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February 8, 2021

Menard, Inc.
Attn: Legal
5101 Menard Drive
Eau Claire, WI 54703

Re: Menard's LED-based Lights (e.g., Patriot Lighting)

Dear Sir/Madame:

I am an attorney with the Signify Intellectual Property organization (formerly Philips Lighting) where I am responsible for patent licensing activities relating to solid-state lighting (SSL). As you may know, Signify is a leader in the development and commercialization of LED-based lighting systems.

Signify is committed to protecting the patented technologies that it has developed and, accordingly, devotes significant resources towards preparing and filing patent applications and enforcing its issued patents. Signify has developed an SSL licensing program that allows other lighting companies, like Menards, to incorporate Signify's patented technologies into their products by obtaining a license to our SSL patents at reasonable royalty rates. More information about our SSL patent portfolio and licensing program at <https://www.signify.com/global/our-company/intellectual-property/licensing/led-based-luminaires-and-retrofit-bulbs>.

We believe many of Menards' LED-based lights (sold under the Patriot Lighting brand), including many of its TRIAC-compatible luminaires, use Signify's patented technologies as set forth below:

- **Flush Mount (Kai)** (e.g., Model No. 351-4728): U.S. Patent Nos. 7348604 (e.g., Claims 1, 9 and 10) and 7802902 (e.g., Claim 12);
- **2x2 Flat Panel Light** (e.g., Model No. 348-0099): U.S. Patent Nos. 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claims 1, 9 and 10), 7358929 (e.g., Claim 19), 7255458 (e.g., Claim 1) and 7182480 (e.g., Claim 1);
- **5.5" Round Recessed Light (5 Color Temp. Selectable)** (e.g., Model No. 349-1348): U.S. Patent Nos. 7255457 (e.g., Claim 1), 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claim 1), 9820350 (e.g., Claim 1), 10299335 (e.g., Claim 16), 10299336 (e.g., Claims 1 and 13) and 8436549 (e.g., Claim 1);
- **4.75" Round Recessed Light (5 Color Temp. Selectable)** (e.g., Model No. 349-1349): U.S. Patent Nos. 7255457 (e.g., Claim 1), 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claim 1), 9820350 (e.g., Claim 1), 10299335 (e.g., Claim 16), 10299336 (e.g., Claims 1 and 13) and 8436549 (e.g., Claim 1);

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Our global brands are

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Luminex v. Signify, IPR2024-00101
Exhibit 2015



- **6.75" Ultra-Thin Square Recessed Light** (e.g., Model No. 349-1207): U.S. Patent Nos. 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claims 1, 9 and 10), 7358929 (e.g., Claim 19), 7255458 (e.g., Claim 1) and 7182480 (e.g., Claim 1); and
- **4.75" Ultra-Thin Square Recessed Light** (e.g., Model No. 349-1347): U.S. Patent Nos. 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claims 1, 9 and 10), 7358929 (e.g., Claim 19), 7255458 (e.g., Claim 1) and 7182480 (e.g., Claim 1).
- **5"/6" Retrofit Light** (e.g., Model No. 349-1274): U.S. Patent Nos. 8348479 (e.g., Claim 1), 9709253 (e.g., Claim 1), 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 10299335 (e.g., Claim 16), 10299336 (e.g., Claims 1 and 13) and 8436549 (e.g., Claim 1);
- **Ceiling Light (Edge-lit)** (e.g., Model No. 351-1643): U.S. Patent Nos. U.S. Patent Nos. 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claims 1, 9 and 10), 7358929 (e.g., Claim 19), 7255458 (e.g., Claim 1) and 7182480 (e.g., Claim 1);
- **Ultra-Thin Downlight (Color Temp. Selectable)** (e.g., Model No. 349-1292): U.S. Patent Nos. U.S. Patent Nos. 7255457 (e.g., Claim 1), 7352138 (e.g., Claim 1), 7038399 (e.g., Claim 7), 7348604 (e.g., Claims 1, 9 and 10), 7358929 (e.g., Claim 19), 7255458 (e.g., Claim 1) and 7182480 (e.g., Claim 1);
- **4" Recessed Light Kit** (e.g., Model No. 349-1198): U.S. Patent Nos. 8070328 (e.g., Claim 1) and 7348604 (e.g., Claim 1);
- **Dimmable LED Filament Bulb** (e.g., Model No. 8101LED / 120V 60Hz E12 ST15 5W 3000K 500lm 80CRI) U.S. Patent Nos. 8729781 (e.g., Claims 1 and 8) and 7543956 (e.g., Claim 1) and
- **22" Grow Light** (Model No. 349-0831): U.S. Patent Nos. 7255458 (e.g., Claim 1), 7178941 (e.g., Claim 11), 7348604 (e.g., Claim 1), 8267549 (e.g., Claims 8 and 16) and 7178941 (e.g., Claim 11).

Thus, we are interested in discussing Menards' LED-based products and the Signify SSL patent portfolio and license program with you.

Kindly contact me at your earliest convenience, preferably by email, so that we can arrange a convenient time discuss this further.

Sincerely,

A handwritten signature in blue ink, appearing to read 'A. Rugh'.

Aaron J. Rugh, Esq.
Senior Intellectual Property Counsel