

UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE PATENT TRIAL AND APPEAL BOARD	Page 1	1 APPEARANCES 2 For the Petitioner: 3 MS. LYDIA RAW (via Zoom) 4 ERISE IP, P.A. 5 7815 College Boulevard, Suite 700 6 Overland Park, Kansas 66211 7 lydia.raw@eriseip.com 8 (913) 777-5600 9 10 For the Patent Owner: 11 MR. CARL E. BRUCE (via Zoom) 12 FISH & RICHARDSON, P.C. 13 60 South Sixth Street, Suite 3200 14 Minneapolis, Minnesota 55402 15 bruce@fr.com 16 (214) 292-4013 17 MR. MATTHEW A. COLVIN (via Zoom) 18 FISH & RICHARDSON, P.C. 19 60 South Sixth Street, Suite 3200 20 Minneapolis, Minnesota 55402 21 colvin@fr.com 22 (214) 292-4013 23 24 MR. KENNETH HOOVER (via Zoom) 25 FISH & RICHARDSON, P.C. 26 60 Sixth Street, Suite 3200 27 Minneapolis, Minnesota 55402 28 hoover@fr.com 29 (214) 292-4013 30 MR. JOSHUA A. GRISWOLD (via Zoom) 31 FISH & RICHARDSON, P.C. 32 60 South Sixth Street, Suite 3200 33 Minneapolis, Minnesota 55402 34 griswold@fr.com 35 (214) 292-4013 36 37 The Court Reporter: 38 Ms. Kara D. Ince, RPR, CCR (via Zoom) 39 Missouri CCR No. 1348 40 Lexitas Legal 41 1608 Locust Street 42 Kansas City, Missouri 64108 43 (816) 221-1160
2 RAVIN CROSSBOWS, LLC,) 3) 4 Petitioner,) 5) 6 vs.) Case No. IPR2024-00522 7) Patent No. 8,683,989 8 MCP IP, LLC,) 9) 10 Patent Owner.) 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25		
CONFIDENTIAL		
VIDEOCONFERENCE DEPOSITION OF JERROD HOFF TAKEN ON BEHALF OF THE PETITIONER FEBRUARY 7, 2025		
VIDEOCONFERENCE DEPOSITION OF JERROD HOFF, produced, sworn, and examined on the 7th day of February 2025, between the hours of 9:00 o'clock in the forenoon and 6:00 o'clock in the evening of that date via Zoom videoconference, before KARA D. INCE, a Certified Court Reporter within and for the State of Missouri, in a certain cause now pending UNITED STATES PATENT AND TRADEMARK OFFICE, BEFORE THE PATENT TRIAL AND APPEAL BOARD, wherein RAVIN CROSSBOWS, LLC is the Petitioner and MCP IP, LLC is the Patent Owner.		
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EXAMINATION		1 *****
Questions by Ms. Raw	4	2 (The deposition commenced at 9:04 a.m.)
Questions by Mr. Bruce	38	3 THE COURT REPORTER: We are on the record
Questions by Ms. Raw	39	4 My name is Kara Ince. I am a Missouri Certified
		5 Court Reporter, CCR License No. 1348. Today's date
EXHIBITS:		6 is February 7, 2025. Will the witness please raise
Exhibit A Declaration of Jerrod Hoff	7	7 their right hand.
		8 JERROD HOFF,
CERTIFICATE OF REPORTER	42	9 of lawful age, being produced, sworn, and examined
ERRATA 888-885-3767 Lexitas operates in all 50 states and is licensed where required Nevada Registration #1169 www.lexitaslegal.com California Firm Registration #179		10 on behalf of the Petitioner, deposes and says: 11 EXAMINATION
SIGNATURE PAGE	44	12 BY MS. RAW:
		13 Q. Good morning.
		14 A. Good morning.
		15 Q. Can you please state your name for the
		16 record.
		17 A. Jerrod Hoff.
		18 Q. Where are you located today, Mr. Hoff?
		19 A. Sparta, Wisconsin.
		20 Q. Have you ever had your deposition taken
		21 before?
		22 A. No.
		23 Q. Okay. So since --
		24 MR. BRUCE: Can we make appearances of
		25 counsel on the record? Do you mind?



