

BUSINESS MANAGEMENT

PRESS RELEASE

Marconi Teams With ComOpt

Software integration to provide complete wireless planning and automatic optimization solution

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DALLAS and HELSINGBORG, Sweden -- Marconi (MONI) and ComOpt AB (not public) announced today the signing of a worldwide reseller agreement. Under the terms of the agreement, Marconi's wireless business unit will be the exclusive network planning software and services vendor to market ComOpt's innovative Automatic Cell Planning (ACP) CellOpt(R) software. Additionally, ComOpt will integrate its optimization software products with Marconi's industry-leading wireless network planning portfolio of products, including Planet(R) and deciBel Planner(R). The combined solution will provide mobile service providers with the most comprehensive and powerful network planning and optimization tools available today. "As the recognized leader in RF planning software, Marconi is a natural fit for our best-in-class optimization capabilities," said Joachim Samuelsson, managing director, ComOpt. "Marconi's global network planning customer base and sales and support teams strongly complement our market success in optimizing wireless networks around the world. Together, we can offer bundled solutions that will dramatically improve operational performance for wireless service providers and help them realize a much better return on their capital investment." Marconi plc ComOpt AB