

Dropbox vs Egnyte | TrustRadius

 ustradius.com/compare-products/dropbox-vs-egnyte



TrustRadius

Product	Rating	Most Used By	Product Summary	Starting Price
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Product	Rating	Most Used By	Product Summary	Starting Price
 Dropbox	Score 8.2 out of 10	N/A	Dropbox is a cloud storage solution, equipped with features that help users to save time, improve productivity, and collaborate with others. Users can edit PDFs, share videos, sign documents, and collaborate with stakeholders without leaving Dropbox.	\$9.99 per month
 Egnyte	Score 7.6 out of 10	N/A	Egnyte provides a unified content security and governance solution for collaboration, data security, compliance, and threat detection for multicloud businesses. More than 16,000 organizations trust Egnyte to reduce risks and IT complexity, prevent ransomware and IP theft, and boost employee productivity on any app, any cloud, anywhere.	\$25 per month

Overview



Dropbox

Egnyte

	Dropbox	Egnyte
Editions & Modules	Plus \$9.99	Team (1-10 employees) \$10
	per month	per employee/per month
	Essentials \$18	Business (10-100 employees) \$20
	per month	per employee/per month
	Business \$20	Enterprise (50+ employees) Contact sales team
	per month per user	
	Business Plus \$26	
	per month per user	
	Basic Free	

Offerings

Dropbox	Egnyte
Free Trial	
✗ No	✓ Yes
Free/Freemium Version	
✗ No	✗ No
Premium Consulting/Integration Services	
✗ No	✗ No

Pricing Offerings

Entry-level Setup Fee	No setup fee	No setup fee
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Additional Details	—	—
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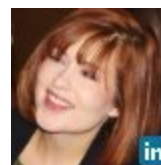
Pricing



Dropbox

Egnyte

Considered
Both
Products



Olivia Crellin
Associate General Counsel, M&A
and Securities

Jessica Rogers
Administrative Assistant

Chose Dropbox

Chose Egnyte

Incentivized



Verified User

Box or Dropbox are kind of similar
but don't even touch Egnyte in
capacity and capability.

Incentivized

Project Manager

Chose Dropbox

Egnyte was quite similar but
desktop native, which made
onboarding a bit easier and more
natural for non-tech native folks and
folks who are used to the typical file
system structure. That said,
Dropbox with the desktop
functionality is a good hybrid
between Egnyte and Google ...
Incentivized



Anna Bussewitz
Administrative Assistant

Chose Egnyte

Dropbox does not allow you to see
who is working in a document so it
can be very inefficient.

Incentivized

Dropbox



Juan Fernandez Castellano
Recruiter

Chose Dropbox

Dropbox is much more user-friendly than Egnyte and has more options than Google Drive. Also the sync through the Mac app works better on Dropbox.

Incentivized



Verified User

Professional

Chose Dropbox

Dropbox customer support and availability worldwide is better, it is more compatible with other programs and browsers and it rarely stops working.

There is plenty of space on Dropbox that you can use from Dropbox and it takes lesser steps to upload or download or even to share ...



Verified User

Manager

Chose Dropbox

I think that in terms of familiarity with the platform and interface, Dropbox is probably top of mind. However, I do like Google Docs the most, since you are able to edit in real-time, and it makes note of the version changes. Sharepoint has this capability as well, however, I ...

Egnyte



Will Kosnik
IT Manager

Chose Egnyte

Dropbox is really simple, and you can share files. But users cannot manage who sees files as well as Egnyte does. In Egnyte, you can allow users to have full access and down to view only access. You can also give links to non-users so they can just view the files. Dropbox makes ...

Incentivized



Ricky Skawinski, Jr.
Loss Prevention Analyst

Chose Egnyte

Egnyte blows away any competition. I've used Dropbox and other competitors, but Egnyte's interface and ease of use is what makes it superior. I would recommend it over any of the other guys out there because that's what my company uses and that's what works for us.

Incentivized



Shawn Petrunak
Pricing Analyst

Chose Egnyte

Incentivized

Dropbox
Incentivized

Egnyte



Jeffrey Smith
Director of Marketing

Chose Egnyte

Incentivized

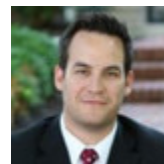


Chelsey Clayton
Director of Operations and Marketing

Chose Egnyte

Egnyte is more user-friendly than both Dropbox and Box, and has more functionality to match. The user management is simple with Egnyte, and the storage limits are enormous - we'll never be concerned about running out of room. Egnyte's device management is also an essential part ...

Incentivized



Brandon Wells, MPA
Director of Volunteer Engagement

Chose Egnyte

Incentivized



Verified User

Manager

Chose Egnyte

Dropbox

Egnyte

I think that Egnyte is a good tool especially when you need to share files within the same company or organization. I think that the layout is much better and updated than Dropbox. The downside to Egnyte is that you cannot edit files within the tool like you can do for Google, ... Incentivized



Akash Jain
Senior Engineer

Chose Egnyte



Guy G. Gray
Chief Operating Officer

Chose Egnyte

Egnyte provided Quarem the most robust and secure environment. Additionally, Egnyte makes organizing the files very simple, saving my team time and money.

