

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

SHENZHEN CAR KU TECHNOLOGY CO., LTD.,
Petitioner

v.

THE NOCO COMPANY,
Patent Owner

Case: IPR2020-00944
Patent 9,007,015

DECLARATION OF XINGLIANG (LEON) LEI

I, Xingliang (Leon) Lei, hereby declare and state as follows:

1. I am currently a Sales Manager of the Shenzhen Carku Technology Co., Ltd. (“Carku”). I have been a Carku employee since 2011 and was also a Sales Manager for Carku in 2013 through 2014 when the events discussed in this Declaration occurred. I have personal knowledge of the facts stated in this declaration and would and could competently testify to them under oath if called to do so.

2. This affidavit is submitted in support of Petitioner Shenzhen Carku Technology Co., Ltd.’s Petition for *Inter Partes* Review in IPR No. 2020-00944, dated May 14, 2020, and particularly to provide evidence authenticating Exhibits 1012 and 1013 to the Petition (the E-Power brochures attached below as Exhibit D), and discussing their creation, display, and distribution.

3. Carku made publications and technical information about its jump starter products publicly available at the 115th China Import and Export Fair 2014, Guangzhou, China (the “2014 Canton Fair”) held from April 15 to May 5, 2014, at which Carku offered for sale, demonstrated, and used its Epower-20 and Epower-21 jump starter products. I have attached as Exhibit A true and correct copy of photographs showing the Carku booth at the 2014 Canton Fair, which also show some of the information Carku provided to attendees about its Epower-20 (including variants such as the Epower-20B) and Epower-21 products. I personally attended

the 2014 Canton Fair as a representative of Carku and worked in the Carku booth. A former co-worker, Ms. Yingchun Wan, who held the position of Sales Manager for Carku in 2013-2014 and was also working at Fair as a Carku representative, took the photographs in Exhibit A as part of her job on April 15, 2014, and shared the photographs with me and with other coworkers through WeChat, a popular Chinese Social Media App. I appear in the second picture of Exhibit A, wearing a white shirt, a black belt, and gray slacks and standing on the right side of the picture.

4. To provide additional context and background about the 2014 Canton Fair, I have also attached as Exhibit B a true and correct copy of an electronic brochure describing the 2014 Canton Fair. This brochure was printed from the official website for the Fair (www.chinaexhibition.com) as shown in the footer of Exhibit B.

5. The Canton Fair is one of the largest trade shows in the world. According to a press release from the concluding press conference of the 2014 Canton Fair issued by the China Foreign Trade Centre (“CFTC”) on May 5, 2014, a true and correct copy of which is attached as Exhibit C, the 2014 Canton Fair attracted 188,119 overseas buyers. The press release at Exhibit C was printed from the website of the CFTC, which organizes the Fair, as shown in the footer of Exhibit C.

6. In addition to the large display on one wall of the booth shown in Exhibit A, Carku employees also published, distributed, and handed out brochures describing the Epower-20 and Epower-21 jump starter products at the 2014 Canton Fair. I personally distributed many of those brochures, and discussed their contents with visitors to Carku's booth, while I was working the Fair. I attended and worked at Carku's booth for the entire 2014 Canton Fair from April 15 to May 5, 2014. Attached to this declaration as Exhibit D are true and correct copies of brochures describing the Epower-20 and Epower-21 jump starter products that Carku published and distributed at the 2014 Canton Fair. Carku employees created these brochures prior to the 2014 Canton Fair as part of their jobs.

7. In addition to the wall display shown in Exhibit A, the Epower-20 and Epower-21 jump starter products themselves and the corresponding brochures in Exhibit D were prominently displayed (as shown in Exhibit A) and publicly accessible to everyone attending the 2014 Canton Fair from April 15 to May 5, 2014. Carku's booth was easily accessible to anyone who attended the 2014 Canton Fair. We encouraged any potential buyers who visited our booth to take a brochure and take photographs of our displayed products, including the Epower-20 and Epower-21. The people who visited our booth during the 2014 Canton Fair had a variety of backgrounds. Some of them were professionals in the field, and others were common buyers who were interested in our products. Carku employees, including myself,

explained to almost every potential buyer visiting our booth the specifications for the Epower-20 and Epower-21 jump starter products and handed out the corresponding brochures (Exhibit D) to them. Nearly every potential buyer took photographs of our displayed products. Extra copies of the Epower-20 and Epower-21 brochures were also made available to potential buyers at the fair, and the organizer of the 2014 Canton Fair also provided public photocopy machines, should any buyers need extra copies of the brochures of interesting products on display.

8. Both before and after the 2014 Canton Fair, Carku employees, including myself and others involved in sales and marketing, sent product information about the Epower-20 and Epower-21, including copies of the brochures attached as Exhibit D, to potential customers around the world, including the United States. My work email address at that time was sales02@carku.com.

