

Message

From: Shawn Carolan [shawn@menlov.com]
Sent: 6/20/2024 12:02:52 AM
To: Andrew Macdonald [mac@uber.com]
Subject: Fwd: Hey, it's been a while since we chatted (about JUMP Bikes, etc)... looking for an intro...

FYI, don't know anything about this company but if patent portfolio was strong could be useful.

----- Forwarded message -----

From: **Sean O'Sullivan** <sean.osullivan@sosv.com>
Date: Wed, Jun 19, 2024 at 1:02 PM
Subject: Hey, it's been a while since we chatted (about JUMP Bikes, etc)... looking for an intro...
To: Shawn Carolan <shawn@menlov.com>

Shawn:
Hey, it's been a while since we chatted (about JUMP Bikes, etc)...

Hey, quick thing. I'm looking for an intro to Dara from Uber?

Looking for a friendly intro re: strategic acquisition of IP and/or a company that could be helpful to Uber?

The company, Carma, is the world's leader in dynamic road pricing, but it also owns the most valuable IP set in ride sharing patents (priority date 2007/2008)... many of Uber's patents are dependent on it, as are similar patents from Lyft, Waymo, Honda, GM, all the car companies etc.

Company is looking to be friendly and could help Uber get licensing revenue from all their competition, etc.

Any suggestions?

Be happy to chat on the phone about this +1.512.698.9600 mobile...

Thanks,
Sean

Sean O'Sullivan
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Startups start here:.....



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Don't judge each day by the harvest that you reap, but by the seeds that you plant.
— Robert Louis Stevenson



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