

ety of knowledge and experiences among the women joining this club.” That’s exactly what she got. Some farm partners both work full time off farm while others are both on farm 24/7. Some grow into the thousands of acres while others have less than 100. Some are total newbies to agriculture while others have known no other life.

“Remember, our goal is to help YOU so let us know what you need!”

“Let’s face it, farming generates a lot of paperwork! But do you understand everything that it’s telling you?” Archer invited.

A month in and women are reaching out to one another; sharing tips on computer programs, realizing they’re not alone in the testosterone-rich world of agriculture.

“We didn’t realize how similar we were in our situations,” Thrower says of her farmer dominated social circle.

“When the men are hanging out we can chime in on the farm conversation.”

Fourteen or so women attended Archer’s get to know you session where they shared farm information, discussed their own on farm roles and challenges and what they would like to derive from meeting with other farm women.

An elevator tour gave the women an idea of “what happens to your crop when it leaves your farm.”

“I like that we’re all on the same page,” says Thrower who hopes to better understand marketing trends.

“Basically I want to know when to sell.”

Many women at that first meeting expressed some frustration at being a minority voice in the farm’s decision making process.

And Archer identified with their concerns, drawing examples from her own experience as Maizeing Acres co-owner.

She explained how, as the business grew from a farm owned by she and husband Pete when they married in 1997, to a million ton operation, she realized that if anything happened to her husband, she would have to know the business to allow it to carry forward.

“He’s actually worth more dead,” she said to the chuckles of those in the room who understood.

No time-table has been set; but over the coming months Girls Only! will learn terminology and how farm marketing affects their profitability, contracts, how

trends and currency trading can benefit marketing. They will be introduced to the Maizing Acres website, grading, the discount system, dockage, and the many profitability affecting reports they can generate.

“I’m not sure how it’s going to end up,” Archer says, admitting that she’s still mulling over the suggestion of providing a farmer porn (her name for Agtalk) chatroom for women trying to learn the business, transitioning to farm-life and of course managing the farm, family, house, and job juggle; often not seeing money come in and yet seeing their husband out farming and spending money on expensive inputs, with sometimes little measurable return.

“If you’ve got a plan,” she says, “it takes a lot of the emotion out of your marketing.”



Donna Archer demonstrates sampling and probe issues to her group.

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Marketing ROUNDUP



BY COURTNEY DENARD
The writer is a journalist and communications specialist near Owen Sound

CAD rebounds with help from crude oil

An article in the Globe and Mail says the Canadian dollar closed at 77.08 cents (U.S.) on August 12, rebounding 0.77 cents (U.S.) from the previous day's close of 76.31 cents (U.S.) as the big currency story continued to be out of China.

For two days in a row, China's central bank devalued its currency. On Aug. 12 it fell another 1.8 per cent, adding to losses of 1.9 per cent

on Aug. 11.

The loonie was not one of the big losers, the Globe and Mail said, because of China's move. The devaluation sent markets and the U.S. dollar lower, but commodities were higher, giving the Canadian dollar some upward momentum.

Crude oil futures were up on Aug. 12 after setting a fresh six-year low on Aug. 11. September

oil futures rose 22 cents or 0.5 per cent to \$43.30. They were buoyed by a better-than-expected demand outlook for crude oil from the International Energy Agency.

There was no major economic news in Canada, but looking ahead, Statistics Canada will release manufacturing sales data for June 2015.

Global economic forecast lowered

Global economic growth will slow this year to the lowest rate since the financial crisis, according to the National Institute of Economic and Social Research (NIESR).

The think tank recently cut its 2015 forecast to 3.0 per cent from the 3.2 per cent it predicted in May.

NIESR has cut growth forecasts for the U.S. and many emerging market economies, although its forecast for the Euro zone has only been cut slightly. Its growth forecast for the UK economy was unchanged at 2.5 per cent.

NIESR identifies the Greek economy as a key risk to global growth.

Its forecast is based on the assumption that there will be "large-scale debt relief" for Greece, which is currently far from certain.

It says that the latest Greek crisis has revived doubts about

whether the Euro zone currency union can succeed without greater integration.

The NIESR also says that the slowdown in China may threaten its forecast, with official figures predicting growth of 7 per cent, while some analysis suggests growth of 3 per cent is more likely.

While NIESR was generally upbeat about the UK economy, it believed that weak productivity would remain a challenge. Simon Kirby, an economist at the institute, said: "It's the major domestic risk."

NIESR expects inflation to remain about zero until the end of the year due to low oil prices and the strong pound, but that it will return to the Bank of England's target of about 2 per cent a year by 2017.

Kirby said the rise in the value of sterling and a fall in oil prices would be temporary.



Brillion 23' Hyd. Fold Packer, 18" Crowned Wheels, 9' Base, Dual Wheels, 7' Wing, good cond., faded Paint..... \$9,000



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eg-430 Bu., 24" Sides on 12T Horst, 315x22.5 Tires..... \$5,000
w/Roll Tarp..... \$6,000 or Flotation Tires \$6,500
600 Bu. on 20T Horst, 425's & Roll Tarp... \$9,700



Large selection of Flex Heads for MF Combines from 13' to 25', eg-MF 9118 Flex Hd., late model Teardrop, 6 Bat Ull Reel..... \$5,200 call with needs



**Very large selection of Flail Shredders, Brady 12'..... \$3,400
JD 27, 14'..... \$5,500
JD 120, 20', 1000 PTO, 4 Wheels..... \$8,800**



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Bush Hog..... \$7,900**



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Large selection of Sprayers from 400 to 1350 gal., eg-Hardi TR800, 800 Gal., good Walking Tdm., 60' Hyd Boom, faded Paint, VG Mech..... \$5,900



Very good selection of Plows, eg-JD 2700, 4F, Spring Reset, good Boards & spring Coulters, Land Wheel, very good cond..... \$4,500



JD 2800, 6F Hydrawide Plow, Spring Autoreset, good Boards & Spring Cushion Coulters, Land Wheel, Faded Paint, very good cond..... \$5,900



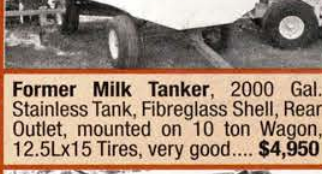
Former Milk Tanker, 2000 Gal. Stainless Tank, Fibreglass Shell, Rear Outlet, mounted on 10 ton Wagon, 12.5Lx15 Tires, very good.... \$4,950



Good selection of 3 PTH & Skid Steer Mount Backhoes, eg-Large Arps 740, Banana Boom approx. 14' dig, 36" Bkt., 2 Stick Control, needs approx 100 HP Tractor..... \$4,900



JD 500 (500 Bu) Grain Buggy, new Auger, 1000 PTO, 18.4x26 Tires, very good cond..... \$8,250



Parker 1550 Weigh Wagon, 18 HP Briggs Eng., Electric Start, Remote Control, Hyd Fold Auger, 12x16.5 Hwy Tires, like new cond., Pioneer Decals..... \$8,950



**Large selection of Disc Chisels from 5 to 13 Shank, eg-IH 6000, 10 Spring Cushion Shanks... \$5,950 JD 712, 9 Shank Rigid..... \$5,750
JD 1700, 10 Spring Cushion..... \$4,950**



**Good selection of Chisel Plows from 3 PTH to 26', eg-DMI 14', High Clearance..... \$3,400
JD 1610, 11 Spring Cushion Shank, nice \$3,200**

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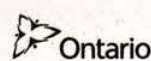
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This project was undertaken with the financial support of the Government of Canada.
Ce projet a été réalisé avec l'appui financier du gouvernement du Canada.