9. For example, on April 27, 2014, I sent a product brochure for Carku's Epower-21 product and intelligent jumper cable as an attachment in an email to Mr. Andrew Polonsky at AMTORG LLC, a Ukraine distributor of Carku's products. A true and correct copy of the email I sent to Mr. Polonsky with the attached brochures is attached to this declaration as Exhibit E.

10. As part of Carku's global marketing strategy, Carku encourages its distributors, such as the those described above, to copy and forward the Epower-20 and Epower-21 brochures and intelligent jumper cable descriptions, and the product information contained therein, to their clients, customers, interested professionals in the field, and the general public, for promotional and marketing purposes. We did not place any restriction on disseminating the brochures and product information contained therein among the interested professionals or the general public. I understand that the foregoing distributors did copy, forward, and share these brochures with others within days of our having forwarded them to the distributors via email.

I declare under the penalty of perjury that the foregoing is true and correct.

Xingliang Lei

Xingliang (Leon) Lei

2021.2.19

Date

Exhibit A





Exhibit B



China Expos & Trade Shows

China Trade Show Calendar

Trade Shows by Industry

Trade Shows by Organizer

China Trade Shows by City

China Trade Shows by Venue

Expired Trade Shows

China Business Facts



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HOME > China Trade Shows Calendar > Canton Fair 2014 (April, Spring) - The 115th China Import and Export Fair 2014

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Canton Fair 2014 (April, Spring) - The 115th China Import and Export Fair 2014

VENUE: China Import and Export Fair Pazhou Complex, Guangzhou
[Location & Details of China Import and Export Fair Pazhou Complex, Guangzhou](#)

VENUE ADDRESS: No.380, Yuejiang Zhong Road, Guangzhou, China

ORGANIZER: CFTC - China Foreign Trade Centre (Group)

Official Website: [Click to Visit](#)

E-Mail: info@cantonfair.org.cn
webmaster@cantonfair.org.cn

Tel: +86-20-2888 8999

Fax: +86-20-2839 5166

CITY: Guangzhou

INDUSTRY: Complex Trade Show

DATE: 2014/04/15 - 2014/05/05 *Expired!*

EVENT'S PROFILE:

EXHIBITOR'S PROFILE:

Electronics & Household Electrical Appliances

Consumer Electronics

- Audio-video Products: Home Theaters, VCD, DVD, CD, LD, Microphones, Karaoke Equipment, TV, Set-top Boxes, Video Recorders, Tape Recorders, Re-readers, Radios, Megaphones, Loudspeakers, Car Audio System
- Personal Digital Entertainment Products: MP3, MP4, MD, Portable Music Players, Digital Cameras, Electronic Game Products
- Personal Communications: Mobiles, Pagers, Interphones, PDA

Electronic and Electrical Products

- Electronic Security equipment: Monitors, Sirens, Auto Security Products, Detectors, Sensors, Channel Control System, Home Security Products, Office Security Products, Automatic Security Products, Electronic Lock Systems, Smart Cards.
- Business Automation Equipment: Photocopiers, Electronic Bulletin Boards, Projectors, Shredders, Attendance Machines, Video Conference Meeting Equipment, Electronic Cash Registers, ATM, Card Machines, Bill Counters, Barcode Printers, Barcode Scanners, Data Collectors, IC Cards
- Electronic & Electrician Products: Optoelectronic Devices, Rectifiers, Inverters, Amplifiers, Transducers, Frequency Dividers, Power Relays, Adapters, Batteries, Voltage Transformers, Voltage Stabilizers, Power Inductors, Reactors, Circuit

Trade Show Not Listed?

[Submit your trade show to us.](#)

China Trade Show Calendar

Apr-2020	May-2020	Jun-2020
Jul-2020	Aug-2020	Sep-2020
Oct-2020	Nov-2020	Dec-2020
May-2021	Sep-2021	

Featured Organizers



Taiwan External Trade Development Council (TAITRA)
 5-7 Fl., 333 Keelung Rd.,



Hong Kong Trade Development Council (HKTDC)
 Hong Kong Convention and



Yiwu China Commodities City Exhibition Co., Ltd (CCC Exhibition)
 CCC Exhibition,



Yiwu International Commodities Fair Co., Ltd (Yiwu Fair Exhibition)
 International Expo



Taiwan Printed Circuit Association (TPCA)
 No.147, Sec. 2, Gaojie N. Rd., Dayuan, Taoyuan 33743,



BIT Congress Inc.
 11F, No.1 Hui Xian Yuan, Dalian Hi-tech Industrial Zone, Dalian, LN 116025,



Diversified Communications Hong Kong
 Flat B, 32/F, @Convoy, 169

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Breakers, Multimeters, Connectors, Measurement Equipment, Chargers, Electronic Testing Equipment, Electronic Components (Capacitance, Resistance, Transistors, Diode, Dynatron, Piezoelectric, Inductance Components, Loops, Sockets, Switches, Wires, Cables, Circuit Boards)

