

FisherBroyles

R. Mark Halligan

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April 26, 2021

via email

Aaron J. Rugh, Esq.
Senior Intellectual Property Counsel
3 Burlington Woods Drive 4th Floor
Burlington, MA 01803

Re: Luminex

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Re: Luminex

Dear Mr. Rugh:

As you are aware from my previous letters, FisherBroyles represents Luminex in intellectual property matters.

While we understand from your previous correspondence that you are not interested in licensing discussions with Luminex, we would request you at least allow us to accept on behalf of Menard, your offer of a "technical meeting where [you] present pictures and other aspects of [Luminex's] products while walking through the claim language, to explain why [you] believe a license is needed."

As Menard has informed you, Menard purchases finished products from Luminex and thus Luminex is much better equipped to evaluate Signify's assertions. Additionally, as I am certain you are aware, Menard is indemnified by Luminex and Luminex will be making the final determination whether Menard takes a license for the accused Luminex products.

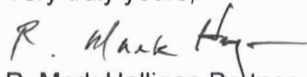
[Addressee]

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If you “would like the opportunity to resolve these issues amicably and in a professional manner through discussion of [your] claims” relating to the accused Luminex products--the path to such a result must include a meeting with Luminex.

We await your reply.

Very truly yours,

A handwritten signature in black ink, appearing to read "R. Mark Halligan", with a stylized flourish at the end.

R. Mark Halligan Partner

FisherBroyles, LLP

Cc: Elizabeth Weber, Senior Corporate Counsel, Menard, Inc.