Page 5 1 MS. RAW: Yeah, sure. We can do that. 2 This is Lydia Raw for the petitioner, Ravin 3 Crossbows, LLC, from ERISE IP. 4 MR. BRUCE: Carl Bruce on behalf of the 5 witness and MCP IP with Fish & Richardson. 6 Also on are Josh Griswold, Ken Hoover, and 7 Matt Colvin, who may be on for portions of the 8 deposition. Thank you. 9 MS. RAW: Yeah. 10 BY MS. RAW: 11 Q. Mr. Hoff, since this is your first 12 deposition, we're just going to go over a few ground 13 rules at the beginning just to make sure we're all 14 on the same page. 15 I'm sure some of this your own attorneys 16 have gone over in preparation, but just so that 17 we're clear, today during this deposition I'll be 18 asking a series of questions, and I'm just asking 19 you to provide your best truthful answer as you sit 20 here today; is that fair? 21 A. Yes. 22 Q. We have a court reporter today. And 23 because of that, all of your responses do need to be 24 verbal. So things like nodding or shaking your 25 head, no, those are things that can't be recorded on	Page 7 1 Q. Okay. And that's -- that declaration is 2 the only declaration that you've provided in 3 connection with the IPRs filed by Ravin Crossbows; 4 correct? 5 A. Yes. 6 Q. Okay. I'm going to place that declaration 7 in the chat and we're going to mark it as Exhibit 8 A -- 9 (Deposition Exhibit A was marked for 10 identification.) 11 BY MS. RAW: 12 Q. -- so that the court reporter will have it 13 as well. 14 All right. And Mr. Hoff, you are welcome 15 to use either this -- you can download this 16 electronic copy or you can use the paper copy in 17 front of you. I have no preference; whichever one 18 is easier for you. All right? 19 A. Okay. 20 Q. Okay. Can you confirm for me that there 21 is -- other than this video link, there's nothing 22 else open on your computer right now? 23 A. Yes, I can confirm that. 24 Q. Okay. Mr. Hoff, is your current job title 25 vice president of manufacturing?
Page 6 1 the transcript; so I'll just ask you to give verbal 2 answers today. Is that fair? 3 A. Yes. 4 Q. Okay. If for any reason you don't 5 understand one of my questions, it's not clear to 6 you, I would ask that you let me know. I'm happy to 7 rephrase or to clarify so that the record is clear. 8 Can you let me know today if there's any 9 question that you don't understand? 10 A. Yes. 11 Q. Okay. Is there any reason why you can't 12 provide complete, truthful, and accurate testimony 13 today? 14 A. No. 15 Q. I typically take breaks about every hour. 16 I expect to do that today as well. 17 If you need a break earlier than that, 18 please just let me know. I just ask that if there's 19 a pending question, you answer that question before 20 we go on a break; fair? 21 A. Yes. 22 Q. Understood. So I'll ask you to provide a 23 paper copy of your declaration and the exhibits; 24 is that correct? 25 A. Yes.	Page 8 1 A. Yes. 2 Q. And in Paragraph 3 of your declaration, 3 you note that from 2006 to 2012 you were the 4 director of operations; is that correct? 5 A. Yes. 6 Q. Okay. And that -- that would be the 7 director of operations for Mathews Archery? 8 A. The director of operations for Mathews 9 Archery Manufacturing Operations. 10 Q. Okay. Thank you for that -- that 11 clarification. 12 And I see that you note that your 13 responsibilities included manufacturing operations. 14 What does that mean? 15 A. Well, my definition of manufacturing 16 operations would be everything inside of our walls 17 in regards to manufacturing, which means from 18 planning, budgeting, shop floor execution, inventory 19 control, shipping, to invoicing. 20 Q. And you note that you also had 21 responsibility for planning and inventory 22 control? 23 Do you see that? 24 A. Yes. 25 Q. And what does planning mean in this

Page 9

1 context? What does it mean to be in charge of
2 planning?
3 **A. So my -- my role in planning is looking at**
4 **forecasts, sales forecasts, and planning the**
5 **manufacturing side of how we're going to execute to**
6 **support the sales plan. So our planning is in our**
7 **ERP system, putting that forecast in there, and**
8 **again, executing things that need to be bought,**
9 **things that need to be made, planning for staffing,**
10 **things like that.**
11 Q. So you referred in your answer to sales
12 forecasts. Who at the company made sales forecasts
13 around 2008?
14 **A. I don't recall who would have made the**
15 **forecast in 2008.**
16 Q. Okay. Were you involved in determining
17 what the sales forecast would be around 2008?
18 **A. I would not have been involved in**
19 **generating the sales forecast in any regard.**
20 Q. Do you know how in 2008 the -- the company
21 would determine how many bows it expected to sell
22 for a new product?
23 **A. I would not.**
24 Q. Okay. Who would know the answer to that
25 question?

