

UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF TEXAS

BARCO, INC., et al,
Plaintiff,
v.
YEALINK (USA) NETWORK TECHNOLOGY
COMPANY LTD., et al,
Defendants.

Case No.
2:2023cv00521

REMOTE VIDEOTAPED DEPOSITION of

Milford, Pennsylvania

Reporter: Michael D. O'Connor, RMR, CRR, CRC

11:56:46

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

11:57:43

19

Q. What is the main function of these

11:57:57

20

videobars?

11:57:58

21

A. I mean, a Videobar is a

11:58:06

22

combination of a mica camera and a speaker

11:58:11

23

generally, understood to be a combination of a

11:58:14

24

microphone, a camera, and a speaker, to support

11:58:17

25

a unified communications solution; a

11:58:24 1 videoconference call, like the one we're on
11:58:27 2 right now.

11:58:27 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

11:58:41 7 Q. So let's go back to Crestron 3,

11:58:51 8 please, the patent license agreement between

11:58:54 9 Crestron and Barco.

11:59:09 [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

12:00:04 24 Q. So at this -- let me rephrase.

12:00:11 25 So before this patent license

[REDACTED]

01:03:37 23 Q. Now, in your experience, is there
01:03:43 24 any trend that you see in terms of the number
01:03:48 25 of people using the dongles versus the number

01:03:50 1 of people using these other alternatives?

01:03:53 2 A. I mean, I don't have any specific
01:04:03 3 market research around that to share. I think
01:04:09 4 there's a lot of preference out there. What I
01:04:14 5 mean by that is, there's some customers who
01:04:16 6 like a hard-wired connection. It feels
01:04:19 7 reliable, predictable, this, that, and the
01:04:22 8 other thing. There's some customers that like
01:04:23 9 the convenience of the wireless and the dongle.
01:04:25 10 And then there's some customers who see some
01:04:29 11 limitations on the dongle.

01:04:30 12 So there's just a lot of variation
01:04:34 13 in the market in terms of what customers are
01:04:36 14 looking for.

01:04:37 15 Q. I understand. And I just want to
01:04:43 16 focus a little bit on the U.S. market. I'm not
01:04:47 17 asking about any specific market research.

01:04:50 [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]
[REDACTED] [REDACTED]

[illegible]

21 Q. I understand. Thank you. Does
22 the term "videoconferencing endpoint" mean
23 anything to you?

24 A. Yeah, I guess.

25 Q. What is your understanding of that

01:06:54 1 term?

01:06:54 2 A. I mean, like me sitting here at my
01:06:58 3 computer, I'm an endpoint in a videoconference
01:07:02 4 call.

01:07:03 5 Q. Can that term be used to refer to
01:07:06 6 products?

01:07:07 7 A. I guess so. It's not something I
01:07:14 8 come across in common usage.

01:07:17 9 Q. Can that term be used to refer to
01:07:22 10 a dongle product?

01:07:24 11 A. I don't know. I'm not sure where
01:07:28 12 you're going. It's not a phrase that I would
01:07:31 13 use.

01:07:32 14 Q. Okay. That's what I wanted to
01:07:34 15 understand. Would you characterize a dongle as
01:07:36 16 an endpoint product?

01:07:38 17 A. It's not a way that I would think
01:07:43 18 to refer to it.

01:07:48 19 MR. YANG: I'm dropping another
01:07:49 20 exhibit into the chat box. This would
01:07:51 21 be Crestron 4.

01:07:54 22 (Document marked as Exhibit 4
01:07:54 23 for identification)

01:07:54 24 Q. While you open that, just for the
01:07:56 25 record, it is an Excel document with a Bates

C E R T I F I C A T E

I, Michael O'Connor, Registered
Merit Reporter/Certified Realtime Reporter,
do hereby certify:

That [REDACTED], the witness
whose testimony is hereinbefore set forth,
was duly sworn by me and that such testimony
is a true and accurate record of my
stenotype notes taken in the foregoing
matter to the best of my knowledge, skill
and ability.

IN WITNESS WHEREOF, I have hereunto
set my hand and Notarial Seal this 18th day
of April 2025.

Michael O'Connor

MICHAEL O'CONNOR, RMR, CRR, CRC

Notary Public

My Commission expires:

November 9, 2029