- Electric Equipment: Electric Furnaces, Transmission Line Hardware, Electrical Carbon Products, Wires, Cables, Electric Porcelain, Insulating Materials, Electrical Appliances, Batteries, and etc.
- New and Renewable Energy: Solar Power, Wind Power, Bio-energy, Tidal Power, Nuclear Power: Nuclear Engineering, Nuclear Power Plant and Related Technology and Equipment, Recycling System: Solid, Liquid, Vapor, Environment and Energy Consumption Monitoring System

Computer and Communication Products

- Computer Products
- Computer & Parts: Large & Medium-sized Computers, Mini Computers, Micro Computers, Desktops, Laptops, CD-drive, Floppy Drive, Memory, Hard Disks, CPU, Sound Cards, Video Cards, Main Boards, Keyboards, Mouse, Monitors, Computer Spare parts, Word Processors, and other Computers.
- Computer Peripherals: Printers, Disks, CDs, Tapes, Scanners, Web-cams, CD-writers, UPS, and other Peripherals
- Computer Network Equipment: Servers, Modems, Routers, Hubs, Network Cards, Work Stations, Switches
- Computer Software: Operation Software, Office Software, Accounting Software, Management Software, Image Design Software, Computer Security Software, Network Tool Software, Game software, Education Software, Multi-media Software, Developing & Programming Software, Translation & Dictionary Software
- Communication Products: Telephones, Fax Machines, Interphones, Communication Cables, Antenna & Receivers, Pagers, Radio Sets, Radar Navigation equipment, Satellite Communication Equipment, Satellite Receivers, and other Communication Facilities.

Household Electrical Appliances

- Kitchen Appliances: Microwave Ovens, Electric Heat Pots, Electric Rice Cookers, Electric Ovens, Gas Cookers, Kitchen Ventilators, Exhaust Fans, Dishwashers, Disinfection Cabinets, Food Processors, Juice Extractors, Kitchen Mixers, Cleaning Filters.
- Refrigerators & Refrigeration Equipment: Refrigerators, Freezers
- Air Conditioners & Ventilation Equipment: Air Conditioners, Fans, Air Humidifiers, Air Dryers, Air Purifiers.
- Washing & Drying Machinery: Washing Machines, Drying Machines, Electric Irons.
- Other Small Electrical Appliances: Calculators, Water Heaters, Hairdryers, Oxygen Machines, Electric Shavers, Electric Power Tools, Torches, Vacuums, Stoves, Mosquito Killers

Lighting Equipment

Lighting Equipment

- Application of Illumination System: Industry Lighting, Decorative Lighting, Emergency and Security Lighting, Entertainment and Stage Lighting, Office, Advertising and Exhibition Lighting, Outdoor Lighting.

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- Electric Light Source: Fluorescent Lamps, Energy Saving Lamps, Incandescent Lamps, Neon Lamps, Neon Lights, Iodine Tungsten Lamps, Magnesian Lamps, Bromine Tungsten Lamps
- Light Fittings: Lamp Shades, Lamp Posts, Optical fiber, Lamp Plates, Lamp Holders, Lamp Caps, Ballasts, Voltage Stabilizers, Voltage Transformers, Starters, Adapters, Converters, Sensors.

Vehicles & Spare Parts

Bicycles

- Bicycles: Bicycles, Electric Bicycles, Electric Scooters
- Bicycle Parts

Motorcycles

- Motorcycles, Beach Cars
- Motorcycle Parts

Vehicle Spare Parts

- Vehicle Spare Parts: Engines & Spare Parts, cooling, Lubricants & Fuel Supply Spare Parts, Transmission Parts, Steering & Brake Parts, Vehicle Dashboard & Parts, Auto Electric Equipment and Parts
- Tires
- Vehicle Spare Parts & Optimization Equipment
- Maintenance & Related Products
- Vehicle Decorations

Vehicles (Outdoor)

- Non-construction Vehicles: Cars, Coaches, Off-road Vehicles, Chassis, Trailers, Insulated Vans, Freezer Cars, Fuel Tankers, Buses, Ambulances, Fire Engines, Water Carts, Tool Carts, Aircraft Tractors, Special Vehicles of Airport, Trolley Buses & Equipment, Golf Trolleys, All-Terrain Vehicles, Armor Cash Carriers, Vans, Freight Cars, Dumpcarts.

Machinery

Small Machinery

- Instruments: Electronic Instruments, Electric Instruments, Microscopes, Surveying & Mapping Instruments, Observation Instruments, Physical Optical Instruments, Other Optical Instruments, Material Testing Machines, Geological Exploration Equipment and Instruments, Thermodynamic Instruments, Automation Instruments, Construction Test Instruments, Hydrological Instruments & Civil Engineering Instruments, Laboratory Instruments, Special Instruments, Other Physical & Chemical Instruments
- Camera Instruments: Cinematographic Instruments, Photographic Instruments, Other Photomechanical & Cinematographic Instruments
- Printing Apparatus
- Processing Machinery & Accessories: Machine Tool Accessories, Bench Drills, Grinders, Grinding Materials, Diamond & Diamond Products, Other Small Machinery
- Household Sewing Machines & Spare Parts, Weaving Supplies
- General Machinery
- Transport Equipment: Ship Equipment and Spare Parts, Underwater Special Equipment, Aeronautic Equipment and Spare Parts, Railway Vehicles and Related Equipment