BUSINESS

Tempeh, a fermented soy food, now processed in Kitchener

Paul Sauder sells 130 cases of tempeh per week but says he could sell even more but production is limited by the size of his facility



BY HELEN LAMMERS-HELPS
The writer is a freelance journalist based in New Dundee
hlh@megawire.ca

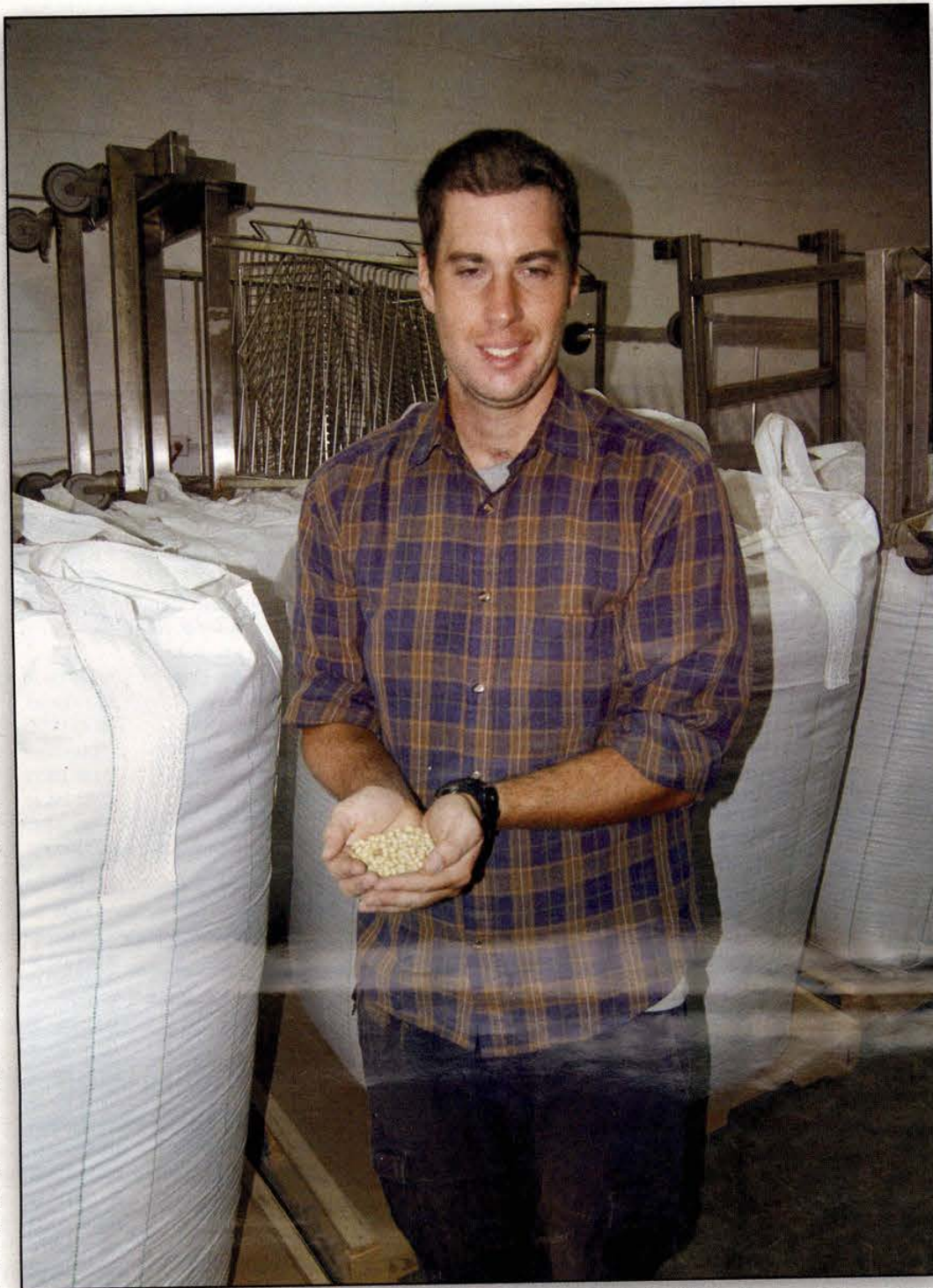
Paul Sauder has doubled sales of tempeh, a fermented soy food, since buying Henry's Tempeh three years ago. Tempeh, which is similar to tofu, is eaten as a meat alternative by both vegetarians and meat-eaters, says Sauder.

Sauder sells 130 cases of tempeh per week but says he could sell even more but production is limited by the size of his facility in Kitchener. "I'm struggling to keep up with demand," he says. He's been on the look-out for a bigger plant in the Kitchener-Waterloo-Cambridge area but hasn't been able to find anything suitable yet.

Sauder uses organic Kent OAC soybeans grown within 100 km of Kitchener to make the tempeh. He first roasts the beans to reduce the moisture content from 13% to 9%. Then the beans go through a milling machine to grind them into smaller pieces. After that the beans are boiled for 25 minutes in a large kettle. The cooking water is drained and then the beans are dried for another 25 minutes to cool them and reduce the moisture level.

At this point, the beans are inoculated in a tumbler with an inoculant called rhizopus oligosporus. After the inoculation, they are placed in flat pans to incubate at the ideal temperature and humidity for the growth of the fungal mycelium (long branching filaments) for 20 hours. The mycelium binds the beans together making solid cakes which are then pasteurized at 84 C. After cooling they are cut into blocks and vacuum sealed in plastic wrap, labelled and refrigerated until shipping.

Eighty per cent of the tempeh, which is available in five



Paul Sauder, owner of Henry's Tempeh, has seen business double in the past three years for his fermented soy product

flavours, is sold through two main distributors who sell it to health food stores and restaurants. The other 20 per cent Sauder sells directly to local stores and restaurants.

Tempeh has a mild flavour so most people marinate it prior to cooking. Sauder includes recipes on his website. Although they are both made from soybeans, according to Sauder, tempeh is a cultured product which gives it twice the protein, six times the fibre and makes it easier to digest than tofu.

The increase in sales has been accomplished with very little marketing other than a website, www.tempeh.ca. This year he did his first marketing through the Ontario Natural Food Co-op, one of his main distributors, by creating flyers for the 350 stores they service.

Sauder first became famil-

iar with tempeh while working in Indonesia doing disaster relief for the Mennonite Central Committee following the 2004 Tsunami. Sauder says tempeh has a 400 year history there and is

a staple food. "There was a street vendor who sold tempeh in front of my house and I ate it every day... I loved it," he says. Later Sauder worked in another village in Indonesia following an earthquake.

The main source of income for the village was from making tempeh and Sauder then learned how to make it. "I was fascinated with it," he says.

After his stint in Indonesia, Sauder who spent most of his childhood in Waterloo, returned home to attend university. While he initially planned to pursue a career in global development, he decided he wanted to make change happen at home instead and got interested in food systems. At this time, he happened to notice an online ad looking for someone to work in a fermented soy business.

Sauder got the job working for Henry Schmidt, founder of Henry's Tempeh. Sauder says Schmidt had started the business seven years before at the urging of his daughter who lived on Salt Spring Island in British Columbia and saw a demand for it.