Page 10

1 **A. Our vice president of sales and marketing.**
2 Q. Do you remember who the VP of sales and
3 marketing was in 2008?
4 **A. I would have to speculate. I don't know**
5 **for sure.**
[REDACTED]

Page 11

[REDACTED]

13 BY MS. RAW:
14 Q. Can you please turn to Paragraph 4 of your
15 declaration.
16 Do you see -- I'm at the second line,
17 which is on -- sorry, there's two numbers -- today,
18 for the record, I'm going to always refer to the top
19 number. So I'm looking at page 2. You'll see
20 there's a 2 and a 3 at the bottom of the page. I'm
21 just going to refer to the top number so that we can
22 keep the record clear.
23 So on page 2 of your declaration, do you
24 see the sentence that begins, "Our process"?
25 **A. Yes.**

Page 12

[REDACTED]

Page 13

[REDACTED]

9 Q. Yeah. So are you referring to Appendix A?

10 A. Correct.

11 Q. Okay. Can we turn to Appendix A?

12 A. Yes.

13 Q. Okay. Based on Appendix A, what would the

14 public release date for the Mission Menace bow have

15 been?

16 A. October 1, 2008.

17 Q. Okay. I see that in Appendix A there are

18 two rows with an order date before October 1.

19 Do you see that?

20 A. Yes.

21 Q. Are those bows that, as you say, left the

22 building before October 1?

23 A. Those two bows are to an internal

24 customer; so they did not leave the building.

25 Q. Okay. So when it has a ship date for

Page 14

1 those bows, were those -- are you saying that those

2 bows weren't actually shipped out of the building on

3 that date?

4 A. Correct.

5 Q. Then what does the ship-to date represent

6 for those two entries?

7 A. The shipped date is an indicator that a

8 shipper was created and shipped in regards to

9 relieving it from our inventory, which at that time

10 was how we actually got things internally out of our

11 inventory.

12 So we would create a sales order, create a

13 shipper and an invoice to ourselves to keep it

14 internal. But at the end of the day, it was really

15 just to relieve our inventory and keep track of

16 where those two bows went.

17 Q. So where did those two bows go on that

18 shipped date?

19 A. Based on that customer number, I know --

20 happen to know that customer number is the Mathews

21 account, which is an internal account. I can't say

22 for sure where those bows physically went other than

23 they would have been internally given to Matt

24 McPherson, and I'm not sure what he would have done

25 with them after that.

Page 15

1 Q. Do you -- do you have a -- a record of any

2 sort that would indicate whether those two bows were

3 physically handed to Matt versus shipped to his

4 house?

5 A. No.

6 Q. Okay. Do you have any records that would

7 indicate one way or another whether those bows were

8 actually shipped somewhere?

9 A. It doesn't show in the appendix, but that

10 customer number would have a ship-to address. But I

11 can't -- I don't want to assume what that address

12 was without seeing it.

13 Q. Right. Yeah.

14 Sorry, my question was a little bit --

15 little bit different.

16 I'm trying to figure out if there was --

17 if there's any records in your system that would --

18 like a shipping record or -- or some sort of receipt

19 that would show that -- if the bows were actually

20 shipped. Is that something that would exist?

21 A. I'm sorry, can you define, "shipped."

22 When you say, "shipped," are you talking

23 about shipped out of like via carrier or ...

24 Q. Yes. Like put in a FedEx box or carrier

25 box and slap a label on and out it goes.

Page 16

1 A. Yes.

2 Q. So what -- what records would indicate if

3 this bow was shipped?

4 A. There would be --

5 MR. BRUCE: Objection. Form.

6 A. I'm sorry.

7 MR. BRUCE: You can answer.

8 A. I'm sorry. Can you repeat it. Now I've

9 lost my train.

10 BY MS. RAW:

11 Q. What records would indicate whether these

12 first two bows were shipped?

13 A. And, again, when you say, "shipped,"

14 you're talking about external --

15 Q. External, yes.

16 A. -- via carrier?

17 There would be a tracking number

18 associated with this serial number or with this --

19 sorry -- with this shipment.

20 Q. Do you know whether there was a tracking

21 number associated with that serial number, or those

22 two serial numbers?

23 A. I do not.

24 Q. Okay. Is that something you would be able

25 to look up in the system? You just haven't done it?

