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Contract Opportunity

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7G21--Avid Video Server Name Brand Only requirement for Dell Video Server

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Contract Opportunity

Notice ID
36C77624Q0322

Related Notice

Department/Ind. Agency
VETERANS AFFAIRS, DEPARTMENT OF
Sub-tier
VETERANS AFFAIRS, DEPARTMENT OF
Office
PCAC (36C776)

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General Information

Contract Opportunity Type: Combined Synopsis/Solicitation (Original)

Original Published Date: Aug 22, 2024 07:44 pm EDT

Original Date Offers Due: Aug 29, 2024 10:00 am EDT

Inactive Policy: Manual

Original Inactive Date: Sep 28, 2024

Initiative:

- None

Classification

Original Set Aside: Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)

Product Service Code: 7G21 - IT AND TELECOM - NETWORK: DIGITAL NETWORK PRODUCTS (HARDWARE AND PERPETUAL LICENSE SOFTWARE)

NAICS Code:

- 334111 - Electronic Computer Manufacturing

Place of Performance:

Jefferson Barracks St. Louis , 63125

USA

Description

DEPARTMENT OF VETERANS AFFAIRS Justification for Brand Name Only IAW FAR 13.106-1 For Over Micro-Purchase Threshold but Not Exceeding the SAT (\$250K) Acquisition Plan Action ID:_ 36C776-24-AP-0398_ Contracting Activity: Department of Veterans Affairs Program Contracting Activity Central, Independence, Ohio Brief Description of Supplies/ Services required and the intended use/Estimated Amount: The VHA Institute of Learning, Education, and Development (ILEAD) Production and Delivery Division maintains an Avid Media Central non-linear video editing system located at the video facility in St. Louis, Missouri. The Avid system includes six Media Composer workstations, Production Management, Media Asset Management, and Nexis shared storage. ILEAD intends to expand our internal infrastructure to include UHD-4K live video distribution and to add an additional video server with capability to record and playback ultra-high definition (UHD-4K) video for transfer to existing Avid Media Central post-production systems. This will be accomplished by purchasing and installing a new BRAND NAME ONLY Dell OEM Poweredge R6615 as identified below in Table 1 for use with the VA owned media Central system.

Table 1: List of items

CLIN	Manufacturer	CLIN	Sub-Clin	Qty
0001	DELL	DELL OEM PowerEdge R6615 Single AMD® EPYC 9454P	2.7GHz 48C	1
0002	DELL	DELL OEM PowerEdge R6615 192GB (12x 16GB) RAM		1
0003	DELL	DELL OEM PowerEdge R6615 4x 1.92TB NVMe drives		1
0004	DELL	DELL OEM PowerEdge R6615 RPS 800W		1
0005	DELL	DELL OEM PowerEdge R6615 Broadcom 57414 DP	10/25GbE	1
0006	DELL	DELL OEM PowerEdge R6615 Broadcom 5720 DP	1GbE	1
0007	DELL	DELL OEM PowerEdge R6615 Brand/Bezel		1
0008	DELL	DELL OEM PowerEdge R6615 TPM 2.0		1
0009	DELL	DELL OEM PowerEdge R6615 BOSS-N1 controller card + with 2 M.2 480GB (RAID 1)		1
0010	DELL	DELL OEM PowerEdge R6615 No OS		1
0011	DELL	DELL OEM PowerEdge R6615 iDRAC Enterprise		1
0012	DELL	DELL OEM PowerEdge R6615 5YR® ProSupport NBD Onsite		1
0013	DELL	DELL OEM PowerEdge R6615 VDS Hardware Config Services		1
0014	DELL	Dell Networking, Transceiver Optical 10Gbps transceiver. 10GbE Ethernet SFP+ LC 300m range, SR 850nm wavelength		1

Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used: The VA s need is for BRAND NAME ONLY (DELL) items. Dell is the only product that have currently been verified by AVID TECHNOLOGIES to support the technical qualifications of their software systems that is currently in use with the ILEAD VA Production team. Since no other brand s products can support the current technical qualifications of the software system, this procurement must be brand-name only for CLIN items 0001 through 0014 in table 1 above.