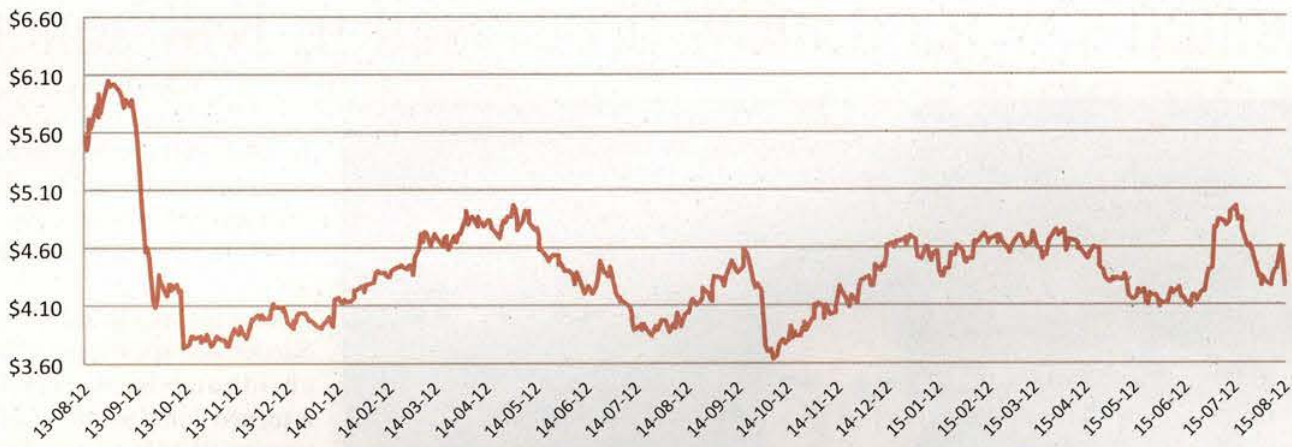
Sauder bought Schmidt out two years later when Schmidt was ready to retire. Since buying the business, Sauder has been replacing equipment and finding ways to increase production in the limited space available. He also has dreams of creating his own line of marinades for the tempeh as well as producing his own fungal inoculant which he currently buys from a company in the United States.

Sauder has been buying his soybeans through a company that specializes in supplying organic, non-GMO specialty crops but he'd like to buy direct from a grower, ideally within 50 km of Kitchener.



Tempeh, made from soybeans, is a staple food in Indonesia

CHATHAM CASH CORN



Close	Wed., August 12, 2015	
	CHANGE	
SEP15	3.57525	-19.25
DEC15	3.68	-19.5
CHATHAM BASIS	PRICE	
Old Crop	(\$0.70)	\$4.27
New Crop	(\$0.50)	\$4.18

SOURCE: FARM MARKET NEWS - RIDGETOWN COLLEGE

ANALYSIS AND COMMENTARY ON MAJOR COMMODITIES

CORN:

The United States Department of Agriculture (USDA) released its monthly WASDE report on August 12 and the results sent most of the grains reeling. Corn yields were increased two bushels per acre from 166.8 from the July report to 168.8. The report also indicated a carryout of 1.713 billion bushels compared to 1.599 billion bushels in the July report.

On the charts: Following up from last week's comments, we quickly filled the gap at \$3.90 and immediately fell back to the \$3.50 level within two days. We have an expanding wave count that appears as a possible precursor of a trend reversal. This will only be apparent once the dust has settled and, if it works, we will see the results in a couple of weeks once this report date can be identified as a bottom area.

For now, we have to respect the charts and realize that the



GRAIN MARKET WRAP Wednesday, August 12, 2015

COMMODITY	PERIOD	PRICE	WEEKLY MOVEMENT	
Corn CBOT	Sept	3.57	↓	15 cents
Soybeans CBOT	Sep	9.18	↓	70 cents
Wheat CBOT	Sept	4.92	↓	10 cents
Wheat Minneapolis	Sept	5.09	↓	6 cents
Wheat Kansas City	Sept	4.75	↓	15 cents
Oats CBOT	Sept.	2.27	↓	8 cents
Canadian Dollar	Sept	.7686	↑	1.00 points

U.S. markets are still entrenched in a downtrend. On the downside, support is seen at the \$3.50 level on the September corn contract, with major support at the \$3.20 area.

SOYBEANS:



The USDA report showed a surprise for the soybean crop as well. The carryout was pegged at .47 billion bushels up sharply from the July number of .425 billion.

On the charts: Once again, our recommendation was to sell above the \$10 level based on the September contract. We reached \$10.10 on the futures and reversed sharply before the report today (August 12) which pushed the contract another 60 cents to the downside. We are once again approaching the all-important \$9 level. From here we may see more of the same. A range-bound trade between \$9.00 and \$10.50 once again. A close below \$9 would confirm more pain as the next major support appears to be about a dollar lower on the lead month contract. Major support is still seen at the \$9 level and major resistance at the \$10.60 based on the lead month. All three indicators are still negative.

CATTLE AUCTIONS Week of Aug. 6 - from BFO

FED CATTLE	Aug. 12 2015	TOP PRICE	Wght. Avg	Aug. 5 2015	Aug 6 2014
RECEIPTS	4,212			3,238	3,547
Lg. frame steers 1250+	182.64-194.97	204.00	190.88	190.62	171.73
Med. frame steers 1250+	184.54-195.61	201.00	190.74	189.39	171.71
All large & medium frame steers 1250+	183.31-195.91	204.00	190.84	189.90	172.24
Lg. frame heifers 1000+	184.33-195.31	210.00	189.66	188.97	168.46
Med. frame heifers 1000+	184.96-193.10	200.00	190.23	189.38	163.88
All large & medium frame heifers 1000+	183.91-194.90	210.00	190.20	189.53	167.01
Cows, all weights	97.35-130.09	185.00	114.19	115.50	106.94
Bulls, all weights	141.42-167.83	220.00	154.75	158.51	126.64
Veal calves - over 600	138.36-180.49	261.00	157.94	154.67	143.60
451-600	133.97-166.72	185.00	149.59	153.94	130.73
301-450	172.67-295.40	402.50	239.84	120.44	189.35
126-300	163.41-368.41	565.00	264.85	301.39	188.57
Bob calves - under 125	167.73-420.09	580.00	324.07	326.72	191.09
REPLACEMENTS	2,924			1,994	2,688
Large and Medium Frame Stocker Steers					
400-500	307.49-358.26	400.00	334.24	349.68	270.27
500-600	251.92-349.10	389.99	306.10	295.72	282.80
600-700	249.81-330.75	360.00	297.31	294.84	243.82
700-800	234.88-296.30	320.00	271.98	273.45	221.20
800-900	238.05-262.85	288.00	253.40	252.77	208.85
900-1000	241.38-256.34	267.75	247.69	240.44	211.23
1000+	227.62-252.09	257.25	239.33	230.81	201.68
Large and Medium Frame Stocker Heifers					
300-400	266.87-301.87	410.00	283.83	294.91	240.92
400-500	260.58-315.94	355.00	293.62	314.45	238.12
500-600	267.52-320.39	345.00	303.68	287.97	241.06
600-700	248.09-302.59	322.50	279.90	286.81	213.86
700-800	238.08-267.06	289.00	254.22	238.46	206.61
800-900	225.30-243.85	269.82	238.80	232.86	202.04
900+	205.11-226.41	237.25	215.17	217.68	195.95
RAIL CATTLE					
RECEIPTS					
Steers	316-325	320.00	318-330	284-286	
Heifers	315-324	319.00	317-329	283-285	

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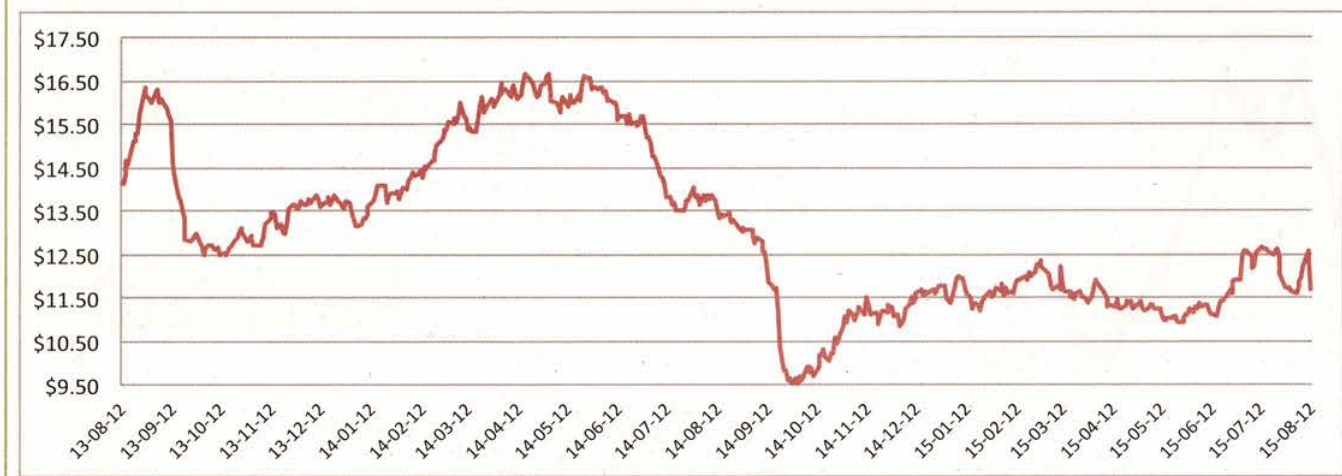
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CHATHAM CASH SOYBEANS



