Message

From: Joe Hurd [joe.hurd@sosv.com]
Sent: 7/18/2024 4:36:50 PM
To: Dianna Jones [diannaj@uber.com]
Subject: Re: Joe Hurd Follow Up

I've received an email from the Uber IP team. They specifically referenced you, so thank you very much.

Onward,

Best,

Joe

Joe Hurd

Operating Partner, **SOSV**

email: joe.hurd@sosv.com
mobile: +1.650.215.3115

Startups start here: Hardware - HAX Life Sciences - IndieBio Cross-Border - Chinaccelerator & MOX Blockchain - dlab

Note: this email has been sent in line with SOSV's Communication Policy

On Jul 17, 2024, at 22:48, Dianna Jones <diannaj@uber.com> wrote:

Hey Joe!

Hope all is well. I spoke with my contact in BD. He's looking into it on his end, and will take it from there.

Best,
Dianna

On Tue, Jul 16, 2024 at 4:34 AM Joe Hurd <joe.hurd@sosv.com> wrote:

> Hey there - just checking in - any joy?
>
> Best,
>
> Joe
>
> **Joe Hurd**
> Operating Partner, **SOSV**
> e: joe.hurd@sosv.com
> m: +1.650.215.3115
> Work Calendar
>
> ***I work flexibly and across multiple time zones, so while it may suit me to email you now, I do not expect a response if it is outside your working hours. Thanks.***

UBER EXHIBIT 1040
Uber Techs, Inc. et al. v. Carma Tech., Ltd.
IPR2026-00305

On Thu, Jul 11, 2024 at 5:21 PM Joe Hurd <joe.hurd@sosv.com> wrote:

> Dianna,
>
> Thanks for your time on the call today. Here's what I know so far:
>
> - I work for an early stage venture firm called SOSV
> - SOSV's founder, Sean O'Sullivan (my colleague and boss) has a portco called Carma
> - Carma has foundational IP in the Ridesharing industry (we can provide tons more info on this at the appropriate time).
> - On information and believe, I'm told that many Uber patents (not to mention Lyft, Waymo, GM, Toyota, Google, many others) are dependent on Carma's IP (30+ US patents in this space, some issued before Uber's first patents)
> - Sean and the Carma team are interested in having a collaborative, commercial conversation with someone senior at Uber re the portfolio
> - Madhu Kannan has been looped in (I believe through a separate reach out to Shawn Carolan (former Uber BoD), who then contacted Mac, who then reached out to Madhu ~2 weeks ago. Madhu was on travel to India. Haven't heard an update since then).
> - I also believe that Parham Ghods has also been contacted in late June through another lead. I don't think there was a conversation with Parham, but he sent word through the lead that he was not interested in discussing (this is the person that I mentioned to you OTP).
>
> So, Sean (my colleague) has made two attempts (one through Madhu and one through Parham) to engage. Looks like Parham said no, and Madhu is on travel. When I heard of the situation, I offered to try through Dara or Tony . . . but called you first.
>
> The ask is for Madhu or someone senior on the tech team would make 30 mins to engage with Sean to evaluate the opportunity (this may already be in process).
>
> That is all I know.
>
> Best,
>
> Joe

Joe Hurd
Operating Partner, **SOSV**
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Startups start here: Hard Tech @ HAX Life Sciences @ IndieBio Emerging Markets @ Orbit Startups
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