December 28, 2023

Via Fed Ex

Steven Croley, Esq.
Chief Policy Officer and General Counsel
Ford Motor Company
One American Road
Dearborn, MI 48126

Re: AutoConnect Patent Portfolio

Dear Mr. Croley:

I am writing to you on behalf of AutoConnect Holdings LLC. AutoConnect owns a portfolio of over 90 issued United States patents that cover various aspects of automotive technology developed over a decade ago. The portfolio covers a wide range of advanced features that are now commonly offered throughout the automotive industry, including capabilities relating to mobile device integration, vehicle configuration, safety, entertainment, navigation, and more. A complete list of issued patents is provided in **Appendix A**. AutoConnect's ownership group includes Chris Ricci, the lead inventor on many of the AutoConnect patents, as well as a former colleague who worked on the implementation of various aspects of the patented technology in prototypes.

AutoConnect believes that Ford manufactures and sells vehicles that practice several of AutoConnect's patented technologies. The purpose of this letter is to initiate a licensing discussion to address Ford's infringement. The following table identifies AutoConnect patents that Ford has and continues to infringe, as well as brief descriptions of the exemplary features in Ford vehicles relevant to each patent. For your convenience, we have enclosed infringement claim charts with this letter.

Patent	Exemplary Feature
9,020,491	Ford vehicles with Apple CarPlay/Android Auto
9,082,239	Ford Intelligent Suggestions
9,082,239	Google built-in with Profiles
9,116,786	Ford vehicles with Apple CarPlay and Android Auto
9,123,186	Ford vehicles with Phone as a Key
9,140,560	Ford Vehicles with Apple CarPlay/Android Auto
9,147,296	Ford vehicles with Phone as a Key
9,147,297	Ford Infotainment with Profiles

9,147,298	Ford Predictive Destinations
10,862,764	Ford vehicles with Apple CarPlay/Android Auto
11,163,931	Ford vehicles with Phone as a Key

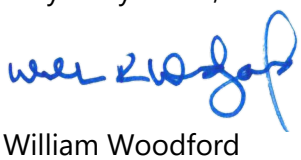
We have also identified several other patents that appear to be infringed by Ford vehicles. For some claim elements, however, the public information lacks specificity to definitively confirm they are implemented in Ford vehicles or we understand that the technology will be implemented in Ford vehicles in the near future. These patents and brief descriptions of the exemplary features are summarized in the following table. We would like to arrange a telephone conference with the appropriate Ford representative to make sure we correctly understand the implementation of the features relevant to these AutoConnect patents. Of course, we will maintain this information on a confidential, outside-counsel-only basis for use solely for the purpose of analyzing the issues raised herein, and would be willing to sign a formal nondisclosure agreement to that effect.

Patent	Exemplary Feature
9,008,906	Ford vehicles with rear seat entertainment systems
9,020,697	Ford vehicles with Phone as a Key
9,098,367	Ford vehicles with Google built-in
9,159,232	Ford vehicles with automatic climate control
9,173,100	Vehicle security mechanisms
9,290,153	Ford Vehicles with Apple CarPlay/Android Auto
9,417,834	Ford vehicles with rear seat entertainment systems

Please let us know whether Ford is interested in licensing discussions regarding the AutoConnect patents. If you believe that Ford vehicles are not using AutoConnect's patented technology, we ask that you describe, in detail, the basis for that belief.

We are optimistic that the parties can resolve this matter swiftly and amicably. We look forward to a response by February 2, 2024. I can be reached by email at woodford@avantechlaw.com or by phone at 612-895-2721. I look forward to hearing from you.

Very Truly Yours,



William Woodford

Cc: AutoConnect Holdings LLC

Enclosures:

Appendix A (Listing of AutoConnect Issued Patents)
Infringement Claim Chart U.S. Patent No. 9,008,906
Infringement Claim Chart U.S. Patent No. 9,020,491
Infringement Claim Chart U.S. Patent No. 9,020,697
Infringement Claim Charts U.S. Patent No. 9,082,239
Infringement Claim Charts U.S. Patent No. 9,098,367
Infringement Claim Chart U.S. Patent No. 9,116,786
Infringement Claim Chart U.S. Patent No. 9,123,186
Infringement Claim Chart U.S. Patent No. 9,140,560
Infringement Claim Chart U.S. Patent No. 9,147,296
Infringement Claim Chart U.S. Patent No. 9,147,297
Infringement Claim Chart U.S. Patent No. 9,147,298
Infringement Claim Chart U.S. Patent No. 9,159,232
Infringement Claim Chart U.S. Patent No. 9,173,100
Infringement Claim Chart U.S. Patent No. 9,290,153
Infringement Claim Chart U.S. Patent No. 9,417,834
Infringement Claim Chart U.S. Patent No. 10,862,764
Infringement Claim Chart U.S. Patent No. 11,163,931