

From: J. Carl Cooper <videoengr@sbcglobal.net>
Sent: Sunday, January 24, 2021 3:15 PM
To: btramm@merchantgould.com
Subject: US Patent Application 16/744,601 Load Shed System

Dear Mr. Tramm,

I have become aware of Generac's US Patent Application 16/744,601 entitled Load Shed System and I see that you are prosecuting this application. I assume that you are in contact with the business group at Generac that deals with backup power sources and load shed systems. Your client appears to be moving toward backup power systems which rely heavily on load control to prevent power source overloading. These systems now include both Generac's traditional internal combustion power sources as well as their newer inverter generator and solar inverter power sources.

I have been working on backup power systems, and in particular those using load controls to prevent overloading, for several years. I have three patents in these fields which have issued in the past two months: 10,840,735; 10,879,727 and 10,892,618 all entitled Power Source Load Control. It appears to me that there may be an opportunity for Generac and I to establish a mutually beneficial business arrangement.

If you should have any questions, or if Generac wishes to discuss this opportunity, please feel free to contact me via this email.

Best Regards,

J. Carl Cooper