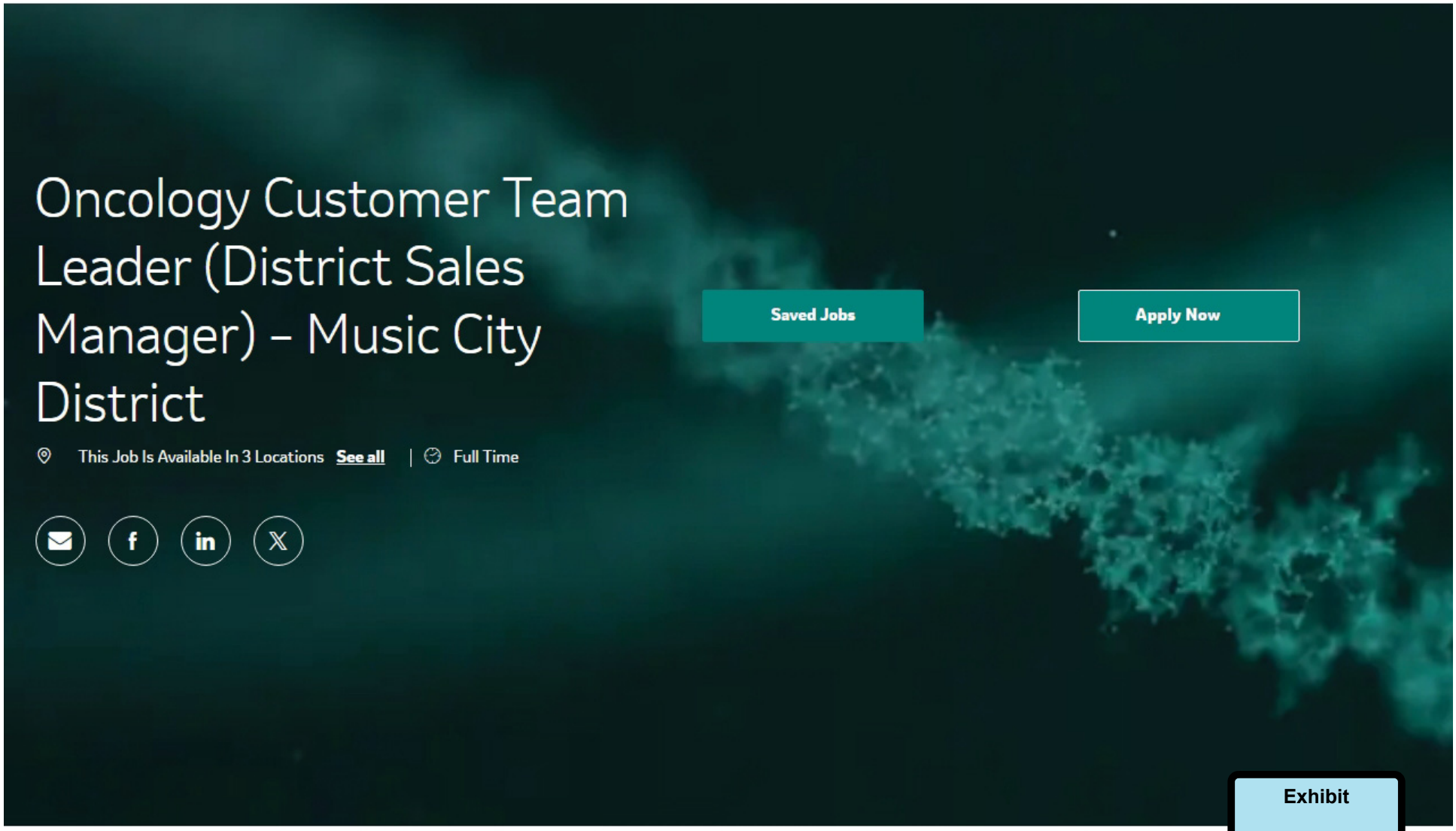


Exhibit
15
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Halozyme EX2007
Merck v. Halozyme
IPR2026-00313

This site is for Residents of the United States, Canada & Puerto Rico.
Residents of other markets, please click here.

Job Description

Grow and accelerate your career with our Oncology Sales organization and join a team that's driven to make an impact on cancer patients. We take a customer-centric approach by leveraging emerging digital technologies and data analytics to better understand our patients' needs. Developing your career with us will allow you to join a group of diverse professionals, driven by purpose and determined to help save and improve lives.