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Verified User

Administrator

Chose Egnyte

None of these other solutions had document tracking or search features that could even hold a candle to Egnyte. Out of all of them box had the best, then we tried Egnyte and it blew then all out of the water.

Dropbox

Egnyte

The amount of time we saved on minor tasks was more than enough to ...

Incentivized



Verified User

Analyst

Chose Egnyte

Egnyte allows integration with Google Drive as well as providing additional functionality such as tasking.

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Top Pros

- ⊕Pro Easy to use
- ⊕Pro Large files
- ⊕Pro Sharing files

- ⊕Pro Sharing files
- ⊕Pro File sharing
- ⊕Pro Ease of use

Top Cons

- ⊖Minus Free version
- ⊖Minus Customer service
- ⊖Minus Google drive

- ⊖Minus Large files
- ⊖Minus Customer support
- ⊖Minus Tech support

Community Pulse





File Sharing & Management

Dropbox

Egnyte

	Dropbox	Egnyte
	7.6	9.8
	586 Ratings	35 Ratings
	▼10% below category average	▲15% above category average
Versioning	7.2446 Ratings	10.033 Ratings
Video files	7.9455 Ratings	9.929 Ratings
Audio files	8.4404 Ratings	9.927 Ratings
Document collaboration	7.6509 Ratings	10.033 Ratings
Access control	7.5547 Ratings	9.935 Ratings
File search	7.0568 Ratings	9.934 Ratings
Device sync	7.5538 Ratings	9.032 Ratings

Comparison of File Sharing & Management features of Product A and Product B

Dropbox

Egnyte

Cloud Storage
Security &
Administration

Dropbox

Egnyte

7.4

10.0

563 Ratings

35 Ratings

▼ 16% below
category
average▲ 15% above
category
averageUser and role
management

7.2508 Ratings

10.033 Ratings

File
organization

7.8554 Ratings

9.935 Ratings

Device
management

7.1472 Ratings

10.030 Ratings

Comparison of Cloud Storage Security &
Administration features of Product A and Product B

Cloud Storage
Platform

Dropbox

Egnyte

7.6

8.7

559 Ratings

34 Ratings

▼ 11% below
category
average▲ 3% above
category
average

Performance

7.7556 Ratings

8.034 Ratings

Reliability

8.0558 Ratings

9.034 Ratings

Storage
Reports

7.1423 Ratings

9.030 Ratings

Comparison of Cloud Storage Platform features of
Product A and Product B

Features

Small Businesses

Dropbox



SugarSync

Score 10.0 out of 10

Egnyte



SugarSync

Score 10.0 out of 10

Medium-sized Companies



Druva Data Resiliency Cloud

Score 9.6 out of 10



Druva Data Resiliency Cloud

Score 9.6 out of 10

Enterprises



Druva Data Resiliency Cloud

Score 9.6 out of 10



Druva Data Resiliency Cloud

Score 9.6 out of 10

Best Alternatives



	Dropbox	Egnyte
<u>Likelihood to Recommend</u>	7.3 (608 ratings)	8.0 (39 ratings)
<u>Likelihood to Renew</u>	6.0 (27 ratings)	10.0 (6 ratings)
<u>Usability</u>	8.5 (26 ratings)	9.6 (4 ratings)
<u>Availability</u>	9.1 (2 ratings)	- (0 ratings)
<u>Performance</u>	7.3 (6 ratings)	8.8 (3 ratings)
<u>Support Rating</u>	5.0 (33 ratings)	7.7 (4 ratings)
<u>Online Training</u>	9.0 (1 ratings)	- (0 ratings)

	Dropbox	Egnyte
<u>Implementation Rating</u>	9.1 (3 ratings)	- (0 ratings)
<u>Product Scalability</u>	9.1 (2 ratings)	- (0 ratings)

User Ratings

	Dropbox	Egnyte
Likelihood to Recommend	Ultimately, Dropbox just works better when working crossplatform between Windows, Mac, Android, iOS. It's snappier compared to Google Drive and	Egnyte is best suited for companies that <u>SharePoint</u> is not the best fit for. This includes managers unfamiliar with <u>SharePoint</u> specifically, and those really looking for a replacement for a file server in the more traditional Windows sense. <u>SharePoint</u> has more or less done away with any management that resembles Active Directory or File Explorer. Egnyte's web portal is incredibly straightforward. I would say Egnyte is less suited for companies that have licensing access to <u>SharePoint</u> already and do not have a ton of files or granular sharing and security needs <u>WP (William Press)</u> <u>William Press</u> Cloud Project Manager Read full review →

Dropbox

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Dropbox

Egnyte

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imaging
gallery
hosting
platform
like
pic-time.