- Mechanical Fundamental Parts: Bearings, Hard Body, Chains, Spring, General Valves, Casting Products, Forging Products, Moulds, Gears, Powder Metallurgy, Pneumatic Components, Seal Components, Hydraulic Components and Parts, other Spare Parts.
- Fluid conveying machine: Pumps

Large Machinery & Equipment

- Large Machinery: Metal Cutting Machine Tools, Large Woodworking Machinery, Textile Machinery, Pharmaceutical Machines, Plastics Machinery, Packaging Machinery, Tobacco Machinery, Printing Machinery, Food Processing Machinery, Rubber Processing Machinery, Chemical Machinery, Forging Machinery, Foundry Machinery.
- Complete Sets of Equipment: Production Lines of Various Light Industry Products

Construction Machinery

Outdoor Open Area

- Construction Machinery: Forklifts, Excavators, Tipcars, Truck Cranes, Crawler Cranes, Concrete Mixer Truck, Plate Compactors, Suspended Platforms, Brick Cutters
- Civil Construction Engineering Machinery: Mining Machinery, Hoisting Machinery, Coal Mine Machinery, Geological Machinery, Fire Fighting Machinery, Petroleum Machinery
- Agriculture and Forestry Machinery: Agricultural Transport Vehicles, Tractors, Boat-tractors, Farming Equipment, Power Driven Rice Transplanting Machines, Manual Rice Transplanting Machines, Drainage and Irrigation Machinery, Harvesting Machinery, Farmland Improving Machinery, Animal Husbandry Machinery, Spare Parts of Agricultural Machinery, Forestry Machinery

Outdoor Area under Awning

- Power Machinery: Power-generating Sets, Diesel Engines, Electric Welding Machines, Semi-automatic Gas Cutting Machines, Cutting Machines, and etc.
- Electric Power: Power Generators, Generating Sets, Transmission facilities, Synchronous Condensers, and etc.
- Gardening Machinery: Mowing Machines, Power-driven/Manual Sprayers.
- Agricultural and Sideline Products Processing Machinery (Blenders, Grinders, Oil Presses), Grain and Oil Processing Machinery, Cotton Processing Machinery, Animal Husbandry and Veterinary Machinery.
- Equipment Maintenance: Oil Nuzzle Washing and Sterilizing Machines, Vehicle Lifts, Used Oil Extraction Machines, Tyre Chargers, Balancing Machines, Four Wheel Alignment Equipment.
- Small Construction Vehicles: Vibration Rammer, Small Suspended Platforms

Hardware & Tools

Hardware

- Hardware: Furniture Hardware, Construction Hardware, Decorative Hardware, Doors and Windows Hardware, Hardware Fittings, Iron Craft Products, Bathroom Hardware & Fittings, Locks and Fittings, Wire Meshes, Welding Materials, Low Pressure Valves, Water-heating Equipment, Cast Iron Products, Castings and Forgings, Fasteners, Sundry Hardware (Pulley, Metallic Hoses, Bank Nails, Chains), other Hardware Products

Tools

- Tools: Measuring Tools, Grinding Tools, Cutlery, Manual Tools, Electric Tools, Pneumatic Tools, Hydraulic Tools, Welding Tools, Mechanical Tools, Cutting Tools, Farming Tools

Building Materials

Building and Decorative Materials

- Building Materials
- General Building Materials, Metal Building Materials, Chemical Industry Building Materials, Glass Building Materials, Cement Products, Fireproof Materials, Thermal Insulation Materials
- Coatings/Chemistry: Wall Surface/Waterproof/Floor Coatings, Coating Auxiliary, Coating Packaging Materials, Dry-mixed Mortar, Adhesives, Admixture, Auxiliary, Building Adhesives, Adhesive Tapes, Caulking Compound, Anti-rust Materials, Waterproof Building Materials, Waterproof Additives, Anti-leakage Materials, Waterproof Technologies and Related Equipment.
- Pipe Fittings
- Decoration Materials
- Tiles: Wall Tiles, Floor Tiles, Tiles for Decoration
- Wood Floor: Solid Wood Floor, Solid Wood Compound Floor, Laminate Wood Floor, Softwood Floor, Bamboo Floor
- Ceiling/Curtain Wall/Wallpaper and Indoor Decorations: Ceiling, Drop Ceiling, Wallpaper, Aluminum Sheets/ Lead Sheets/Point Supported/Unit/Metal Curtain Wall, Curtain Wall fittings and Processing Equipment, Sunshine Board, Gypsum Products, Steel Structures
- Doors & Windows: Wood Doors, Plastic Steel/ Aluminum Alloy/Steel Doors and Windows; Various Auto Doors, Door Control Systems and Fittings, Electronic Door Systems
- Stone Materials: Stone Floorings, Stones for Horticulture, Special-shaped Stones, Stone Materials, Stones; Man-made Stone Decoration Materials
- Glass: Artistic Glass, Building/Decorative Glass
- Kitchen Equipment: Kitchen Units, Cabinets, Washing Basins, Kitchen Hangs