Page 21

[REDACTED]

Page 23

[REDACTED]

Page 22

[REDACTED]

19 BY MS. RAW:

20 Q. Okay. How would a retailer who, you know,

21 sells your products have found out when the release

22 date was for the Mission Menace bow?

23 A. I can't say. I don't know.

[REDACTED]

Page 24

[REDACTED]

[REDACTED] salesperson entered the

17 order from Matt McPherson for two bows?

18 A. No.

[REDACTED]

[REDACTED]

[illegible]

1 Q. Around this 2008-2009 timeframe, did the
2 company release new model bows every year?
3 MR. BRUCE: Objection. Form.
4 A. Can you rephrase that or repeat it.
5 BY MS. RAW:
6 Q. Yeah. I can rephrase.
7 Around this 2008-2009 timeframe, did
8 Mathews' customers expect a new bow to be released
9 every year?
10 A. I -- I can't comment on what customers
11 were expecting.
12 Q. Was it common at this time for Mathews to
13 release a new bow every year?
14 A. Based on my experience, yes.
15 Q. Did the new model bows come out at the
16 same time each year?
17 A. No.
18 Q. Okay. So how did retailers know when the
19 release date was for a new model bow?
20 A. I don't know.
21 Q. Can you turn to Paragraph 9 of your
22 declaration.
23 A. Yes.

Page 10

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] -- so would an invoice have been

7 generated for Mr. McPherson's order of two Mission

8 Menace bows?

9 **A. Yes. As indicated in the Appendix A,**

10 **there are invoices created for those shipments.**

11 Q. Do you know whether those invoices were

12 mailed?

13 **A. I do not.**

14 Q. Is there information in the [REDACTED]

15 system that would indicate whether those invoices

16 were mailed?

17 **A. No.**

18 Q. All right. Is there anywhere that you

19 could look to determine whether those invoices were

20 mailed?

21 **A. No.**

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Page 29

[REDACTED]

5 Q. And -- and is it your position that there
6 were bows, Mission Menace bows, that were shipped on
7 September 26 of 2008?
8 A. I would like to define, "shipping."
9 According to the records, there was a
10 shipper created and shipped, but, again, it appears
11 to be an internal customer.
12 Q. You're -- so you're telling me that
13 "shipped" doesn't mean left the facility?
14 A. Correct.
15 Q. Would you agree that September 26, 2008,
16 is the first date that a Mission Menace bow order
17 was placed in the made-to-manage system?
18 A. Yes.

[REDACTED]

Page 30

[REDACTED]

Page 31

1 Q. Do you know what details are given to the
2 customer about the new -- a new product on release
3 day?
4 A. Well, my understanding of release day --
5 release day is when it goes public, and at that
6 time, we provide all the information about the bow.
7 Q. Do you recall through what avenues the
8 company provided information about the Mission
9 Menace bow?
10 A. I do not.
11 Q. Okay. Who at the company was responsible
12 for those communications?
13 MR. BRUCE: Objection. Form.
14 A. Again, I could only speculate of who at
15 that time, but I'm not sure.
16 BY MS. RAW:
17 Q. What's your best guess?
18 A. My best guess would be the VP of sales and
19 marketing.

[REDACTED]

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[REDACTED]

6 Q. Can you turn to Paragraph 17 of your
7 declaration.
8 A. Yes.
9 Q. Do you see that in Paragraph 17 you note
10 that Mathews Archery also has possession of two
11 physical Mission Menace bows?
12 A. Yes.
13 Q. Do you know how those two physical Mission
14 Menace bows were acquired?
15 A. No.
16 Q. Do you know who would know the answer to
17 that question?
18 A. Yes.
19 Q. Who would know how those two Mission
20 Menace bows were acquired?
21 A. Our in-house counsel, Jeff Ozanne.
22 Q. Do you know if anyone helped Jeff Ozanne
23 in acquiring those two bows; anyone at Mathews?
24 A. Yes.

