
From: Tim Wedding
Sent: Friday, November 14, 2014 4:15 PM
To: Mitch Bowman
Cc: Allen Smith
Subject: RE: SunEdison CAB Contact

Hey Mitch,

I wanted to update you on progress on this.

[REDACTED]
[REDACTED] We will forward information and a sample when completed.

The other items are the same. Do you have any info on the predrilled hole placement you inquired about initially?

We have been fielding inquiries from a few EPC's about projects in which we have been listed as preferred cable management solution. We are very thankful for this opportunity and look forward to working further with you guys on many projects.

Best regards,

Tim

From: Timothy Wedding
Sent: Monday, November 03, 2014 2:33 PM
To: 'Mitch Bowman'
Cc: Allen Smith
Subject: RE: SunEdison CAB Contact

Hi Mitch,

I wanted to touch base with you on this to let you know it is in the works.

- [REDACTED]
- Also, as for procurement, we should be able to provide all the mounting hardware in a kit form to simplify installation, if desired.
- Regarding the predrilled hole placement, can you advise the height of the piles and the amount of space available under the arrays at maximum angles? We should be able to determine a little better with that knowledge.

Please let me know if you need anything else, and feel free to call whenever needed.

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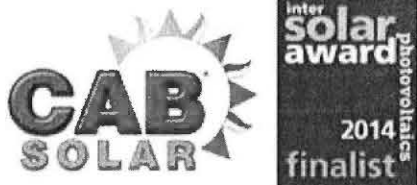
CAB, EX2031
Case No. IPR2024-00178

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Best regards,

Tim

Tim Wedding, Sales & Marketing Representative
CAB Products | 175 Industrial Park Road | Ebensburg, PA 15931
Office: 814-472-5077 | Mobile: 814-244-0220
twedding@cabproducts.com | www.cabproducts.com



From: Mitch Bowman [<mailto:mbowman@sunedison.com>]
Sent: Friday, October 31, 2014 12:04 PM
To: Timothy Wedding
Cc: Anthony Ferreira
Subject: RE: SunEdison CAB Contact

Tim,

Thanks for sharing the updated info.

We will definitely need your support as we move into the execution phase for the design, material delivery and installation of CAB. Off the top of my head, a couple areas of needed support will be:

- Material BOMs – All hardware, cables, end terminations & CAB hangers to install
- Procurement – For the above BOM, can CAB supply all of it?
- Foundation Fabrication Drawings – For the spec'd hardware and stand-offs, we need to develop a foundation fabrication drawing for predrilled holes in our piles

Let me know your thoughts here on what's the best way to proceed.

Best,

Mitch

From: Timothy Wedding [<mailto:twedding@cabproducts.com>]
Sent: Friday, October 31, 2014 8:57 AM
To: Mitch Bowman
Subject: RE: SunEdison CAB Contact

Mitch,

Thanks for the sharing that information. We have an updated packet of literature including an updated White Paper and new flyer. I have attached it to this reply. I will forward to Abel as well. If I can be of any assistance, please let me know.

Best regards,

Tim

Tim Wedding, Sales & Marketing Representative
CAB Products | 175 Industrial Park Road | Ebensburg, PA 15931
Office: 814-472-5077 | Mobile: 814-244-0220
twedding@cabproducts.com | www.cabproducts.com



From: Mitch Bowman [<mailto:mbowman@sunedison.com>]
Sent: Friday, October 31, 2014 11:50 AM
To: Frank Oudheusden; Abel Erasmus
Cc: Timothy Wedding
Subject: RE: SunEdison CAB Contact

All,

See attached.

-Mitch

From: Frank Oudheusden
Sent: Friday, October 31, 2014 7:08 AM
To: Abel Erasmus
Cc: twedding@cabproducts.com; Mitch Bowman
Subject: RE: SunEdison CAB Contact

Timothy should be able to provide you with reference information on the product line.

Mitch do we have that testing report from SolarTAC we can share with Abel?

-Frank-

From: Abel Erasmus
Sent: Thursday, October 30, 2014 3:24 PM
To: Frank Oudheusden
Cc: twedding@cabproducts.com; Mitch Bowman
Subject: RE: SunEdison CAB Contact

Frank

Thanks.

Our projects in SA completed for now but maybe we can have some reference info for now before we get to the next round?

Abel Erasmus
Head of Projects

Switchboard: (27)10 595 3333
Fax:(27) 10 595 7060
Cell:(27) 83 289 4443

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AErasmus@sunedison.com

SunEdison Energy Southern Africa (Pty) Ltd
2nd Floor Global House
28 Sturdee and Jellicoe Avenue.
Rosebank
Johannesburg
South Africa
2196
www.sunedison.com



From: Frank Oudheusden
Sent: 30 October 2014 09:20 PM
To: Abel Erasmus
Cc: twedding@cabproducts.com; Mitch Bowman
Subject: SunEdison CAB Contact

Abel,

We have not had the opportunity to meet but Timothy tells me you were looking for a SunEdison contact that CAB has worked with in the past. My coworker (Mitch Bowman; attached) and I have demo'd the CAB above-ground wire management solution at our testing facility and Colorado and found it to be excellent. We are building it into our templates and future projects as we speak.

Are there concerns or questions I can help you with?

-Frank-

Frank Oudheusden
Senior Staff Engineer - Global D&E



foudheusden@sunedison.com

mobile: (443) 510-3683

SunEdison

100 Twinbridge Drive

Pennsauken Township, New Jersey 08110

www.sunedison.com

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