[00:00:00:00 - 00:00:03:08]

(Music)

[00:00:08:00 - 00:00:11:26]

Tom Burton

My name is Tom Burton. I'm joined today by...

[00:00:13:00 - 00:00:15:13]

Jeff Welsh

I'm Jeff Welsh. I'm the Engineering Manager for Land Pride.

[00:00:15:13 - 00:00:21:09]

Tim Boulds

I'm Tim Boulds. I'm the CE of Product Operations Manager for Kubota Tractor Corporation.

[00:00:22:28 - 00:00:28:10]

Tom Burton

So what's new at Kubota? We're standing in front of it. It's the model SCL 1000.

[00:00:29:23 - 00:00:46:17]

Tom Burton

So it's been a beautiful journey for our company. When you look at this machine and you look at it closely, you'll realize it was a fun project because all we had to do is take an existing machine that sits behind you, an SVL 75, an SVL 95, and we made it smaller.

[00:00:47:22 - 00:00:55:24]

Tom Burton

We took the cab off and we put a platform on the back. So in typical Kubota fashion, yes, we make it.

[00:00:56:25 - 00:00:58:11]

Tom Burton

It's powered by a Kubota engine.

[00:01:00:08 - 00:01:07:22]

Tom Burton

It's got 36 inches of total width. It's narrow. It's on purpose. Tracks are just short of 10 inches wide.

[00:01:09:01 - 00:01:09:28]

Tom Burton

Beautiful footprint.

[00:01:11:02 - 00:01:13:27]

Tom Burton

4 psi is the ground pressure if you're doing the calculation.

[00:01:15:13 - 00:01:22:11]

Tom Burton

The rated operating capacity of our new machine is 1,000 pounds. That's 35 percent of the tipping load. So it's 1,000 pounds.

[00:01:25:07 - 00:01:40:13]

Tom Burton

And you can see from the lift arm design here, just like our bigger machines, we chose to have instead of a radial lift, we have a lift which is vertical, which will extend as it goes up, maximizes your reach, maximizes your lift height.

[00:01:43:00 - 00:01:47:08]

Tom Burton

The operator platform on the back is adjustable depending on weight.

[00:01:51:03 - 00:01:52:04]

Tom Burton

Yes, there is a cup holder.

[00:01:54:10 - 00:01:54:25]

Tom Burton

And it works.

[00:01:56:13 - 00:02:05:29]

Tom Burton

To operate the machine, we did not reinvent this. To operate the machine and to make it move, your left hand is used to run the machine.

[00:02:07:00 - 00:02:20:20]

Tom Burton

Your right hand, just typical loader convention, is used to move the loader arm up and down and to move the CII plate that's on the front back and forth. We did not reinvent that. We did reinvent the cup holder. It's adjustable.

[00:02:24:00 - 00:02:31:05]

Tom Burton

The machine also has, although it's smaller, there's five rollers on that track to give it side to side stability.

[00:02:33:04 - 00:02:47:19]

Tom Burton

And this whole project came along through input from our dealers. We don't start these from scratch. We wait for our dealers to give us advice from council. We follow the advice from council. And then we get going on our engineering projects.

[00:02:48:19 - 00:02:50:22]

Tom Burton

So Tim's going to give us a little more depth on that.

[00:02:50:22 - 00:03:01:29]

Tim Boulds

Thank you, Tom. Just as Tom said, what we do is we go out and we interview our dealers and their customers and find out what they like, what they don't like, and what type of machines they want.

[00:03:03:00 - 00:03:10:24]

Tim Boulds

And this project was a collaborative effort between Land Pride and Kubota Tractor Corporation and our Kubota Corporation Japanese engineers.

[00:03:11:24 - 00:03:33:11]

Tim Boulds

So all of us had a hand in this. Kubota Tractor Corporation focused more on the sales and marketing side of it. While we let Land Pride do a lot of the engineering and design. But it was a collaborative effort. We went out, we did several surveys, took the machine out as a prototype, got feedback, made changes, and it's the process that we did.

[00:03:34:11 - 00:04:28:18]

Tim Boulds

So with that, Jeff and I are going to kind of banter back and forth through our five top features or key features that was most important from those. And I'll start with one of the key features that was asked was for a keyless start system and password system on it. So our dash that we're using is a color 4.3 inch monitor that can be easily seen in the sun. There is no key. It's a passcode start. The owner will have a higher level passcode and they'll be able to set multiple operator codes in there as well. So it's what they were asking for. The feedback so far has been really great. And with that, I'd like to kick it over to Jeff to talk about the next side of this. The second one.