[REDACTED]

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8 Q. Okay. After providing Mr. Ozanne with the
9 list of contact information, did you have any
10 involvement in acquiring those bows after that
11 point?
12 **A. No.**
13 Q. All right. Can you turn to Appendix C,
14 please.
15 MR. BRUCE: Do you know what the -- I
16 guess the bottom page number is for that?
17 (Reporter clarification.)
18 MS. RAW: 606 is the cover page.
19 MR. BRUCE: Yeah. Thank you.
20 BY MS. RAW:
21 Q. And just let me know when you're there.
22 **A. Okay. I'm there.**
23 (A recess was taken from 9:57 a.m. to
24 10:09 a.m.)
25 BY MS. RAW:

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1 Q. Mr. Hoff, do you still have Appendix C in
2 front of you?
3 **A. Yes.**
4 Q. And is this also a record that was
5 generated by [REDACTED]
6 **A. Yes.**
7 Q. And the headings in Appendix C are -- have
8 the same meanings of the headings in Appendix A that
9 we discussed a little bit ago?
10 **A. Yes.**
11 Q. And Appendix C has sales records for the
12 Monster bow; correct?
13 **A. Yes.**
14 Q. When was the release date for the Monster
15 bow?
16 **A. The release date that I can see on here**
17 **would have been November 25, 2008.**
18 Q. Do you recall when retailers were told
19 that a bow was going to release on November 25,
20 2008?
21 **A. No.**
22 Q. Would retailers have known in advance that
23 a bow was going to release on November 25, 2008?
24 **A. I don't know.**
25 Q. And on -- can you turn to page 473 of this

Page 35

1 appendix. That's the top of the two numbers on the
2 bottom of the page.
3 MR. BRUCE: Are you talking specifically
4 about Exhibit C or are you moving back up to one of
5 the other exhibits within the appendix?
6 MS. RAW: Yes. So on C -- so there's two
7 page numbers at the bottom -- the top number,
8 page 473, or if you want the bottom number, it's
9 1079.
10 **A. I'm getting there.**
11 **You said 473; correct?**
12 BY MS. RAW:
13 Q. Correct.
14 **A. Okay. Yes, I'm there.**
15 Q. Do you see that Entries 4 and 5 on this
16 page are to Customer No. [REDACTED] ?
17 **A. Yes.**
18 Q. And that's the customer number for
19 Mr. McPherson?
20 **A. Yes. That's our internal customer number.**
21 Q. So Mr. McPherson also ordered two Monster
22 bows; is that correct?
23 (Witness is reviewing document.)
24 **A. Yes.**
25 BY MS. RAW:

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9 Q. You can set this appendix aside.
10 Did you have any involvement in the
11 preproduction testing of the Mission Menace bow?
12 MR. BRUCE: Objection. Form.
13 **A. I'm sorry, repeat that one more time.**
14 BY MS. RAW:
15 Q. Yeah. Did you have any involvement in the
16 preproduction testing of the Mission Menace bow or
17 prototypes, I suppose, at that point?
18 MR. BRUCE: Same objection.
19 **A. Well, I'd have to define, "involvement."**
20 **As far as testing, no.**
21 BY MS. RAW:
22 Q. Do you have any personal knowledge of what
23 Mr. McPherson did with the Mission Menace bows that
24 he purchased?
25 **A. No.**

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1 Q. Do you have any knowledge of where the
2 Mission Menace bows purchased by Mr. McPherson are
3 now?
4 MR. BRUCE: Objection. Form.
5 **A. I do not.**
6 BY MS. RAW:
7 Q. Outside of the context of this IPR and the
8 declaration you submitted in this IPR, had you ever
9 reviewed any patents for any reason?
10 **A. No.**
11 Q. So the -- in your declaration you make
12 several statements about figures in the patents at
13 issue in this IPR; correct?
14 **A. Which part of my declaration are you**
15 **referring to?**
16 Q. I'll just strike that.
17 Have you ever personally reviewed any of
18 the patents at issue in this IPR?
19 **A. I have not reviewed them in entirety. I**
20 **have seen what's been shown to me; some diagrams.**
21 Q. And have you talked about your declaration
22 or these IPRs with anyone other than counsel, anyone
23 other than attorneys?
24 **A. Yes.**
25 Q. Who, other than attorneys, have you talked

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1 to about this IPR or your declaration?
2 **A. My wife.**
3 Q. Okay. Other than your wife, anyone else?
4 **A. No.**
5 Q. Okay. No further questions.
6 MR. BRUCE: Can we go off the record for
7 10 minutes before I decide whether or not we will do
8 any redirect?
9 MS. RAW: Okay.
10 (A recess was taken from 10:18 a.m. to
11 10:24 a.m.)
12 EXAMINATION
13 BY MR. BRUCE:
14 Q. Just a couple quick questions.
15 With respect to the first two entries in
16 Exhibit A to the appendix, there's a Customer
17 No. [REDACTED]
18 Just to be clear, who is -- who or what is
19 that customer number representing?
20 **A. When we use that customer number, that is**
21 **an internal customer number that is primarily used**
22 **for us to get things out of our inventory system.**
23 Q. And do you recall counsel asking you a
24 couple questions about -- and I believe the phrasing
25 was, what happened to those first two bows that were

