

Message

From: Joe Hurd [joe.hurd@sosv.com]
Sent: 7/18/2024 4:36:50 PM
To: Dianna Jones [diannaj@uber.com]
Subject: Re: Joe Hurd Follow Up

I've received an email from the Uber IP team. They specifically referenced you, so thank you very much.

Onward,

Best,

Joe

Joe Hurd

Operating Partner, **SOSV**

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mobile: [+1.650.215.3115](tel:+16502153115)

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On Jul 17, 2024, at 22:48, Dianna Jones <diannaj@uber.com> wrote:

Hey Joe!

Hope all is well. I spoke with my contact in BD. He's looking into it on his end, and will take it from there.

Best,
Dianna

On Tue, Jul 16, 2024 at 4:34 AM Joe Hurd <joe.hurd@sosv.com> wrote:
Hey there - just checking in - any joy?

Best,

Joe

Joe Hurd

Operating Partner, **SOSV**

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****I work flexibly and across multiple time zones, so while it may suit me to email you now, I do not expect a response if it is outside your working hours. Thanks.****



On Thu, Jul 11, 2024 at 5:21 PM Joe Hurd <joe.hurd@sosv.com> wrote:

Dianna,

Thanks for your time on the call today. Here's what I know so far:

- I work for an early stage venture firm called SOSV
- SOSV's founder, Sean O'Sullivan (my colleague and boss) has a portco called Carma
- Carma has foundational IP in the Ridesharing industry (we can provide tons more info on this at the appropriate time).
- On information and believe, I'm told that many Uber patents (not to mention Lyft, Waymo, GM, Toyota, Google, many others) are dependent on Carma's IP (30+ US patents in this space, some issued before Uber's first patents)
- Sean and the Carma team are interested in having a collaborative, commercial conversation with someone senior at Uber re the portfolio
- Madhu Kannan has been looped in (I believe through a separate reach out to Shawn Carolan (former Uber BoD), who then contacted Mac, who then reached out to Madhu ~2 weeks ago. Madhu was on travel to India. Haven't heard an update since then).
- I also believe that Parham Ghods has also been contacted in late June through another lead. I don't think there was a conversation with Parham, but he sent word through the lead that he was not interested in discussing (this is the person that I mentioned to you OTP).

So, Sean (my colleague) has made two attempts (one through Madhu and one through Parham) to engage. Looks like Parham said no, and Madhu is on travel. When I heard of the situation, I offered to try through Dara or Tony . . . but called you first.

The ask is for Madhu or someone senior on the tech team would make 30 mins to engage with Sean to evaluate the opportunity (this may already be in process).

That is all I know.

Best,

Joe

Joe Hurd

Operating Partner, **SOSV**

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