Description of market research conducted and results or statement why it was

not conducted: In accordance with FAR Part 10, market research has been conducted for this acquisition. The following techniques were used: Publishing formal requests for information in appropriate technical or scientific journals or business publications. First RFI: 36C77624Q0107 Jan 25, 2024: A Request for Information/Sources Sought Notice was published to Contract Opportunities at <https://sam.gov/content/home> on January 25, 2024, through January 31, 2024; all 217 vendors identified in the VIP search were emailed. Second RFI: 36C77624Q0194 Upon review of the responses from the first RFI, the CO determined that the 3 SDVOSB firms who originally responded cannot be determined to be capable if they did not provide Letters of Authorization for the requested items and services. A second RFI was posted on 04/11/2024; the original 217 vendors in NAICS 334111; all Avid Authorized Resellers; all GSA contract holders; and all firms who had previously responded were emailed. This RFI notice listed specific instructions that all responses need Letters of Authorization from all Original Equipment Manufacturers to satisfy VAAR 852.212-71. Third RFI: 36C77624Q0300 After review of the previous responses and from guidance from VA Legal Office of General Council (OGC) regarding the Gray Market requirements identified in VAAR 852.212-71 Gray Market and Counterfeit Items that No Grey Market items shall be provided. Vendors are required to be either an Original Equipment Manufacture (OEM), authorized distributor, or authorized reseller accompanied by a Letter of Authorization supporting this requirement for Medical and Information Technology. As such a third RFI was conducted for (Dell) Brand Name Only where we also requested Letters of Authorization s (OA s) to accompany their responses. This RFI resulted in 2 Service-Disabled Veteran Owned Small Business (SDVOSB), 0 Veteran Owned Small Business (VSOB), 7 Small Business (SB), and 2 Women Owned Small Businesses (WOSB) who submitted responses that were identified as meeting the criteria and being acceptable. See Market Research Findings table below.

MARKET RESEARCH FINDINGS

Name	UEID	Class	Responded to Offers	Products listed in SOW?	Letter of Authorization
ABBA Technologies, Inc	J84GXV5ZKJK9	SB	RFI 300	Yes	Yes
Abrahams Consulting LLC	XXCXV1SXKNA5	WOSB	RFI-300	Yes	Yes
ADORAMA INC	L43SGXYMK8H5	SB	RFI - 194	Yes	NO
ALT SYSTEMS, INC	WAAVM8GQYTB5	SB	Avid Authorized List	Did not Respond to RFI or RFQ	Yes - per
AVID Auroura Systems Consulting Inc	C1NMTBMS4KG5	SB	RFI- 300	Yes	Yes
AVID TECHNOLOGY INC (Basis of Design)	H8JDZJAA7EJ4	OTS	RFI - 107	GSA	YES YES -
BOD AVID TECHNOLOGY PROFESSIONALS, LLC	CUGSMJWHY3P7	SB	GSA	VENDOR	Did not Respond to RFI or RFQ
TBD BAHFED CORP	TQ2KDQLRL8F1	SB	GSA	VENDOR	Did not Respond to RFI or RFQ
TBD CSP MGT LLC	HB21MGY2WGA7	SD	VOSB	RFI - 107	YES
DIVINE IMAGING INC	LGMVH2NYJH38	SB	RFI - 194	Yes	NO
Dynamic Solutions Consulting LLC	KH8LTB7MUBA1	SB	RFI - 194	Yes	NO