Close Wed., August 12, 2015		
CHANGE		
NOV15	9.1	-61.5
NOV15	9.5	-61.5
CHATHAM BASIS PRICE		
Old Crop	\$2.60	\$11.70
New Crop	\$2.15	\$11.25

SOURCE: FARM MARKET NEWS - RIDGETOWN COLLEGE

SHEEP and LAMBS

Ontario Sheep Marketing Agency	Ontario Stockyards		Embrun Livestock		OLEX		Brussels Livestock		Summary (all markets)		Change in volume - this week vs: (Number of head)			Change in average price - this week vs: (Price \$/Cwt)		
	Aug 10/15		Aug 10/15		Aug 11/15		Aug 6/15		Aug 5-Aug 11/15		Last week	Avg last 4 weeks	Same wk last year	Last week	Avg last 4 weeks	Same wk last year
Lambs	902		287		1169		456		3252		419	-63	-321			
Under 50	62	215-305	32	165-250	43	238-328	24	272-320	182	260	39	-32	-10	3.53	25.57	62.83
50-64 lbs.	72	275-335	37	190-280	155	300-339	60	292-322	422	292	-9	-126	-58	26.07	40.06	79.32
65-79 lbs.	269	212-318	109	225-295	134	223-308	119	237-318	743	245	40	-107	-227	5.01	8.88	41.02
80-94 lbs.	209	194-240	74	220-285	324	194-242	92	190-240	780	208	81	-13	-220	2.00	7.09	20.01
95-109 lbs.	264	185-208	30	224-255	364	186-210	99	190-212	845	196	166	104	34	-6.15	2.41	2.54
Over 110	26	175-182	5	175-226	149	182-203	62	186-212	280	185	102	111	160	-6.45	13.36	24.35
Sheep	619	124-148	14	108-120	262	115-248	119	113-150	1062	129	413	298	-147	-9.27	-3.62	34.71
Total head	1521		301		1431		575		4314		832	235	-468			

Price range definition: Prices include 80% of animals within the weight category

WHEAT:



USDA's Crop Production report estimated total wheat production at 2.14 billion bushels. Of that, spring wheat accounts for 621 million bushels with a national average yield of 47 bushels per acre. Winter wheat production is seen at 1.44 billion bushels with an average yield of 44.1

bushels per acre

On the charts: Unlike corn and soybeans, the September wheat contract fared a little better as the futures closed down 15 cents after the report and managed to hover around that \$5 area for most of the session. With today's drop we also ran stops below the last pivot of \$4.88 made on June 19. With harvest in full swing and even completed in the Midwest, we could still see a re-test of the old lows around \$4.60.

The weekly charts are showing signs of good support levels around the \$4.60. Short term overhead resistance is seen at the \$5.50 area on the September contract while major resistance is seen at \$6.00. Support is around \$5 and again at \$4.60. Short term indicators are neutral but the main trend is still down.

HARVEST 2015 CROP CASH PRICES AS OF CLOSE August 12, 2015
SWW @ \$311.37/MT (\$8.47/bu),



HRW @ \$246.90/MT (\$6.72/bu),
HRS @ \$221.59/MT (\$6.03/bu),
SRW @ \$232.57/MT (\$6.33/bu).
- Marty Hibbs,
Grain Farmers of Ontario

CATTLE

Comments for the week ending August 12, 2015

Larger receipts of fed steers and heifers sold through Ontario auction markets this week totalling 606 head, up 261 from last week and 158 more than last year at this time. Fed steers traded from \$183.31-\$195.91 averaging \$190.84 up \$0.94 from last week and \$18.60 stronger than last year at this time.

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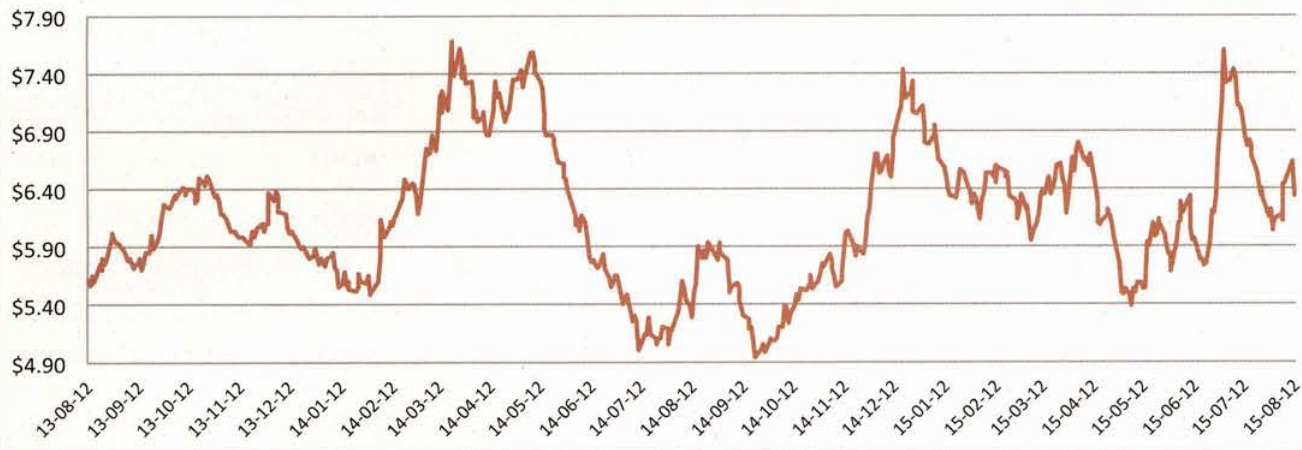
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GFO SOFT RED WINTER WHEAT CASH PRICE



Close Wed., August 12, 2015		
CHANGE		
SEP15	4.9225	-15
JUL16	5.125	-15.5
GFO TERMINAL BIDS PRICE		
Old Crop	\$1.40	\$6.32
New Crop	(\$0.75)	\$5.88

SOURCE: FARM MARKET NEWS - RIDGETOWN COLLEGE

Fed heifers sold from \$183.91-\$194.90 averaging \$190.20 up \$0.67 from last week and \$23.19 higher than year ago prices. Auction markets reported trade as steady at the beginning of this reporting period. Early this week prices started out easier to steady on good demand, and ended the week about steady. Fancy steers brought a premium.

Ontario rail grade prices continued to decline as the week progressed. Steers started out this reporting period from \$318.00-\$325.00 dressed, down to \$316.00-\$323.00 on Monday and \$316.00-\$322.00 on Wednesday, with delivery dates varying three weeks. Heifers followed the same trend with sales starting out from \$317.00-\$324.00 dressed, to \$315.00-\$322.00 on Monday and ended the week at \$315.00-\$321.00. This week's average prices are \$3.75 lower than last week on average and \$35.00 stronger than last year at this time.

