

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

WHATFIX INC.,
Petitioner,

v.

WALKME LTD.,
Patent Owner.

IPR2024-00065
Patent No. 11,558,317 B2

PATENT OWNER'S REQUEST FOR ORAL ARGUMENT

Pursuant to 37 C.F.R. § 42.70(a) and the Scheduling Order (Paper No. 9), Patent Owner WalkMe Ltd. (“Patent Owner”) respectfully requests oral argument in connection with IPR2024-00065 for U.S. Patent No. 11,558,317 B2.

Pursuant to 37 C.F.R. § 42.70, Patent Owner requests oral argument for the following issues:

- Grounds for which *inter partes* review was instituted for the ’317 Patent and any issues raised in the Board’s Institution Decision (Paper No. 8), instituting review on all the claims and grounds presented in the Petition (Paper No. 1);
- Any issue addressed in Patent Owner’s papers, including but not limited to the Petition, Patent Owner’s Response (Patent No. 15), Petitioner’s Reply to Patent Owner’s Response (Paper No. 23), and Patent Owner’s Sur-Reply (to be filed) and exhibits cited therein;
- Rebuttal to Petitioner’s presentation (if any) on all matters;
- Any other issues raised in papers filed in this proceeding, including issues raised in papers yet to be filed; and
- Any other outstanding motions and pleadings, and other issues that the Board deems necessary for issuing a final written decision.

Pursuant to the Scheduling Order (Paper No. 9, at 12) the oral hearing for this IPR, IPR2023-01368 and IPR2023-01379 (collectively, “the Three IPRs”) is currently scheduled for December 18, 2024. Patent Owner requests back-to-back hearings for the Three IPRs. For each IPR, Patent Owner requests:

1. One hour of oral argument per side, or whatever time that the Board determines is appropriate for oral argument, including any time reserved for rebuttal, plus any additional time the Board grants if a LEAP practitioner is designated. To the extent that the Board decides to consolidate the three hearings, Patent Owner requests two hours of oral argument per side, plus any additional time the Board grants if a LEAP practitioner is designated; and
2. that oral argument be held virtually using electronic videoconferencing software that allows for the presentation of demonstrative exhibits. After meeting and conferring with counsel for the Petitioner, Patent Owner does not consent to an in-person hearing.

Respectfully submitted,

Dated: November 6, 2024

By: /Charles R. Macedo/
Charles R. Macedo (Reg. No. 32,781)
Gary Gershik (Reg. No. 39,992)
Thomas Hart (Reg. No. 81,259)

AMSTER, ROTHSTEIN & EBENSTEIN LLP

405 Lexington Avenue, 48th Floor

New York, NY 10174

Tel: (212) 336-8000

cmacedo@arelaw.com

ggershik@arelaw.com

thart@arelaw.com

WalkMe@arelaw.com

Kim Kennedy (Reg. No. 82,055)

KOBRE & Kim LLP

150 California Street

San Francisco, CA 94111

Tel: (415) 582-4800

kim.kennedy@kobrekim.com

WalkMeKK@kobrekim.com

George Stamatopoulos (*pro hac vice*)

KOBRE & Kim LLP

800 Third Avenue

New York, NY 10022

Tel: (212) 488-1200

george.stamatopoulos@kobrekim.com

Counsel for Patent Owner WalkMe Ltd.

CERTIFICATE OF SERVICE

Pursuant to 37 C.F.R. § 42.6(e), the undersigned hereby certifies that on this 6th day of November 2024, a copy of the foregoing **PATENT OWNER'S REQUEST FOR ORAL ARGUMENT** was served via electronic mail on the following counsel of record for Petitioner in this proceeding:

Alex S. Yap (Reg. No. 60,609)
Mehran Arjomand (Reg. No. 48,231)
Jean Nguyen (Reg. No. 71,051)
MORRISON FOERSTER
707 Wilshire Boulevard
Los Angeles, CA 90017-3543
Tel: (213) 892-5200
ayap@mofo.com
marjomand@mofo.com
jnguyen@mofo.com
Whatfix-Walkme-IPR@mofo.com

Dated: November 6, 2024
New York, New York

By: /Natalee McDermott/
Natalee McDermott