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For Business



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Todd Wiseman

Driving Food Safety and Operational Excellence...

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Experience



Vice President Business Development - Food & Beverage

Clean Chemistry · Full-time

Jan 2024 - Present · 1 yr 11 mos

Longmont, Colorado, United States · Remote



North American Sales Director - Professional Hygiene

Arxada · Full-time

Nov 2022 - Jan 2024 · 1 yr 3 mos

Morristown, NJ (remote)



Enviro Tech Chemical Services

5 yrs 10 mos



Director of Sales, Enviro Tech

Full-time

May 2022 - Nov 2022 · 7 mos

Freeland, MD

responsibilities include:

- co-management of the overall P&L of the business
- communicates outward to broader teams within the organization, focusing intensely on process improvements
- management of commercial teams across all segments of the business
- drives and implements business strategy and growth initiatives to increase revenues and profitability



Director of Sales, Emerging Business

Full-time

Dec 2021 - May 2022 · 6 mos

Freeland, MD

Manages and oversees the sales operations within the Emerging Business sector of our business. The segments within my scope include: Protein Intervention, Agriculture, Animal Health & Wastewater. Main responsibilities include- designing plans to meet sales targets for selling team, topline revenue growth within my target markets, ensuring sales team has the resources and knowledge to be successful. As a member of the Senior Leadership team, I work closely with my peers to identify opportunities and execute a sales plan across my platform.



Director, Technical Sales

Full-time

Sep 2020 - Dec 2021 · 1 yr 4 mos

Baltimore County, Maryland, United States



Corporate Sales Manager

Feb 2017 - Sep 2020 · 3 yrs 8 mos
Baltimore, Maryland Area

Enviro Tech Chemical Services, Inc. is the leading manufacturer of peracetic acid and bromine based biocides in the world. Enviro Tech offers a full line of EPA and FDA approved products for a variety of industries including industrial water treatment, meat and poultry processing, pre & post harvest agriculture, animal health, oil & gas and wastewater treatment.

Through continual innovation, Enviro Tech currently holds 24 parent EPA registrations and 14 FDA Food Contact Notifications. Manufacturing operations are located in Modesto, CA and Helena, AR with a combined 270,000 sq. ft. of manufacturing space. In early 2021 we expect to commission our 3rd manufacturing facility in west Texas.

As a Corporate Sales Manager I am charged with developing both new and existing business relationships. I am encouraged to draw on past experience and subject expertise to pioneer new products and applications that highlight our capabilities.



Envirotech Product Overview
Introduction to EnviroTech Chemical Services, Inc.



Food Safety Consultant

Zep Inc.
Jan 2007 - Feb 2017 · 10 yrs 2 mos
Mid-Atlantic Region

I am a certified Food Safety Consultant trained in GFSI schemes. I consult with food producers to build and maintain effective food safety and sanitation programs. My expertise is focused on but not limited to: Poultry Processing, Bottling Operations including Brewing, Red Meat Processing and Post Harvest - Fresh Cut Operations.

More profiles for you



Robert Raulie · 3rd+
Director of Technical Services

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Nick Gardiner · 3rd+
CEO at Clean Chemistry

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Dora Romero · 3rd+
Asesora y Consultora en Alimentación y Nutrición Aviar y Porcina

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Mark McLemore · 3rd+

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Brandon Fernandez ✓ · 3rd+

Accountant at Brothers Auto Transport, LLC

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