Michael Ng
Lead
Photographer
[Read full review](#) →

Pros

-  Dropbox's real-time collaboration features, including simultaneous editing and commenting, have revolutionized the way our teams work together.

- Sharing files

- Dropbox**
-  On multiple occasions, we've accidentally overwritten important documents or needed to retrieve deleted files. With Dropbox, we can easily revert to previous versions or recover deleted files, preventing data loss and minimizing disruptions.
 -  Dropbox excels in making file sharing a breeze. With just a few clicks, we can generate shareable links or invite colleagues to shared folders.

Incentivized



Verified User
Anonymous

[Read full review →](#)

Egnyte

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Egnyte

- Files syncing acrossrossend-user device successfully installing

Dropbox

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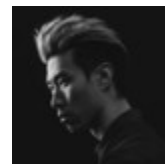
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Dropbox

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Mykii Liu
IT Support
Engineer
Read full
review →

Cons

- ⊖ Change the name of the root folder, the "()" can cause problems sometimes with some tools trying to find paths

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Dropbox

inside of the root folder.

- ⊖ The upload queue becomes slow trying to upload files that have more than ~500mb of file size, even if I have 1 Gbit of speed, Dropbox gets stuck uploading single files with that rule.
- ⊖ Sometimes we can't move a shared folder from root location.
- ⊖ LAN sync seems not to be working in my experience.



Verified User

Anonymous

[Read full review](#) →

Egnyte

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- While uploading the system sometimes takes a long time to start sla g g i n g a n d t h

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Brandon Smith

Business Consultant

[Read full review](#) →

Likelihood to Renew

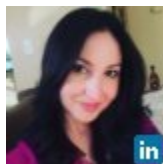
Dropbox is a user-friendly, easy tool which requires little to no skill and they offer a free version with a good amount of storage available. There are other

We found that a usage of Egnyte in our supported

Dropbox

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Egnyte

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Evan
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Usability

[Its]
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Really easy to use the interface. The web browser is very intuitive and I have not had any notable issues with this. It's easy to work on documents as a team, and the only issues we

Dropbox

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Egnyte

have to tend to come with
Apple apps and
downloading large files to
WebEdit. It's very similar to
the filing systems that
come on Apple and
Windows devices so not a
steep learning curve.

Incentivized



Verified User

Anonymous

[Read full review](#) →

Dropbox

Egnyte

can
switch
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off,
but I
would
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"Off"
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then
I can
decide
to
turn
it on
as
needed.
Incentivized



Daniel
Epstein
Producer/Videographer/
Editor
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review →

Performance

Dropbox is really
useful, you can
access any file from
anywhere and you
can upload and

Egnyte
works
very

Dropbox

even edit files online, but, sometimes it can be slow. Downloading, uploading, and syncing is a bit slow, it can take several minutes.

Furthermore, the search engine for large amounts of data can be slow too and it is not powerful.

Incentivized

AR (Adriano Rosa)

Adriano Rosa

Programmer

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Egnyte

well across all platforms and as an add-on to other programs. Load time is close to nothing. Reports can be made in no time as well. All in all no performance issue s. We can see that it depends on the local network

Dropbox

Egnyte

connection. If you're running with fiber there won't be any issues. Incentivized



Christopher Fritz
Senior IT
Supporter
[Read full review →](#)

Dropbox

Egnyte

Support Rating

Our experience with support has been limited which is a good thing. We haven't experienced any major issues with the service and most of our service interactions have been useability questions which we were able to find answers for within their knowledge base. For the few times we have reached out to support, the responses were on point, quick, and our issue was resolved in one interaction. I appreciate not being routed to a chatbot or offshored support.
Incentivized


Verified User
Anonymous
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I never had to reach out to customer support for Egnyte. I don't know any coworkers who have had to reach out to Egnyte for support either. As far as I am concerned, the support team is doing a good job since I have not had to reach out to them.
Incentivized


Verified User
Anonymous
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Implementation Rating

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 No answers on this topic

Dropbox

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Annesa L.
Lacey
Founder &
CEO
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review →

Alternatives
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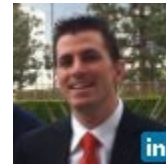
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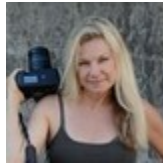
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Dropbox

- Enables a more solid backup of necessary files, not dependent

Egnyte

ding via email)

Dropbox

on one specific computer or on one specific box of papers.

Egnyte

- I follow everyone in our office to be working on the same info

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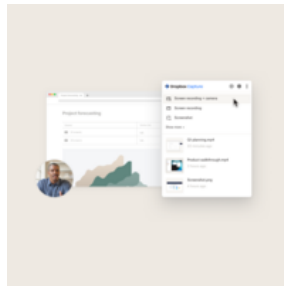
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Shawn
Petrunak
Pricing
Analyst
Read full
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ScreenShots

Dropbox Screenshots



User Testimonials