Enterprise Technology Solutions, Inc FBRMCGPMN963 WOSB RFI - 301 Yes Yes
 Federal Merchants Corp HK9FP9LGYKG5 SB RFI-300 Yes FIRSTCALL OFFICE
 SOLUTIONS, INC Z87WXJB3JKA4 SB GSA VENDOR HEADSET ONLY TBD
 GUERRERO PROFESSIONAL SERVICES, INC M94JMRP7K5G5 SD VOSB RFI - 107
 YES NO HERTZBERG NEW METHOD INC RLENRCK3S6T3 SB GSA VENDOR NO TBD
 HyMAX Development Corporation H14ZH1J1UQJ3 SB RFI - 301 Yes Yes
 INTERNATIONAL COMMERCE & MARKETING CORP VC8JYG4AB7W5 SB GSA
 VENDOR NO TBD IRIS INVESTMENTS GROUP LLC KRJ4Z3F5MP77 WOSB RFI - 301
 No Yes JLWS ENTERPRISES INC HEJPC2YLXUM7 SD VOSB GSA VENDOR Did not
 Respond to RFI or RFQ TBD JONES & ASSOCIATES CONTRACT SERVICES LLC
 TN9TZWJKZ7V9 SD VOSB RFQ - 154; RFI 194 RFI 301 RFI-300 Yes Yes, but not from
 BOD from third parties. Yes for HP LOA, No for the Dell LOA KEY CODE MEDIA, INC
 PMX3FJW97ZA6 SB Avid Authorized List Did not Respond to RFI or RFQ Yes - per
 AVID Kosha Solutions, LLC Z76JBBVXWLJ6 SD VOSB RFI-300 Yes Yes Lyme
 Computer Systems, Inc F1UZPBD1VBH9 SB RFI-300 Yes Yes MELROSE MAC, INC
 QJTATVFZ8DD1 SB Avid Authorized List Did not Respond to RFI or RFQ Yes - per
 AVID MONARCH PRODUCTS CORP TH9MKPKUSA23 VOSB GSA VENDOR Did not
 Respond to RFI or RFQ TBD Mvation Worldwide, Inc HNFLF1JCTF37 SB RFI-300
 No Question Only NEW TECH SOLUTIONS, INC XK11LLUL61A7 SB RFI 301, 300
 Yes/ Yes/Yes Porter Bankhead HPENSNHTF5C7 VOSB RFI-300 No No Questivity,
 Inc KXUNSPYU9295 SB RFI - 300 Yes Yes REGAN TECHNOLOGIES CORP
 PJ2BS3KYWKS5 SD VOSB RFI 301 Yes Yes SHAUNA L HOLLAND PBPTMF636YJ3
 WOSB RFI - 194 Yes Yes, but not from BOD from third parties TUWYN LLC
 L9PDZCBK16F5 SD VOSB RFI - 107 YES NO UNITED OFFICE SOLUTIONS INC
 K3B5JE3ZS915 SB GSA VENDOR Did not Respond to RFI or RFQ TBD Sierra
 Nevada Global Logistics YVY8DT2VLDW4 SD VOSB RFI-300 Yes Yes Silver Bird
 Solutions LLC WZXVVAZTJ1K8 SD VOSB RFI = 301 Yes Yes Software Information
 Resources Corp EJJMMJHYDFH6 SB RFI-300 Yes Yes Eterling Computers Corp
 YZTLALWM4UC7 WOSB RFI-300 Yes Yes VA-TRAK, LLC DDN6BL7ELKT4 SD VOSB
 RFI 107, 300 No No/No Gray Market Per VAAR 852.212-71, because this purchase
 includes new medical supplies, new medical equipment, new information
 technology equipment . (c) Vendor shall be an OEM, authorized dealer,
 authorized distributor, or authorized reseller for the proposed
 equipment/system, verified by an authorization letter or other documents from
 the OEM. All software licensing, warranty and service associated with the
 equipment/system shall be in accordance with the OEM terms and conditions.
 Market research has identified the following Original Equipment Manufacturers
 (OEM) for this procurement: Dell COMPANY OTS In order to be considered
 responsive, all vendors must produce a letter of authorization from all the above
 OEM manufacturers in order to be considered responsive. Contracting Officer's

Certification: Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief. / Signed/ John Schiffhauer 22 Aug 2024

John

Schiffhauer Date Contracting Officer

Attachments/Links



Contact Information

Contracting Office Address

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INDEPENDENCE , OH 44131
USA

Primary Point of Contact

Heather Allen

✉ Heather.Allen3@va.gov

☎ Heather.Allen3@va.gov

Secondary Point of Contact

History



Nov 02, 2024 11:55 pm EDT

[Presolicitation \(Original\)](#)

- **Oct 11, 2024 11:55 pm EDT**
[Combined Synopsis/Solicitation \(Updated\)](#)
- **Aug 29, 2024 01:31 pm EDT**
[Combined Synopsis/Solicitation \(Updated\)](#)
- **Aug 22, 2024 07:44 pm EDT**
[Combined Synopsis/Solicitation \(Original\)](#)



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