Ontario Federally inspected slaughter volumes as of August 1, 2015 totalled 297,624 head which is down 32,968 head from the same time in 2014 and 33,487 less than August 1, 2013. Although weekly volumes are starting to increase, they are still slightly below last year comparing week to week. Exports of fed steers and

heifers to the US through Ontario ports as of July 25, 2015 totalled 17,837 head down 6,056 head from the same time in 2014, and 8,542 less than the July 25th total in 2013. Cull cow exports to the US through Ontario ports as of July 25, 2015 totalled 59,484 head, down 2,782 from July 25, 2014 and 17,023 less than the same time in 2013.

There were 2,437 cull cows sold through auction markets this week up 426 head from last week and 485 more than last year at this time. Cull cows sold from \$97.35-\$130.09 averaging \$114.19 down \$1.32 from last week and \$7.25 stronger than year ago prices. Auction markets reported trade at the beginning of this reporting week as steady to easier with plainer types under some pressure. By mid-week we saw prices up \$2.00-\$3.00, then back to steady for the remainder of the week.

Larger receipts of 2,924 replacement cattle sold through auction markets this week up 930 head from last week and 236 more than last year at this time. Auction markets reported demand as strong with trade very active. Prices were generally reported as steady, but higher on the grass cattle, with one report of \$3.00-\$5.00 higher. Actual average prices this week saw

DAIRY SALES

OLEX July 30	Rcpts: 90
Fresh Milk Cows	1400-2800
Springers	2000-2500
Open heifers	1400-1800

HAY AND STRAW

ELMIRA PRODUCE AUCTION COOPERATIVE INC. hay and straw sales report for Aug. 12, 2015

Large round first cut:	.0325-.0775
Large round second cut:	N.A.
Large square first cut:	N.A.
Large square second cut:	N.A.
Large wrapped baleage ea:	N.A.
Small square first cut each:	N.A.
Small square second cut:	N.A.
Large round straw - each:	\$41.94-45.05
Large square straw - each:	\$30-46
Small square straw each:	N.A.

steers 400-500 lbs down \$15.44 from last week, 500-600 lbs up \$10.38, 600-700 lbs up \$2.47, 700-800 lbs down \$1.47, 800-900 lbs up \$0.63, 900-1000 lbs up \$7.25 and steers over 1000 lbs averaged \$8.52 higher than last week. Heifers 300-400 lbs averaged \$11.08 lower than last week, heifers 400-500 lbs were down \$20.83, 500-600 lbs up \$15.71, 600-700 lbs down \$6.91, 700-800 lbs up \$15.76, 800-900 lbs up \$5.94 and heifers over 900 lbs averaged \$2.51 lower than week on average.

The Quebec Electronic Market

GOATS

Volume and price range in \$/Cwt for kids and goats sold at auction across Ontario, for the week ending Aug 14. Price reflects various levels of quality and condition

Total GOAT sales:	759	Total KID sales:	272
Price range:	\$110.60-264.86	Price range:	\$113.44-311.71
Weighted avg:	\$193.69	Weighted avg:	\$254.03
Last week's avg:	\$190.88	Last week's avg:	\$273.06
Year ago average:	\$173.01	Year ago average:	\$1186.14

HORSES

OLEX sales and prices, Aug. 11 \$/Cwt

TOTAL RECEIPTS:	31
WEIGHT	RANGE
Over 1000 lb.	\$40-102
800-1000	\$38-80
Ponies, Lights	-

for the week ending August 6th saw prices another \$7.04 lower than the previous week on average. Sales ranged from \$315.00-\$317.00 dressed.

Alberta direct trade the week ending August 6th was too light to establish a price report. Canfax reported: "Thursday saw a handful of cash trade with prices around \$1.00-\$2.00 higher than the previous week at \$309.00 delivered." At time of reporting, this week's market remains untested. Canfax reports that bids are similar to last week,

FEED GRAIN

For July/15	\$/tonne
Western wheat	\$280
Western barley	\$280
Western oats	\$290
Ontario barley	\$170
Ontario oats (good quality)	\$200
Local basis and conditions will affect local prices. They may differ.	

CANOLA

Close Aug. 13 (Cdn\$/t)		
	Close	Prev. Cl
Sept '15	483.30	503.50
New '15	483.30	503.50
Basis at Hamilton - Wd close		
Sept '15	40.00	
New crop '15	40.00	
Bunge Quotes:		
Sept '15 cash/t	\$523.30	
New Crop '15	\$523.30	

POTATOES

From the Ontario Potato Board: These are prices for new crop potatoes delivered wholesale warehouse (July 29)
5 lbs. - \$1.67 (paper only)
10 lbs. \$3.00; 20 lbs. \$5.96
50 lbs. \$14.25; 75 lbs \$21.13; Bulk f.o.b. packhouse, gradeout basis - \$22.50

with limited selling or buying interest noted. That said, some light trade is still expected to happen at some point this week.

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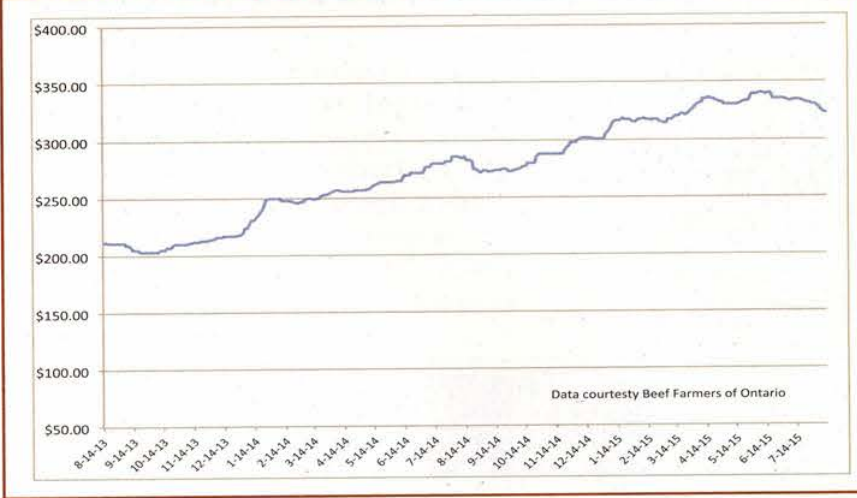
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AVERAGE WEEKLY HOG PRICE



ONTARIO RAIL GRADE STEERS



SOURCE: FARM MARKET NEWS - RIDGETOWN COLLEGE

The US cash cattle trade the week ending August 6th did not develop until late Friday afternoon into early evening, with prices averaging \$3.50-\$4.50 stronger. The USDA Mandatory price report listed live sales ranging from \$147.00-\$153.00, with steers averaging \$151.13 up from \$147.37 the previous week, while heifers averaged \$151.28 up from \$147.73. On the rail steers and heifers sold from \$234.00-\$241.00 dressed, with steers averaging \$237.60 up from \$233.51 the previous week, while heifers averaged \$237.57 up from \$233.11. At time of reporting (Thursday am), a handful of trade was noted on Wednesday around noon in the north, from \$237.00-\$238.00 dressed, but not enough sold to establish a market trend. Packer interest is expected to improve but active trading is not anticipated before Friday. Asking prices are sitting at \$153.00 live in the south and \$245.00 dressed in the north.

- **Jamie Gamble,**
Market Information
Coordinator,
Beef Farmers of Ontario.

SHEEP

The number of lambs and sheep that sold through Ontario auction markets this week increased by 832 head to 4314 from last week's

volume of 3482. The total number of lambs increased by 419 head from 2833 last week to 3252 this week. Sheep volume increased by 413 head from 649 last week to 1062 this week.

Lamb prices compared to last week: Lambs under 50 lbs increased \$0.04 to \$260.43. Lambs 50-64 lbs increased by \$0.26 to \$291.83, lambs 65-79 lbs increased \$0.05 to \$244.60, lambs 80-94 lbs increased \$0.02 to \$207.57, lambs 95-109 lbs decreased \$0.06 to \$196.49, and finally lambs 110 lbs and up decreased by \$0.06 to \$184.65. Sheep prices decreased \$0.09 to \$129.49.