[00:04:28:18 - 00:04:48:15]

Jeff Welsh

Thanks, Tim. As Tom mentioned earlier, this is a 36 inch wide machine and it has 10 inch tracks on it. So that's a very narrow machine so you can get through gates to get in and out of the backyard. But yet it has wide tracks so it limits the ground pressure so you do minimal turf damage while you're going in and out of the backyard.

[00:04:50:00 - 00:04:52:21]

Tim Boulds

So with

[00:04:52:21 - 00:05:16:11]

Tim Boulds

that, these machines are designed to carry and to do multiple tasks. With all that traversing from the front of the property to the back, what better way to get your job done faster than to provide a fast travel speed? Our travel speed on this machine is 5.1 miles per hour, both toward and reverse. It's the fastest out there for this size of machine.

[00:05:19:00 - 00:05:46:11]

Jeff Welsh

Another great feature this machine has is the undercarriage. It's welded to the frame. It's not a bolt-on design. So similar to its big brother, it's the SVL 75 and 95. It has a double roller in the front, five oil bath rollers. It has a grease cylinder to tension the tracks. And it has kind of an angled design on the frame so it sheds material. So it has a proven undercarriage that's taken from the bigger machines.

[00:05:48:00 - 00:06:19:23]

Tim Boulds

And what better way to power this machine than with our Kubota D902 turbocharged engine? So the turbocharger is a new thing for under 25 horsepower. It's going to do a couple of different things. It allows us to run the engine at a lower RPM so we produce less noise than some of our competitors out there. And it's going to allow us to run at a higher altitude and not have issues with the engine braking on that. So we're really excited about this product. That's just the top five or so things.

[00:06:21:01 - 00:06:36:29]

Tim Boulds

Tom already mentioned a bunch of others. And then there's many more things that we can talk about a little bit later on a more one-on-one type thing. So now I'd like to turn it back over to Jeff to cover our initial attachment launch.

[00:06:38:00 - 00:07:05:29]

Jeff Welsh

So in addition to helping design the machine, Land Pride has designed five new attachments that we'll introduce with this machine. They start with a bucket. It comes with a standard 36 inch bucket. You can also get a 42 inch bucket. And you can see the high capacity 48 inch bucket here in front of me. In addition to the

bucket, we'll have a line of pallet forks. There are 1200 pound rated pallet forks that come in 42 inch width or 36 inch, not width but length of the times.

[00:07:07:00 - 00:07:16:13]

Jeff Welsh

We're also offering auger and you can get 6 inch to 24 inch size augers to fit that. It is designed to match the flow of the machine.

[00:07:17:20 - 00:07:38:09]

Jeff Welsh

On the other side of the machine we have a 48 inch power rake that you can manually angle to do your leveling in the backyard. And then on the, to my left here behind the machine we have a trencher. And we're going to offer the trencher in three different sizes. We'll have a 30 inch, a 36 inch and a 48 inch for trenching depth. With a variety of chains that are available.

[00:07:39:26 - 00:07:41:13]

Jeff Welsh

With that I'll turn it back over to Tom.

[00:07:43:15 - 00:07:48:17]

Tom Burton

So here's the summary. It's a beautiful machine. It weighs 3000 pounds.

[00:07:49:23 - 00:07:52:16]

Tom Burton

It has a 1000 pound rated operating capacity.

[00:07:53:17 - 00:07:56:08]

Tom Burton

It has six attachments out of the gate.

[00:07:57:28 - 00:08:09:25]

Tom Burton

It has a keyless dash. It has pilot operated controls, not electric over hydraulic and not manual. So you can feel your weight and proportion your weight through any job.

[00:08:11:18 - 00:08:21:24]

Tom Burton

And like everything that's on the carpet that you're currently standing on. It's made by Kubota. We make our stuff, we design it, we manufacture it and we sell it through our dealers.

[00:08:23:15 - 00:08:40:15]

Tom Burton

So that ends our short release for the SCL 1000. And if you're a member of the press, we do have some press kits for you before you depart our property. And on behalf of us, the SCL launch team, we'd like to thank you very much for coming out. So thank you.