Towards an era of digital transformation

Dell Technologies

(Dell EMC) Storage

There's a reason we are chosen.

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NEC and Dell Technologies (Dell EMC) have built a strong partnership over many years. Together, we help our customers achieve their IT and digital transformation.

Topics and Latest Information

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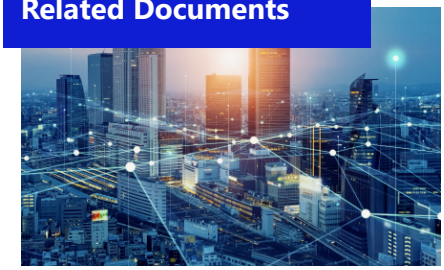

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From collection to storage and analysis, how can we resolve the challenges of utilizing large-scale data in the digital transformation era? >

The power of high-end storage "PowerMax" that provides the optimal infrastructure for the DX era >

How can we eliminate the "system silos" that hinder data analysis? >

Three reasons to choose NEC

1. Over 25 years of experience and a wealth of experience

NEC has been handling Dell EMC storag products for over 25 years. The compan a strong track record of implementation primarily in mission-critical fields, with a cumulative total of over 2,000 units sold over 1,000 units maintained by its own maintenance team. NEC has earned hig praise from Dell Technologies, having achieved Global Titanium, the highest ranking among Dell partners, and receiv numerous awards from Dell Technologi 12 consecutive years from 2007, the firs year of the partnership, to 2019, in recognition of its track record and responsiveness.

About our products →

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2. A comprehensive system to support customers from consideration to implementation and maintenance

NEC is able to provide end-to-end support, from the proposal stage to storage construction services and post-implementation maintenance support, with Dell-certified personnel providing end-to-end support. NEC's strength lies in its ability to provide high-quality, 24/7 maintenance support anywhere in Japan, with customer engineers at 370* maintenance service locations nationwide. *As of March 2020

Consistent service system →

3. High technical capabilities that can meet various business need

Our advanced technical capabilities ena
us to provide in-house maintenance
support.
We thoroughly verify and maintain stora
products covered by our in-house
maintenance program, and we develop
maintain them to deliver optimal solutio
for business success.
NEC is the only partner capable of provi
in-house maintenance for Dell EMC's hi
end storage, PowerMax, in Japan. Our m
years of experience in handling NEC's high-end products, which began with the Symmetrix series, and our advanced technical capabilities have been highly praised by Dell Technologies. In particular, we participate in beta testing of Dell EMC products currently in development, and NEC has made unique improvement proposals that take the Japanese market and users into consideration.

NEC's storage verification activities →

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Dell EMC products accelerate DX

Storage Products

We will introduce Dell EMC's storage products (PowerMax, VMAX, Unity, Isilon).

Learn more →

Introducing hyper-converged products

We will introduce VxRail, one of Dell EMC's hyper-converged products.

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Introducing **the server product Dell EMC PowerEdge Server.**

Learn more →

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Important Notice from NEC

Customer-specific information

Corporate, government, and telecommunications carrier customers

Small and medium-sized enterprises

Individual customers

Products and Services

Products and Solutions

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shopping

SOHO/corporate customers

Individual customers

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Company Profile

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