Sanitary and Bathroom Equipment

- Sanitary Ceramics, Bathroom Units, Steam Rooms, Shower Relevant, Taps, Bathroom Mirrors, Bathroom Furniture, Water Heaters, Bathroom Heaters, Bathroom Cabinets, Partitions, Swimming Pool's Equipment

Chemical Products

Chemical Products

- Chemical Raw Materials: Inorganic acid, Sodium Compounds, Potassium Compounds, Calcium Compounds, Barium Compounds, Manganese Compounds, Chromium Compounds, Nickel Compounds, Zinc Compounds, Magnesium Compounds, Aluminum Compounds, Single Element Chemicals, Inorganic Chemicals Miscellaneous, Paraffin, Other Chemicals Wax, Coking and Oil Chemicals, Alcohol and Aldehyde Chemicals, Ester Chemicals, Ketonize and Ether and Phenol Chemicals, Alkane and Alkene and Alkyne Chemicals, Amine Chemicals, Aromatic Chemicals, Organic Chemicals Miscellaneous, Carboxylic Acid Chemicals, Other Chemical Raw Materials
- Dye and Intermediate, Pigment Raw Materials
- Plastic Raw Materials
- Agricultural Chemicals: Chemical Fertilizers, Pesticides, Growth Promoters, Agricultural Plastic Sheets, etc.
- Fire & Explosive: Explosives, Gunpowder, Civil Explosive Equipment, Pytophoric Alloy, Flammable Materials Products

- Chemical Reagents
- Rubber

ORGANIZER'S PROFILE:

Name: CFTC - China Foreign Trade Centre (Group)

Address: Liuhua Road, No.117, Guangzhou, China

Tel: +86-20-8666 5851

Fax: +86-20-2608 0106

CFTC - China Foreign Trade Centre (Group) is an institutional unit directly led by the Ministry of Commerce of the People's Republic of China. CFTC is a professional exhibition sponsor with rich experience, and its exhibition history could be traced back to 1957, the starting year of China's exhibition industry.

In that year, the First session of Chinese Export Commodities Fair (CECF also called the Canton Fair) was held, and the Exhibition Hall of CECF, the predecessor of CFTC, was founded. Since 1957, the economic status of China and the world has witnessed amazing changes, while CFTC has always been dedicated to the accumulation of exhibition experience, research of exhibition market and exploration of industrial development rules, and applying its results to the continuous improvement of customer service and project exploration.

Since its foundation, CFTC has always been taking its mission of being "a tie of friendship and a bridge of trade" and has won great trust from millions of visitors and friends from 210 countries and regions in the world. CFTC helps deliver the economic achievements and friendship of China to the world.

YOU MAY ALSO BE INTERESTED IN:

[China Expo Trade Shows List for Complex Trade Show](#)

[China Expo Trade Shows List by CFTC - China Foreign Trade Centre \(Group\)](#)

[China Expo Trade Shows List on China Import and Export Fair Pazhou Complex, Guangzhou](#)

[China Expo Trade Shows List in Guangzhou](#)

[China Expo Trade Shows List in Apr 2014](#)

[China Expo Trade Shows List in May 2014](#)

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Exhibit C

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A Bond of Friendship A Bridge for Trade

The Only Official Website of
China Import and Export Fair (Canton Fair)

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Press Release of the Concluding Press Conference of 115th Session of the Canton Fair

Fontsize: A+

Liu Jianjun, Spokesperson of the Canton Fair and the Deputy Director General of China Foreign Trade Centre

May 5th 2014

Friends from the press, ladies and gentlemen:

Good afternoon! Welcome to the concluding press conference of the 115th session of the Canton Fair.

The 115th Canton Fair is closing this afternoon. With slow recovery of global economy and greater risk of downturn in China's foreign trade sector, the 115th Canton Fair continues to adopt the policy of "keep the momentum and progress, forge ahead and spur innovation". We've made new efforts in exhibition topics, business promotion information exchange and Fair services to make the Fair a more specialized and market-oriented one with influence. We've provided assistance to exhibitors in their global business expansion to develop their new competitive edges. As the State Council values the development of foreign trade sector, Premier Li Keqiang chaired the 1st committee in April 30th on relevant measures for steady foreign trade growth and structure optimization. Recer Ministry of Commerce has also discussed with relevant departments over policy measures to support foreign trade to encourage the new competitive edges, so as to create a better environment for Chinese companies in foreign trade sector and drive China's shift from a big trading nation to a strong one.

With the attention and leadership from the party committee of the Ministry of Commerce, the support of provincial and municipal governments and other relevant agencies, and the concerted efforts of our staff, the 115th Canton Fair went on smoothly and we reached our goals.

