1/18/2016

Hello [redacted],

Thanks for bringing us the information on this great looking product. I have copied the two people at [redacted] that are decision makers on the BOS equipment we spec and use, [redacted]. It would be best for Allen to discuss the product, its positioning and pricing with those two. I will be a hearty cheerleader on the side as I like what I see here.

Best regards,

[redacted]

[redacted]

From: [redacted]
Sent: Monday, January 18, 2016 2:26 PM
To: [redacted]
Cc: Allen Smith; [redacted]
Subject: [redacted] please meet Allen Smith....

Hello [redacted]!

Happy New Year!

As a leader in ground mount installs, especially in South GA, I'd like to make an introduction to an awesome company and an innovative product that is close to my heart and my roots.

Made in my hometown in PA, and employing special needs individuals, CAB (Cambria Country Association for the Blind and Handicapped) solar has an inexpensive hanger product for your homeruns that is much more cost effective than trenching, and has a heartwarming story.

Allen Smith, the GM of CAB will be in town the first week of February. Might you take a few moments to connect with him, and see what CAB solar has to offer?

I've connected you via email, and his contact info is below. Also attached is a PDF brochure on the products offered.

I hope you see the synergy! Please let me know how it goes...

Enjoy your week!

[redacted]