Lamb prices compared to last year: lambs under 50 lbs were up by \$0.63, lambs 50-64 lbs were up \$0.80, lambs 65-79 lbs were up \$0.41, lambs 80-94 lbs were up \$0.20, lambs 95-109 lbs were up \$0.03 and lambs 110 lbs and up were up \$0.24. Sheep prices increased \$0.35.

At the St. Hyacinthe Sale in Quebec, 1026 lambs were sold, a decrease of 330 head from last week's volume of 1356 head. The volume of sheep decreased by 194 head from 350 head last week to 156 head this week.

- **Morgan Radford,**
Ontario Sheep Marketing
Agency

Harvest break



A quick snack break and then it's back to combining for Clare Martin and Neil Brubacher of Grandridge Farms of West Montrose. (PHOTOS BY SHARON GROSE)



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Top Producer List - TOP PRODUCERS FOR THE WEEK ENDING AUG. 14, 2015

Beef Sale Tuesdays & Thursdays
GERALD/GRAHAM/CHAD 8 XBRED STRS & HFRS
AVG 1450 LBS @ 191.75
GEORGE/GERALD/LESLIE
MERVIN W BEARINGER 5 HOL STRS
AVG 1585 LBS @ 171.94
TOP OF 1480 @ 185.00
CLIFFORD
ROBLEIGH FARM LTD 16 HOL STRS
INGERSOLL
AVG 1845 LBS @ 166.94
TOP OF 1876 @ 168.00
SCOTT GEISEL 17 HOL STRS
WEST MONTROSE
AVG 1725 LBS @ 168.22
TOP OF 1827 LBS @ 170.00
MELVIN W SHANTZ 26 CHAR STRS
WALLENSTEIN
AVG 1630 LBS @ 195.40
TOP OF 1503 @ 199.25
HARDI FARMS INC. 4 HOL STRS
NEWTON
AVG 1573 LBS @ 165.50
TOP OF 1675 @ 169.00

Cow Sale - Tuesday & Thursday
JAN DIRKSEN 6 HOL COWS
ARTHUR
AVG 1373 LBS @ 109.35
TOP OF 1440 @ 114.00
THALMANN FARMS 3 HOL COWS
MOUNT ELGIN
AVG 1306 LBS @ 112.86
TOP OF 1460 @ 116.00
LO LYND FARMS LTD 2 HOL COWS
NEW HAMBURG
AVG 1453 LBS @ 108.88
TOP OF 1500 @ 115.00
BROOKWOOD HOLSTEINS 2 HOL COWS
DENFIELD
AVG 1397 @ 112.50
1 HOL BULL
1845 LBS @ 150.00

Stocker Sale - Wed. 1:00 PM, Thurs. 11:00 AM
EMERSON M MARTIN 45 CHAR STRS
LINWOOD
AVG 1123 LBS @ 240.05

WAYNE MCCUNE 51 BLK & CHAR STRS
AMARANTH
AVG 1025 LBS @ 249.55
IRVIN M MARTIN 22 CHAR STRS
FLESHERTON
AVG 1110 LBS @ 239.49
ISAIAH HOOVER 20 CHAR STRS
PROTON STATION
AVG 1066 LBS @ 238.50
MANASSA HOOVER 15 CHAR STRS
PROTON STATION
AVG 1093 LBS @ 238.50

Veal Sale - Tuesday & Thursday
JASON GOOR 4 HOL VEAL CALVES
HARLEY
AVG 676 LBS @ 182.47
TOP OF 685 @ 188.00
STUART BOWMAN 5 HOL VEAL CALVES
GOWNASTOWN
AVG 683 LBS @ 183.61
TOP OF 685 @ 186.00

Sheep, Lambs & Goat Sales - Tuesdays
DEWIDALE FARMS 10 KID GOATS
BEACHVILLE
AVG 62 LBS @ 304.00
JEREMY DENBESTEN 52 KID GOATS
FENWICK
AVG 54 LBS @ 299.26
NEIL POST 22 LAMBS
GUELPH
AVG 45 LBS @ 269.46
CHRISTOPHER ORR 9 KID GOATS
LISTOWEL
AVG 63 LBS @ 301.56
ISAAC BRUBACHER 10 KID GOATS
WEST MONTROSE
AVG 57 LBS @ 315.00
1 NANNY GOAT
153 LBS @ 127.50
ORVIE M BEARINGER 43 LAMBS
WALLENSTEIN
AVG 76 LBS @ 245.81
A J M RANCH 23 LAMBS
VERNER
AVG 81 LBS @ 211.19

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Apiculture conference hears expert opinion on neonics



BY JEFFREY CARTER
The writer is a freelance journalist based in Dresden
jcarter@ciaccess.com

Members of an expert panel debated the blanket use of neonicotinoid seed treatments at the Eastern Apicultural Society conference last week. Honey bee authorities Ernesto Guzman, Franco

Mutinelli and Nigel Raine brought a perspective from North America and Europe concerning negative impacts on pollinator health. Purdue pest management specialist Christian Krupke cited research showing no overall yield benefit from the technology for corn production.

"This is not the way we should be growing these crops. This is absolute nonsense," Krupke said. "What we've seen consistently is low levels of certain culprits (field corn pests)."

Krupke said farmers have suggested to him that the repeated use of neonicotinoids, primarily clothianidin and thiamethoxam, have reduced pest pressure to the point that they're no longer

an issue. "It's possible after all these years we've removed the pressure but no one can say because no one has been monitoring it."

Krupke does not support a ban on neonicotinoid seed treatments. When pests are present in sufficient numbers the technology works well, he said.

He suggested that farmers be allowed to know the true cost of the treatments and then decide whether or not to use them. "They do have a place. Sometimes they do work but it's uncommon."

Krupke was involved with a three-year, field corn study in Indiana. It showed no statistical yield differences between treated and untreated sites.

Krupke said the control offered by the neonicotinoids is limited in both corn and soybeans, likely because the window of control is far narrower than many farmers believe. In corn, for example, neonicotinoids control pests for less than two weeks after planting.

Mutinelli brought a similar message from Italy where he heads his government's National Reference Laboratory for beekeeping, the Experimental Veterinary Sciences Division and Diagnostic Services for Histopathology and Parasitology.

Italy introduced broad restrictions to the use of neonicotinoids including a



Christian Krupke: "It's possible after all these years we've removed the pressure but no one can say because no one has been monitoring it."

ban on neonic seed treatments in 2009. It came in response to widespread bee deaths linked to the insecticides, especially in the north where most of the country's field corn is grown.

While corn growers initially had reservations, they're since accepted the legislated approach, Mutinelli said. The impact on yield has been slight and there has been a corresponding improvement in honeybee health.

"Spring bee losses disappeared after the ban was enforced between March and June when corn is sown... Over the last three years our winter losses have been below 10 per cent – a normal range," Mutinelli told Ontario Farmer.

Italy has about 1.3 million honey bee colonies and 50,000 beekeepers.

Nigel Raine was a faculty member at the School of Biological Sciences at the University of London in England and joined the School of Environmental Sciences at the University of Guelph last year.

He stressed the danger neonicotinoids pose to all pollinators, including the hundreds of native bee species in Canada along with butterflies, moths, wasps, hoverflies and other insects.