Now I would like to conclude to you the general situation of this session.

1. Slight decrease of buyer attendance

188,119 overseas buyers from 214 countries and regions around the world attended the 115th Canton Fair, a decrease over the 114th session and a 7.23% decrease over the 113th session.

Of all continents, Asia ranks No.1 in buyer attendance, taking up 55.46% of the total. No.2 is Europe 17.19% of the total, No.3 America 14.68% of the total, No.4 Africa with 9.27% share, and No.5 Oceania with 3.4% share respectively.

Compared with the last session, the number of buyers from Africa increased by 29.11%, from Asia increased by 1.76%, from Europe decreased by 0.76%, from America down by 1.97%, and Europe down by 16.62%. Compared with the 113th session, the number of buyers from Africa increased by 29.11%, from Asia increased by 1.76%, from Europe decreased by 0.76%, from America down by 1.97%, and Europe down by 16.62%.

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States, India, Taiwan Province, Russia, Malaysia, Thailand, South Korea, Australia and Japan.

Buyer attendance from China's 2013 top ten trading partner countries and regions accounted for 59.40% of the total, 6.78 percentage points lower than the previous session.

Altogether 1,457 international chain companies attended the Fair, down by 3.57% compared with the 114th session. 3,391 representatives from these companies attended the Fair, roughly the same compared with the last session. Out of the World 250 Retail Enterprises released in 2013 attended the Fair. Among them were 8 of the top 10 enterprises: Wal-mart, Carrefour, Tesco, Metro, Kroger, Costco, ALDI and Home Depot.

Among regular buyers, 51,479 attended the Fair for over 10 times, up by 3.55% over the 114th session; for the first time there were 32,640, up by 3.95% over the last session. This shows that regular buyers are showing higher loyalty.

2. The traditional markets face weak recovery while emerging markets limited demand, Chinese companies pay more attention to cultivating new advantages in foreign trade.

The accumulated export transaction of this session totaled 191.184 billion RMB (or 31.051 billion US dollars), a decrease of 2.01% over the 114th session and a decrease of 12.64% over the 113th session (fluctuation of exchange rate has been deducted).

The transaction with the EU, Japan, and the US was down by 1.3%, 7.93%, and up by 0.72% over the 114th session and decreased by 9.44%, 4.69% and up by 2.54% over the 113th session; with BRICS countries (India, Brazil, Russia, China and South Africa), increased by 5.11% over the 114th session and decreased by 12.96% over the 113th session; with the Middle East, an increase of 1.72% over the 114th session and a decrease of 21.87% over the 113th session; with ASEAN countries, a decline of 15.26% over the 114th session and 18.31% over the 113th session.

Transaction achieved by private enterprises was up by 2.4% over the 114th session and down by 8.26% over the 113th session; turnover achieved by foreign invested enterprises was down by 12.83% over the 114th session and 1.1% over the 113th session; by state-owned enterprises down by 1.33% over the 114th session and 19.6% over the 113th session.

The share of mid- and short-term orders was still high while that of long-term orders stayed low. Short-term orders within 3 months took up 50.39% of the total; mid-term orders of 3 to 6 months 32.77% of the total; and long-term orders 16.84% of the total.

Transaction in Brand Zone is brisk and brand enterprises focused more on developing new competitive advantages based on technology, brand, quality and services. The turnover in Brand Zone took account of 33.98% of the total. Enterprises with indigenous brand, advanced design concepts, innovative technology and value-added services witnessed brisk transaction. More and more companies realized that it is an inevitable choice for their sustainable growth to develop new competitive edges.

The International Pavilion attracted many great global enterprises. 539 enterprises from 43 countries and regions exhibited their products. By May 4th, 89,982 people visited the International Pavilion, a 3.71% increase over the 114th session. An Innovation Zone of electronic products is set up in Phase 1 to showcase high-tech products from enterprises around the world as an advanced stage for innovative and tech companies. In Phase 3, Fabrics and Textile has been expanded to include home textile to meet the one-stop purchasing demand of overseas buyers. It is widely recognized that there are more professional buyers in the International Pavilion this session with better effects achieved.

3. Canton Fair's premium information services were popular

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"Design Events to Promote Trade" series activities were very popular among exhibitors from home and abroad, companies and global buyers. 2680 companies took an active part in the design events as an opportunity to develop their competitive edge. During this session, the space of Canton Fair PDC totaled 1,084.5 m², up 10% over the 113th session. 70 design institutes from 11 countries and regions participated in the design display. A total of 13,916 cases where customers had the intention, 3,875 cases may turn into projects. The 115th Canton Fair featured thematic forums and 3 targeted design match-making activities as well as 29 "Design Talks" events, with more under discussion and higher quality. The international market forum of this session took the theme of UAE and had more than 200 company representatives.

