

Mikael K Larsson · 3rd

Business Development and Operations Director

Cleveland, Ohio, United States · Contact info

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Sandvik Rock Processing Solutions - Attachment Tool...

HIG

About

Experienced Corporate & Business Project Manager with a demonstrated history of working in the mechanical and industrial engineering industry combined with a focus on possibilities within the digital arena. Skilled in Change Management, Strategy, Sales, Management, Account Management, and Product Development. Strong program and project management professional with a drive to go from strategy to positiv business effect.

Activity

650 followers

Mikael K Larsson commented on a post • 7mo

Best of luck Matti with the new opportunities!

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Experience

Managing Director | North America
Sandvik Rock Processing Solutions - Attachment Tools Division · Full-time
Mar 2023 - Present · 1 yr 6 mos
Cleveland, Ohio, United States · On-site

Corporate Development Manager - M&A Director
Sandvik Coromant
Feb 2019 - Mar 2023 · 4 yrs 2 mos
Sandviken, Gävleborgs län, Sverige

Responsible for identifying and developing new business opportunities for Sandvik Coromant - including the areas of market and industry analysis, strategy development, corporate development, M&A and post- ...see more

Area Manager
Stena Recycling AB
Feb 2015 - Feb 2019 · 4 yrs 1 mo

In close collaboration with customers providing support for increase customer sustainability.
Creating insight of untapped possibilities within sustainability and circular economy, me and my team ...see more

Business Development / Branding
Sandvik
2012 - Feb 2015 · 3 yrs 2 mos
Sandviken, Sweden

Leading and driving several strategic projects, on a global basis, within sales and marketing. Working with a broad international network both inside and outside of Sandvik. Analyzing and providing input to Ind ...see more

Sales Manager
Sales Manager at Sandvik Coromant
2008 - 2012 · 4 yrs
Sweden

Leading and coaching sales engineers and technical specialists from our developed annual sales and focus plan. Frequent customer contacts to support value communication and development.

Show all 9 experiences →

Education

HIG
Bachelor's degree, Engineering & Industrial Economics
1996 - 1999

Skills

Product Management
Endorsed by 6 colleagues at Sandvik Coromant
Endorsed by 1 person in the last 6 months
13 endorsements

Business Development
Endorsed by 3 colleagues at Sandvik Coromant
Endorsed by 1 person in the last 6 months
5 endorsements

Show all 11 skills →

Recommendations

Received · Given

Nothing to see for now
Recommendations that Mikael K receives will appear here.

Interests

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Jigar Shah · 3rd
Director @ DOE Loan Programs Office | Project Finance
740,407 followers
+ Follow

Dennis K. Berman · 3rd
Partner at The Najafi Companies || Private-equity investor looking for unconventional opportunities
154,442 followers
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Mining & Metals

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Others that may be interesting

David Shellhammer · 3rd
Business Consultant
View profile

Mats Söderström · 3rd
Head of Strategy Execution and Corporate Business...
View profile

Joe Mossbarger · 3rd
Operations Manager - Sandvik Rock Processing Solutions
View profile

Anna Hedebrant ♦ · 3rd
Vice President Human Resources at Sandvik...
View profile

Russ Thorne · 3rd
Proposal and Application Manager: Sandvik Rock...
View profile

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Mark Johnson · 2nd
Senior Mechanical Design Engineer @ NCR Voyix |...
Connect

Brax Excell · 2nd
Lead Engineer
Connect

People you may know

From Mikael K's industry

Andrei Băineanu
Mechanical Engineer
Connect

Samuel Wootton
Mechanical Engineer at Richardson Electronics
Connect

Mattia Meneghetti
Mechatronic Engineer | R&D | Industrial Automation | EV
Connect

Thomas Mol
Mechanical Design Engineer at ASML in the Netherlands.
Connect

Marko Milasinovic
R&D Mechanical Engineer at Wyss&Lila
Connect

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