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1 listed as ordered on September 26, 2008, as
2 purchased by Mr. McPherson? Do you remember that?
3 **A. Yes.**
4 Q. Do you know if Mr. McPherson purchased, as
5 in paid money, for those bows?
6 **A. I do not.**
7 Q. So it's possible that he did not pay money
8 for those bows?
9 **A. It's possible.**
10 Q. No further questions.
11 EXAMINATION
12 BY MS. RAW:
13 Q. One additional question.
14 For those first two entries in Appendix A,
15 I believe you just stated Customer No. [REDACTED] is
16 associated with an internal customer number; is that
17 correct?
18 **A. Yes.**
19 Q. Did those bows, first two bows, go to
20 Mr. McPherson or could they have possibly gone to
21 someone else?
22 **A. I'm trying to find the first page here**
23 **again. I lost it.**
24 **From what I'm able to look at here, I**
25 **can't say. All I can tell you is that it was an**

Page 40

1 **internal customer number. I can't see specifically**
2 **who it went to.**
3 Q. Do other -- when Customer No. [REDACTED] is
4 used, does the bow ever go to anyone other than
5 Mr. McPherson?
6 **A. Yes.**
7 Q. Okay. Who else have bows gone to when
8 Customer No. [REDACTED] is used?
9 **A. Steve McPherson.**
10 Q. Anyone else?
11 **A. Not that I'm aware of.**
12 Q. Okay. Do you have any basis to know one
13 way or the other whether these two Mission Menace
14 bows, the first two entries in Appendix A, went to
15 Steve McPherson or to Matt McPherson?
16 **A. I don't have visibility to that right now**
17 **on here.**
18 Q. If you were trying to figure out the
19 answer to that question, what would you go look at?
20 **A. I would probably look at the invoice and**
21 **see if it indicates.**
22 Q. Okay. If the invoice didn't indicate
23 which McPherson the bows went to, is there anything
24 else you could look at to determine that
25 information?

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1 A. Not that I'm aware of. 2 Q. Okay. No further questions. ____ 3 MR. BRUCE: Can we go ahead and mark the 4 entire transcript as confidential under the 5 protective order and then request for the witness to 6 review and sign. 7 (The deposition concluded at 10:28 a.m.) 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	1 ERRATA SHEET 2 Witness: Jerrod Hoff 3 RAVIN CROSSBOWS, LLC v. MCP IP, LLC 4 Date Taken: February 7, 2025 5 Page # ____ Line # ____ 6 Should read: 7 _____ 8 Reason for change: 9 _____ 10 11 Page # ____ Line # ____ 12 Should read: 13 _____ 14 Reason for change: 15 _____ 16 17 Page # ____ Line # ____ 18 Should read: 19 _____ 20 Reason for change: 21 _____ 22 23 Witness Signature: _____ 24 25
1 CERTIFICATE OF REPORTER 2 3 I, Kara D. Ince, a Certified Court 4 Reporter for the State of Missouri, do hereby 5 certify that the witness whose testimony appears in 6 the foregoing deposition was duly sworn by me; the 7 testimony of said witness was taken by me to the 8 best of my ability and thereafter reduced to 9 typewriting under my direction; that I am neither 10 counsel for, related to, nor employed by any of the 11 parties to the action in which this deposition was 12 taken, and further that I am not a relative or 13 employee of any attorney or counsel employed by the 14 parties thereto, nor financially or otherwise 15 interested in the outcome of the action. 16 17  18 _____ 19 Kara D. Ince 20 Missouri Supreme Court 21 Certified Court Reporter 22 888-893-3767 Lexitas operates in all 50 states and is licensed where required Nevada Registration #116F. 23 www.lexitaslegal.com California Firm Registration #179 24 25	1 STATE OF) 2) 3 COUNTY OF) 4 I, Jerrod Hoff, do hereby certify: 5 That I have read the foregoing deposition; 6 That I have made such changes in form and/or 7 substance to the within deposition as might 8 be necessary to render the same true and 9 correct; 10 That having made such changes thereon, I 11 hereby subscribe my name to the deposition. 12 I declare, under penalty of perjury, that 13 the foregoing is true and correct. 14 Executed this ____ day of _____, 15 20____, at _____. 16 17 _____ 18 Notary Public 19 20 My commission expires: _____ 21 22 _____ 23 Jerrod Hoff 24 25