4. Good start of Canton Fair Green Development

In this session, we implemented the Green Development Plan on a full scale to promote low carbon and environmental protection in the Fair. The number of green stands in this session stands at 30,476, accounting for 50.9% of the total. Exhibitors are more active in participating in the selection of green custom-built stands, with 778 exhibitors signed up (238% increase over the 113th session) and 85 stands winning the title of "Green Custom Built Stands". As we have completed dismantling all the stands in Phase 3, the final precise data will be publicized after all stands are dismantled. The Green Development Plan follows the trend of China's national policy and world's exhibition industry, and plays a positive role for the upgrading and sustainable development of Canton Fair. The amount of waste planking, pollutant and harmful gases emitted is much less than that in the 114th session. The pace of stand dismantling has been quick and efficiency improved.

5. The awareness of IPR protection of all parties was enhanced

In this session, the Canton Fair Complaint Station handled 490 IPR cases, with 664 exhibitors filed and 308 detected as constituting alleged infringement. Compared with the previous session, the number of cases handled decreased by 2%, the number of filed enterprises increased by 8.67%, and the number of alleged infringement was up by 5.84%. The Station also dealt with 57 trade disputes, up by 29.55% over the last session. The 115th Canton Fair continued to promote the Agency Badge for IPR complaints, and 27 agencies applied for the Badge.

6. Canton Fair E-Commerce is fully upgraded

In the 115th session, Canton Fair E-Commerce Platform has been fully upgraded to open registration to buyers from all over the world (including non Canton Fair buyers), which attracts the attention of more buyers and improves match-making. By May 4th, E-Commerce Platform witnesses new registration of 23,022 buyers, and effective business information of 68,925 pieces; suppliers logged on 22,561 times, and buyers responded to inquiries 13,014 times. The highest page views in a single day was 63,038 and the highest unique page views in a day was 5,716.

On the E-Commerce Platform we also launched "Canton Fair E-Exhibition Service" in this session to better serve match-making. Besides the Wuxi and Sanming trading delegation promotion events, we also held "10th Anniversary Sourcing Salon of Brazilian Delegation", "Walmart Sourcing Day", "Sourcing Event of Indian Delegation", etc. We also organized a delegation touring porcelain industrial base in Foshan, providing offline services for suppliers and buyers. We initiated the promotion of overseas online marketing and online social community project to push product and company information to global market online, in order to improve the experiences and satisfaction of E-Commerce users.

7. Highlights in on-site services

We supervised our on-site services on a full scale and improved the efficiency of services. In the 115th session, application and issuing are faster, management of all staffs bettered, and the order in the complex is improved. To enrich the information services, we've opened a Canton Fair account in WeChat, pushing official information to exhibitors and buyers.

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service, we received 44,807 cases of inquiry and business, contacted customers in 23,097 cases (a remarkable increase of 135%), and handled 1,757 cases from end to end.

The 115th Canton Fair was greatly supported by the provincial and municipal government, the relevant commission departments and the armed police force. The attending media from home and abroad gave comprehensive, objective and in-depth reports on efforts of exhibitors to promote innovation, build brands, develop new competitive edge on technology, brand, quality and services, and contribute to "stable growth, restructuring and transformation" on behalf of the News Centre of the Canton Fair, I would like to express our sincere thanks for your hard work!

Thank you!

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Wechat



APP



Recommend using Chrome or ie9 and above browser and a resolution above 1280*1024 to get the best view results.



Exhibit D

Model: E-Power-20B

Specification		
Description of goods	Fast car charger	
Battery Capacity	37Wh(7500mAh)	
Dimension	155*74*31.5mm	
Weight	330g	
Output	5V/2A、5V/1A ---mobile phone, tablet PC, other digital devices 15V/10A ---car fast charge	
Input	14V/1A	
Operation Temp.	-20℃~60℃/-4°F~140°F	
Time to charge car battery	About 8minutes in fully discharge	
Standard Accessories		
1pc Home charger	Input: AC/100V-240V , Output: DC/14V1A	
1pc Car charger	Input / Output: DC 15V10A	
1pc User Manual		
		
Accessories for Option		
3-in-1 Mobile Phone Cable	Micro USB, iPhone4, iPhone5	
Packing		
Individual Packing : EVA case+ Color box Size: 26.5*19*6cm Whole set Weight: 1KG		
Carton	Size : 39.3*32*28cm, 0.07cbm/CTN	
	Packing Rate: 10sets/CTN	
	G.W.= 10 KG	

Model: Epower-21

Specification		
Battery Capacity	66.6Wh (18000mAh)	
Dimension	230*87*27mm	
Weight	615g	
Output	5V/1A ---mobile phone, tablet PC, other digital devices 5V/2A --- tablet PC 12V/10A ---12V car electronic products (car air-compressor etc.) 19V/3.5A ---Laptop 12V car Jump Start	
Input	14V/1A	
Start Current	300A	
Peak Current	600A	
Operation Temp.	-20℃~60℃/-4°F~140°F	
		