Globally, pollinators, including honey bees, provide around \$425 billion in pollination services annually, Raine said. Of the food consumed by the



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Franco Mutinelli: While Italian corn growers initially had reservations, they're since accepted the legislated approach

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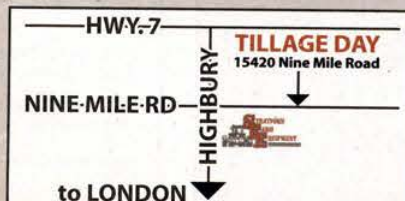
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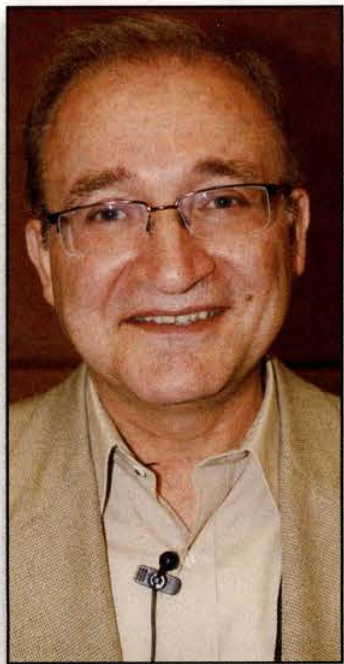


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Ernesto Guzman: The jury is still out as to whether they're impacted on a sub-lethal level.

human population, one thirds requires pollination from insects other than honey bees.

There's now clear evidence pollinators are declining globally to the point that food crop yields and quality could be impacted.

"If something isn't done, it will come to a point when we will have a pollinator deficit," Raine said.

Like other conference speakers, Raine said neonicotinoids are not the sole reason for pollinator decline. Rather, the insecticides appear to be just one aspect of the problem. Other factors include habitat loss, fragmentation and degradation.

With honey bees specifically, there is also a range of pathogens and parasites, including the varroa mite.

Ernesto Guzman, the award-winning director of

the Honey Bee Research Centre at the University Guelph, agreed with Raine's assessment and referred to what may be a synergistic effect when two or more factors behind pollinator decline combine.

While it's now broadly recognized that honey bees can be killed outright, Guzman said the jury is still out as to whether they're impacted on a sub-lethal level.

Guzman cited the work led by two of his Guelph associates. David MacKay and Nuria Morfin both spoke earlier on August 12 concerning preliminary results from their research.

In a laboratory experiment, Morfin has linked sub-lethal levels of neonicotinoid exposure to reduced grooming and hygienic behavior in honey bees along with memory loss.

MacKay talked about differences in honey bee colonies placed on an organic farm and a conventional farm near Strathroy, both of which are in a corn-soybean rotation.

While honey production was strong at both sites, it was higher at the untreated site. In addition, there were fewer dead bees at the untreated site and foraging bees at the untreated site collected more nectar.

Hives were placed at the site at the beginning of May and left for the entire season.



Nigel Raine: Globally, pollinators, including honey bees, provide around \$425 billion in pollination services annually,

Cynthia Scott-Dupree, another Guelph researcher, also spoke earlier. She cited research conducted in 2012 and 2007 that showed no connection between neonicotinoid insecticides and sub-lethal impacts on honey bees.

In 2012, Scott-Dupree placed honey bees in treated and untreated canola fields for two and a half weeks and then moved to a non-agricultural location for the remainder of the year.

The Eastern Apicultural Society conference was last held in Ontario in 1992. It attracts beekeepers from across the north-eastern part of North America.

farm news anytime

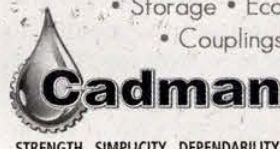
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Green Expectations

A REGULAR FEATURE LOOKING AT ENVIRONMENTAL CHALLENGES FACING FARMERS AND THE SOLUTIONS TO MEET THEM



Almost all the wetland (91 %) are privately owned, so any changes the province decides to make regarding wetland policy, means it's going to be working "in partnership" with landowners.

Province developing a long-term plan for wetlands



BY FRANCES ANDERSON
The writer lives in Exeter
frances.anderson@sunmedia.ca

The provincial government is wading into the bulrushes, and seeking public input on a plan for wetlands conservation for the next 10 to 15 years.

Wetlands are "the most productive and biologically diverse habitats on earth," according to the discussion paper posted on the Environmental Bill of Rights website. They provide habitat. They filter sediment, improving water quality, and they slow and store water, for flood control.

"We look at wetlands as the real workhorses on the landscape," says Kate Monk who is the supervisor for stewardship, lands and education for the Ausable Bayfield Conservation Authority (ABCA).

There are actually four types of wetlands: marshes – with open water and floating plants; swamps, with trees and shrubs; bogs – which are usually peat-covered; and fens, which are like bogs but less acidic and so have more plant diversity, often sedges.

In Southern Ontario, or the "mixed wood plains" along the Great Lakes, most (87%) of the wetlands are swamp.

There are one million hectares of wetland in this area and 12 million people. Almost all the wetland (91 %) are privately owned, so any changes the province decides to make regarding wetland policy, means it's going to be working "in partnership" with landowners.

Seventy per cent of Ontario's wetlands have already been lost. As early as 1850 a third of the land in Southern Ontario was cleared. So they're not going to be replaced.

However, the province has a stated goal of conserving wetlands, and trying to stop the net loss. The "key threat" is land conversion, though alterations to the water levels, invasive species, pollution and climate change also play a role.

The wetlands disappearing act has been slowed down. Ontario lost 71,000 ha in the 20 years from 1982 to 2002, and has reduced that to 6152 ha in the nine years from 2002 to 2011.

Some of the reduction is actually due to wetland restoration. ABCA has been a leader in this area, pulling together funding from sources as varied as the national Wetland Conservation Fund and the Royal Bank of Canada, to fund its Health Headwaters Wetlands Initiative.

Since 2008, the program

has recreated 51 wetlands totalling 254 hectares. "It takes a lot of money," says ABCA stewardship technician, Rachel Scholten. Even with voluntary participation by the landowners, "digging's not cheap."

The concept of "no net loss" also needs to be defined. In some places, like the United States, the wetlands lost in one must be offset by recreation of equivalent acreage in another area. In contrast, Canada's 1991 Federal Policy on Wetland Conservation identifies a goal of "no net loss of wetland functions."

"We like to see a watershed system approach as to where the wetland can be restored to provide the most benefit over a working landscape," said Monk. "We never want to see wetlands lost," she said. But when that happens, the question becomes "What should compensation look like in terms of strategic ecological compensation?"

It's possible that a smaller wetland, better located, will be able to provide similar benefits to water quality and flood control – though possibly not habitat. The Rural Stormwater Initiative that ABCA facilitated has helped to create a model to help assess these benefits.

Whether it's due to wetlands conservation, or Great Lakes water quality, farmers will

likely be asked to do more. There are already some pilot projects in the area that illustrate what that "more" might look like.

In the Upper Thames River Watershed, Gerrit Wensink built a phosphorus filter to handle the leachate from the bunker silo, and the farmyard run-off from Hoenhorst Farms's 300 milking cows.

UTRCA conservation services coordinator, Brad Glasman recommended a "phosphorus filter," involving a wetland settling basin, a trademarked Phosphex filter, and finally, serpentine vegetated filter strip planted with tall grasses. It's now been fully operational for a year.

"I like the idea that we can feel confident that nothing of our yard run-off ends up in the surface water," said Wensink. Upper Thames did all the work, and the price tag for Wensink's peace of mind was "2.5 acres of good Oxford County land."

There is even talk among conservationists that similar manmade wetlands should be part of farm drainage systems, constructed where the header tiles drain into a watercourse, to improve water quality.

"It's a tough theory to put in practice because a lot of farms have more than one outlet," said OMAFRA environmental specialist Jacquie Empson Laporte.

However, she said, "we have been advocating that the drainage act could be a vehicle for bridging the gap between the need to create wetlands, and provide drainage. The Drainage Act is very broad," she said.

The actual definition of "drainage works" is "a drain constructed by any means, including the improving of a natural watercourse, and includes works necessary to regulate the water table or water level within or on any lands or to regulate the level of the waters of a drain, reservoir, lake or pond, and includes a dam, embankment, wall, protective works or any combination thereof."

So it could be used to create wetlands, swales or other kinds of practices that are advantageous to farmers as well as downstream users.

