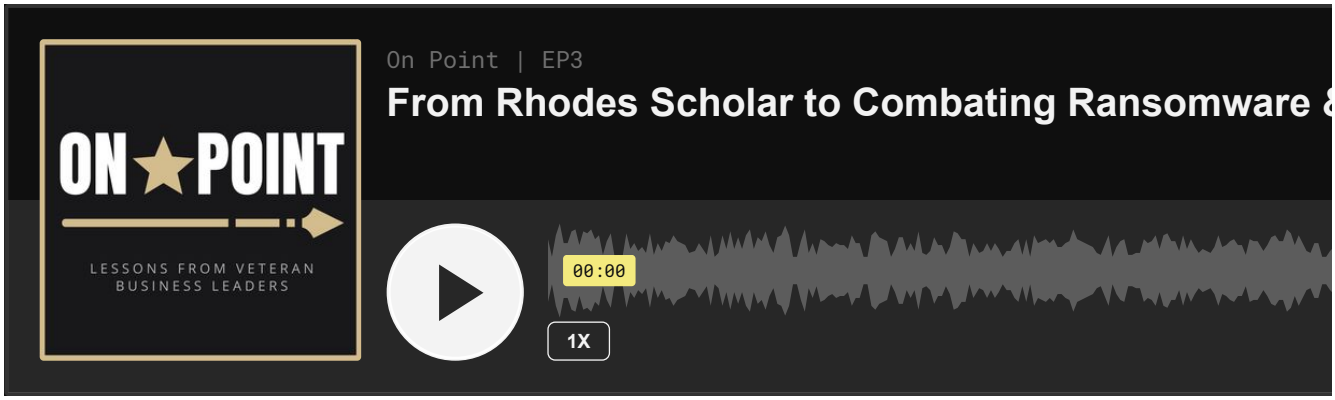
Aug 11

🎧EP. 3 Taking Qomplx Public via SPAC with Jason Crabtree '08

Episode Summary - This episode features an interview with Jason Crabtree, CEO & Co-founder of QOMPLX, a risk-analytics provider that helps companies protect against cyber-security threats. Jason is an Afghanistan Veteran and former Captain in the U.S. Army, First Captain at West Point, and a Rhodes Scholar.

On this episode, Jason talks about the challenges of preparing to take QOMPLX public via SPAC, how to 'be your own enemy' and improve your ideas, plans, and teams by seeing them from the other side of the board, and the many leadership lessons he learned from his time in the Army.



> "Think about spinning the board around and sitting on the other side of it and saying, how would I beat me? And I think if you do that really well, I think there's a lot of reasons why being your own enemy in that context is something that's a really valuable skill for thinking aggressively about how to improve your own ideas, about how to improve your own plan, and how to improve your own team." — Jason Crabtree

Episode Timestamps

*(2:00) QOMPLX's founding story

*(5:00) The press coverage of ransomware and its overall uptick

*(8:00) The structure of the criminal enterprises

*(11:00) The main habits that have allowed Jason to be successful

*(13:00) The similarities and differences between West Point/Deployment and running QOMPLX

*(16:45) The similarities and differences between growing teams as young military officers and as a private sector CEO

*(19:30) A crash course on leadership and team dynamics

*(22:55) How QOMPLX is different from its competitors

*(25:55) QOMPLX's acquisitions to date

*(29:35) The future of QOMPLX and the problems they are trying to solve

*(33:20) Jason's learnings on the SPAC process

*(37:05) How funding affects QOMPLX's mission

*(39:30) The future of society with QOMPLX achieving its mission

Links

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〈 🎧 EP4.Finding Meaning in Your Life & Work with Founder and Managing Director of The Stone Creek Group, John Robb ‘91

🎧 EP2. Don’t Fear Opportunities with William F. Murdy ‘64 〉

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