Standard Accessories		
1pc Home charger	Input: AC/100V-240V , Output: DC/14V1A	
1pc Car charger	Input / Output: DC 14V1A	
1pc Smart cable	For Jump start 12V vehicle use	
8pcs Notebook connectors + 1pc switch cable	LENOVO, SONY, IBM, ACER, HP, DELL, SAMSUNG, NEC, ...	
3-in-1 Mobile Phone Cable	Micro USB, iPhone4, iPhone5	
1pc User Manual		
    		
Accessories for choice		
Cigar Socket Cable	12V10Aoutput switch cable	
Packing		
Individual Packing : PU Bag + Color box Size: 250*267*62mm Whole set Weight: 1.5KG		
Carton	Size : 51.5*32*29.5cm, 0.07cbm/CTN	
	Packing Rate: 10sets/CTN	
	G.W.= 17 KG	

Exhibit E

From: [LEON CARKU](#)

Date: 2014-04-27 23:17

To: [andrew](#)

Subject: Re: from Ukraine

Hi Andrew

I checked all the video.

For the motor bikes, I suppose that not the power of the EPOWERS, but maybe the connected area of the clamps to battery is not enough, so the resistance is big if the connected are small.

How big the engines on your videos? the motors bikes and the gig vehicle (the one may is VEPR)

Regarding the CMP-07, at current this model we only can provide the test sample, for it is the private model of a customer, so we can not supply batch order until we have get the approval from this customer. Most important, we fund it still need to improve at some where.

So for the 12V diesel vehicles, I hot recommend a new powerful model, EPOWER-21.

You can check from the enclosed information, this one is 18000mAh capacity, it is powerful, even for diesel vehicles.

And it is with a intelligent jumper cable

Best regards

Leon

From: [andrew](#)

Date: 2014-04-25 04:48

To: [sales02](#)

Subject: from Ukraine

Dear Leon.

Sorry for so late replay,
was in a biz trip. Now, we have difficult situations in our country ,
so need to work with many things.

Despite the force majeure we continue to work with our Project CarKu.
Its a pity that I could not visit Canton this time, but cannot leave our Ukraine office now.
Hope in short time we have stable situation and can going on in full force.

For now have several questions:

1. Please check and send all acceptable color for all model which you have on stock now.
Small order can discuss tomorrow and order for quick air shipment.
2. Do you have this new box for CMP. Can send for us with this pack?
3. Could you give us know if you have GTIN codes. If yes, can send or print on boxes?
4. Here link for some video, can see.. <http://yadi.sk/d/SEEEtjOyNB5gJ>

Some items was checked a lots of cars and moto, and we had some difficulties:

- with moto Harley-Davidson 1.2cbm - only CMP can start engine, Elite cannot.
- Diesel BMW 3.0 cbm - it was to hard to start engine with Elite, but it started. Almost empty battery in Elite device after one start.
- Diesel Ukrainian all road car "VEPR" <https://www.youtube.com/watch?v=HHWYDJhEdLY> only CPM-07 started .
- When we had outside temperature (minus 10)-10C , we test all devices on Skoda Fabia 1.2 , cold engine. **Only CMP and Scorpion have started engine.**

Can you give us some comments for it..

Waiting for your prompt reply.

Best Regards,
ANDREW POLONSKY.

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CARKU 卡儿酷®

Model : E-Power-21



ACCESSORIES :

Home charger*1	Intelligent Jumper Cable*1
Car charger*1	3 mobile connectors*1 (Micro, iP4, iP5)
Laptop connectors*8+switch cable*1	

TECHNICAL SPECIFICATION :

Input : 14V1A

Output : 5V/2A; 5V/1A; 12V10A; 19V/3.5A
12V Jump start
LED light (light, burst flashing, SOS)

Start Current : 300A

Peak Current : 600A

Size : 230*87*28mm

Weight : 400g

Operating Temp. : -20°C ~ 60°C

Lifetime : >1000 cycles



Packing: Color Box + PU bag

FEATURES :

1. Powerful capability for jump Start 12V vehicle.
2. Supply power for 19V laptop.
3. Supply power for Mobile, Tablet PC, MP3/MP4, PSP, Camera and other digital devices.
4. Supply power for car refrigerator, blast pump, and other 12V devices.
5. LED light (light, burst flashing, SOS)

Jumper Cable



FEATURES :

1. **Reverse Charge Protection.**
2. **Short-Circuit Protection.**

Intelligent Jumper Cable



FEATURES :

1. **Reverse Polarity Protection:** No short-circuit damage is possible even when the clamps are connected incorrectly between positive (+) and negative (-) terminals.
2. **Reverse Charge Protection:** No reverse charge back to our products after the vehicle starts.
3. **Short-Circuit Protection:** No short circuit occurs in the product when the two Clamps are connected.
4. **Overload Protection:** Stop the product from over discharging, protecting the battery when it reaches a low level.
5. **Starting override:** While the vehicle battery is completely dead or no battery is present, Push "Test" button to force- start the vehicle.