Suzanne Armstrong, the director of research for Christian Farmers Federation of Ontario said they have created Water Resource Stewardship Team to look at how water use innovation and best farm practices can protect water resources in Ontario. She's confident "goals such as increasing water retention on farms, and finding economically feasible ways to increase green infrastructure in rural areas will benefit both farmers and Ontario's overall wetland health."

Marketing ROUNDUP

U.S. farmland values see slower growth

Agrimoney.com reports that the growth in U.S. farmland values slowed to a crawl last year, as cropland prices fell throughout the Corn Belt.

A June survey carried out by the USDA across the mainland United States found that total farm real estate value, which includes farm buildings, increased by just 2.4 per cent since last year.

This is the slowest rate of growth since 2008-09, and compares with growth of 8.1 per cent in 2013-14.

Farmland prices have been suffering from very low agricultural commodity prices, which makes farmland a less desirable investment.

USDA report shocks markets

Farm Futures reports that the USDA delivered a bearish surprise last week by raising its forecasts for this year's yields and harvests, while analysts had largely expected smaller numbers.

In brief, USDA forecast 13.67 billion bushels of corn and 3.92 billion of soybeans from this year's harvest. Analysts on average expected quite a bit less for both, Farm Futures said.

USDA arrived at those numbers by raising the corn yield to 168.8 bushels per acre from its previous 166.8 and soybeans to 46.9 from 46. It said the changes were based on its surveys instead of its previous trend-based projections.

Corn and soybeans led the crop markets lower following the report. Add in China devaluing its yuan currency some more and U.S. traders had few reasons to buy the market.

Also, wire reports said funds were big sellers in corn, soybeans and wheat, said Farms Futures.

When the dust settled on August 12, contract lows had been set in all of the actively traded corn contracts, nearly all of the 2016 soybean contracts and in most of the wheat contracts.

Other markets responded as well. Equities trimmed losses from the morning with the afternoon Dow Jones industrial average down about 5 points.

Crude oil was inching higher with September up 31 cents at \$43.39 a barrel and gold was up \$15.6 at \$1,123.10 an ounce.

The U.S. dollar was at a one-month low as talk developed that the action in the yuan may discourage the U.S. Federal Reserve from raising interest rates.

In fact a number of other surveys have actually shown farm values falling over the last year.

In July, a monthly survey of rural lenders conducted by Creighton University in Omaha, Nebraska found that an index of U.S. farmland prices remained below growth-neutral for the 40th straight week.

On Aug. 6 the UN Food and Agriculture food price index hit a six-year low, down 19.4 per cent from last year.

A report released in May by the UK-based property consultant

Savills flagged the fact that U.S. farmland was particularly exposed to low commodity prices, when compared to European land, due to the high proportion of farmers involved in land transactions.

Farm values have also come under pressure from a strengthening U.S. dollar, which undermines the dollar value of land, and the continued difficulty of obtaining farm credit.

Cropland was particularly hit hard by the slow growth in values.

Average United States crop-

land value increased by just 0.7 per cent, to \$4,130 an acre, from \$4,100 last year.

And cropland in the Corn Belt region of the Midwest, which boasts the highest farmland values, decreased by 2.3 per cent.

However, value of pastureland saw stronger growth, increasing by 2.3 per cent nationwide.

The value of pastureland in Wisconsin, the largest dairy state, grew by 16.3 per cent, with pasture prices across the great lakes regions up 15.4 per cent.



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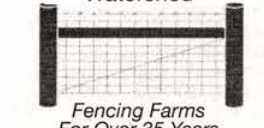
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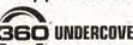
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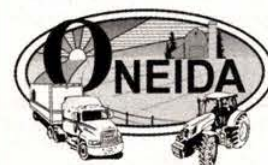
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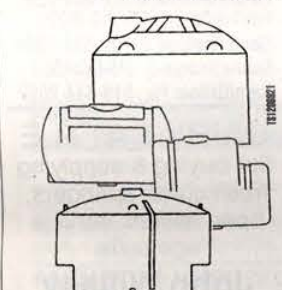
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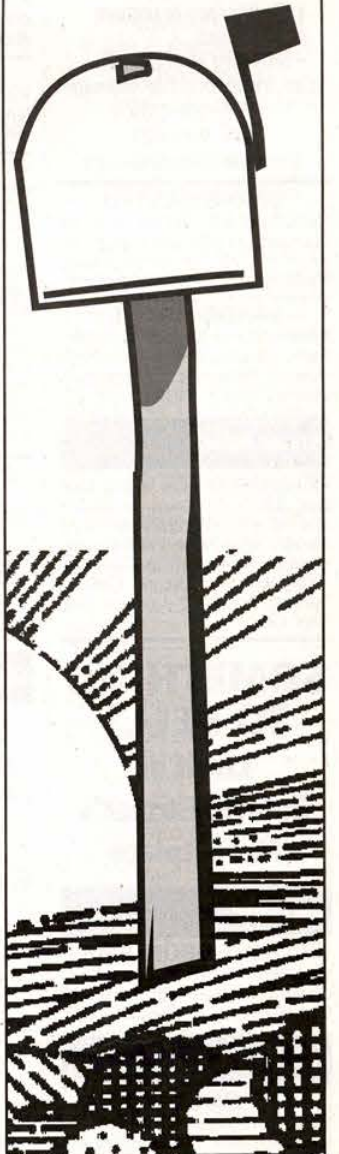
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2015 Inter-County 4-H dairy judging competition

Despite a rainy day, 80 junior and senior 4-H members from across the province participated in the 26th Annual Inter-County Judging Competition on July 30 at the Metcalfe Fairgrounds in Metcalfe, Ontario.

Participants began the day writing a quiz based on material from the "You Be The Judge" manual, which all young judges use to hone their skills. After completing the 50-point quiz, the 4-Hers evaluated three classes of Holsteins, three classes of Jerseys, two classes of Ayrshires and one class of Brown Swiss.

After lunch, participants reconvened to give their reasons for eval-

uation by the official judges of the day: Murray Reissner, Lorne Briscoe, Alan Nanne, Bobby Jarrell, Craig Templeton, Hugh Hunter, Phyllis MacMaster, Kevin Johnston, and Lindsay Cavanagh. Senior members gave reasons on six of the classes they judged in the morning while juniors gave reasons on three. The official judges gave their official placings and cuts to finish off the afternoon.

The following winners will represent Ontario at the World Dairy Expo where they will compete in the National 4-H Dairy Cattle Judging Contest; Conner Sikma of Durham East, Deanna Ringelberg

of Wentworth, Madison Dymont of Brant and Derek Van de Walle of Perth. They were among the top winners of the day and will travel to Madison for 10 days in October with Bert Stewart and Murray Reissner as coaches.

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Runner-Up High Individual - In Memory of Bill Dobbin

• Jenna Elliott (Lambton)
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• Conner Sikma (Durham East)
Runner-Up High Placing - Sponsored by Fradon Holsteins

• Laura DeKlein (Middlesex)
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• Ava Donar (Durham East)
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• Madison Dymont (Brant)



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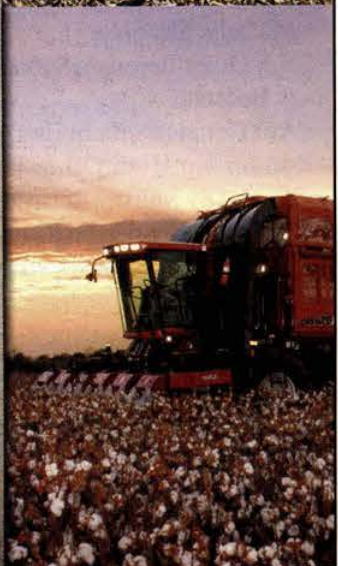


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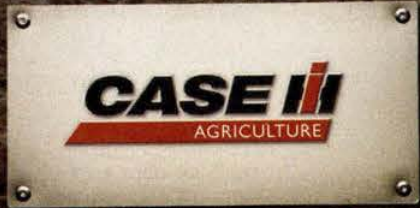
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