise competent to make this declaration. The statements made in this declaration are to the best of my knowledge and recollection. I have personal knowledge of the facts set forth in this Declaration, and, for facts stated on information and belief, I have been provided with information by a person having personal knowledge of such facts. If called as a witness, I could and would testify competently under oath to the facts stated in this declaration.

3. I have been employed by Cisco for six years. Prior to my employment with Cisco, I was employed at a company which was acquired by Cisco, Sourcefire, Inc. ("SF"), for five years. At SF, I was the Controller from October 2008 to October 2013.

4. I have been continuously employed by Cisco since Cisco acquired SF in 2013. Prior to that, I was continuously employed by SF since October 2008. From my role as Controller at SF, I have personal knowledge regarding SF's prior products and offerings which pertain to network security systems, including SF's 3D System (hereinafter the "SF 3D System"), and the

sales of such products and offerings. In this role, I have personal knowledge about the practices and procedures for recording and retrieving data for the sales of such products and offerings, and I have personal knowledge of the systems used by SF to record and retrieve sales information as discussed in this declaration.

5. From July 2008 to August 2018, data for the sales of SF's products were maintained in Sourcefire's Enterprise Resource Planning (ERP) system (an Oracle system). SF's ERP System was used to manage various day-to-day business activities, including accounting and sales records. SF's ERP system was the source of accounting truth regarding the sales of SF products and offerings.

6. As a public company, the SF accounting team employed industry standards for data control and reconciliation to ensure the integrity and accuracy of the data, including sales data, entered into the SF ERP system. Likewise, industry standards were employed for the data, including sales data, in the SF ERP system following the acquisition of SF by Cisco, also a public company.

7. On or around July 2018, I personally extracted and analyzed data related to sales of Sourcefire 3D System from April 2011 through March 2013 from the records of the SF ERP system.

8. From my review of sales records maintained in the SF ERP

system, I determined that there were approximately 586 customers that purchased the Sourcefire 3D System from April 2011 through March 2013.

9. These 586 customers include entities having large network security teams, such as Microsoft, Symantec, AT&T, Dell, Verizon, Blackberry, Adobe Systems, Citrix, Comcast, Time Warner Cable, the Federal Reserve, Barclays, Goldman Sachs, Morgan Stanley, the Dow Jones, the New York Stock Exchange, the Chicago Mercantile Exchange Group, Blue Cross Blue Shield, Humana, American Red Cross, the American Medical Association, Amgen Inc, Physicians Mutual, Marriott, Sony, Southwest Airlines, Johns Hopkins University, University of Texas, Texas A&M University, the Hershey Company, Xerox, various U.S. government agencies including the Department of Defense, Department of the Air Force, Department of the Army, the Department of the Navy, Department of Homeland Security, Department of State, Department of Energy, Department of Justice, Department of Treasury – IRS, NASA, the SEC, and other foreign organizations such as NATO, Renault, British Petroleum (BP plc), Rolls Royce plc, the Royal Bank of Scotland, Telefonica Argentina, the Toronto Transit Commission, and Vodafone.

10. I declare that all statements made herein on my own knowledge are true and that all statements made on information and belief are believed to be true, and further, that these statements were made with the knowledge that willful

false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code.

[SIGNATURE APPEARS ON FOLLOWING PAGE]

Executed On December 4, 2019

Jacob H. Baugher III