Contact

www.linkedin.com/in/bala-kuchibhotla (LinkedIn)

Top Skills

Data Center

Distributed Systems

C

Publications

Snapshot Your Data Without Snapping Your Storage

Database-as-a-Service: Enterprise Manager

Patents

CIRCULAR BUFFER OF SOFTWARE VERSIONS

Managing software configurations across different target software deployments

DB Health Meter

Data Corruption Diagnostics Engine

Bala Kuchibhotla

Co-Founder and CEO at Tessell
San Francisco Bay Area

Summary

Technology Executive with over 20 years of experience building new products. Proven track record of growing small teams into mature scalable, multi-tiered organization that are poised to deliver high quality features, products.

Solid knowledge of system software architecture and development. Deep expertise, with 20+ patents, in enterprise data management space.

Thrives in fast-paced, dynamic, highly iterative and innovative environments. Experienced in developing product-first culture and forming solid grounds effective collaboration between technical and business organizations. Clear understanding of customer pain-point and ability to transform customer requirements to well-defined engineering requirements.

Experience

Tessell
Co-Founder and CEO
April 2021 - Present (3 years 11 months)
United States

Nutanix
4 years 1 month

Founder, Nutanix Era; SVP & General Manager
August 2020 - March 2021 (8 months)
San Jose, California, United States

Founder Nutanix Era; VP & General Manager
January 2019 - July 2020 (1 year 7 months)
San Jose, California

Founder, Nutanix Era; General Manager

Nutanix Exhibit 2010, Page 1 of 4
Tessell v. Nutanix - IPR2025-00732

August 2018 - January 2019 (6 months)

Founder, Nutanix Era

March 2017 - August 2018 (1 year 6 months)
San Francisco Bay Area

We are redefining Database virtualization at Nutanix.

Think of simple 'copy', 'paste' operations we all do in our daily lives. What does these mean to databases of TeraByte in size ? Can we achieve it in seconds, or at least in minutes ? How about a time-machine that can let you create databases to any point-in-time of your choice ? Can you dream of bringing consumer grade simplicity to database infrastructure operations ? How about 1-click mobility between on-prem and public cloud ?

If the above excites you, please reach out to me. I am looking for cloud platform developers, DB product (MySQL, MariaDB, Postgres, Oracle, MS-Sql) and automation experts.

Oracle

Vice President/Architect, DB Private & Hybrid Cloud Development
November 2004 - February 2017 (12 years 4 months)
Redwood City, CA

Grew progressively from Principal Engineer to Vice President while innovating, leading teams to develop features in existing on-premise products, to help build cloud platform, and to develop newer cloud services.

Key accomplishments of my leadership are
1. Database-as-a-service: Led and delivered a private cloud platform that can help customers build, operate their own cloud. Using this platform, customers can achieve provisioning, patching, administration, metering, chargeback and analytic applications for Database-as-a-service. Later, these cloud management features were extended to solve the needs of ‘Hybrid cloud’, where customers can monitor and manage both their private and public cloud assets.
2. Oracle Management Cloud LCM: This is the new avatar of Oracle’s Enterprise Manager at cloud. Led the development for manifest, persona and multi-tenant driven micro services deployment. IT Analytics, Application Performance Management and Log Analytics are few first applications, more services to follow.

Nutanix Exhibit 2010, Page 2 of 4
Tessell v. Nutanix - IPR2025-00732

3. Architected, delivered the Fleet Ops Management solution for 1000's of Databases and Downtime Management. Ability to publish maintenance window, invite/subscribe target owners to join the window, execute operations at scale, and provide eyes-on-dashboard monitoring as well as manage-by-exception work flows.
4. Snap clone: Space efficient, rapid clones for dev/test environments. Full-fledged clone mgmt features such as "Test Master", "Discrete and/or continuous refresh mgmt' were introduced.
5. Evangelized end state (gold standard)' driven data center management for software updates. Standardization, Simplified update process, Drift Management of targets are the key elements of this feature.
6. Architect, implemented the Zero Downtime Upgrade solution for EM 12c, Cloud Control.
7. Implemented advisor and health check/repair frameworks in Oracle DB kernel.
8. Test Data Management : Masking & Subsetting (logical, business-intact)

Versant
Tech Lead / Engineering Manager
1997 - 2004 (7 years)
Fremont, CA, USA

I was the first employee at Versant, India Development Center. Later moved to Versant, USA in 1998.

Led the backend of Versant Kernel team. Areas of contribution were: Storage, Space, Page, Index, Buffer cache, Transaction and Fault tolerant server layers. Managed number of projects in Versant 6 release. Led many customer sales technical evaluations and escalations.

Education

University of California, Berkeley
Engineering Leadership · (2016 - 2016)

Osmania University

Nutanix Exhibit 2010, Page 3 of 4
Tessell v. Nutanix - IPR2025-00732

Master’s Degree, Computer Science · (1993 - 1996)