Help us continue to grow and define the oncology market of today and tomorrow with a driven, customer-focused, and collaborative team. As an Oncology Customer Team Leader (CTL), you will manage and lead a team of Oncology Sales Representatives/Specialists that engage with customers to uncover and address their needs, and educate key stakeholders about our oncology products, and communicate to the broader oncology community.

- This is a field-based sales management role that will be responsible for a team of Oncology Sales Representatives/Specialists for the Music City District.



About Us

We are one company, but we operate under two different corporate brand names. We are known as Merck & Co.,Inc., Rahway, New Jersey, USA in the United States, Canada & Puerto Rico. We are known as MSD everywhere else.

Benefits & Well-Being

Discover how we support our employee's physical, mental, financial

- The district covers Nashville, TN, Lexington, KY, Louisville, KY, and Cincinnati, OH.
- Candidates must be willing to travel to visit with their direct reports and customers in the district, as well as for national sales meetings.
- Travel (%) and overnight requirements vary based on candidate's location within or near the district.

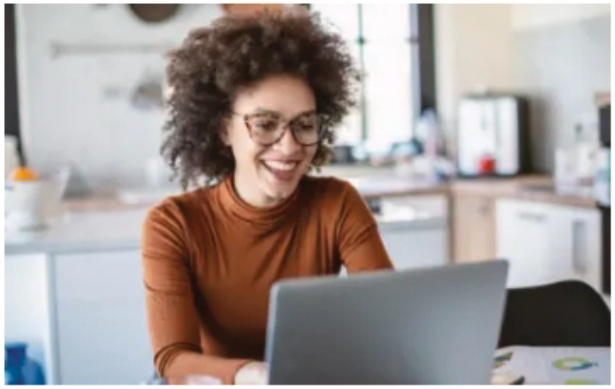
Key responsibilities include but may not be limited to:

- Maximize the sales team's performance and help achieve/exceed sales goals and budget targets, as well as increasing access to our Oncology products.
- Hire, lead, and manage Oncology Sales professionals for the assigned district.
- Coach direct reports, oversee training, and complete people management processes for Oncology Sales professionals.
- Collaborate with Oncology Sales organization, including peer CTLs, Key Account Managers, and the extended team including alliance partners to ensure a cohesive customer experience and effective sales execution.

and social well-being to help them fulfill their potential

Be Yourself

Our culture values a range of perspectives and encourages everyone to contribute authentically and confidently in their work.



Curious about our hiring process?

- Develop and implement business plans and execute national sales and brand strategies as directed by the leadership team.
- Communicate and coordinate with both district and cross-functional teams and share learnings with direct reports and peers.
- Lead routine district sales meetings (remote and in-person) to inform and guide the district team.
- Conduct annual and on-going performance reviews and competency assessments for direct reports.
- In accordance with company policy and in collaboration with HR, handle all aspects of the employment process for your direct reports including hiring, career development, performance management, or termination.

Qualifications:

Minimum Requirements:

- Bachelor's degree with at least 8 years of sales experience OR a minimum of high school diploma with at least 10 years of equivalent experience, with at least 4 years of working in the pharmaceutical, biotech, or healthcare industries.

- Job Search, Application & Interview Tips
- Frequently Asked Questions
- Applicant Notice
- The Physician Payment Sunshine Act (PPSA)

Find out more

Get tailored job

- Equivalent experience can be professional sales experience, work experience in the healthcare/scientific field (including pharmaceutical, biotech, or medical devices) that is not sales related, professional marketing experience, or military experience.
- Ability to establish relationships and networks within a customer organization.
- Valid driver's license and able to drive a vehicle.
- Travel the amount of time the role requires, 50 – 75%.
- Reside in or within a reasonable distance to the district.

Preferred Qualifications:

- First-line people management experience leading a field-based oncology sales team.
- Minimum of 3 years of experience working with key thought leaders or high influence Oncology customers in large group practices, hospitals, or managed care organizations

#oncologysales

recommendations based on your interests.

Get Started



Required Skills:

Account Management, Account Management, Adaptability, Biopharmaceutical Industry, Brand Management, Brand Strategy, Business Management, Business Operations, Business Planning, Competency Assessment, Customer Relationship Management (CRM), Employee Performance Evaluations, Inbound Phone Sales, Managed Care, Market Analysis, Medical Device Management, Medical Devices, Oncology Sales, Order Processing, People Leadership, Revenue Generation, Sales Forecasting, Sales Management, Sales Operations, Sales Reporting {+ 4 more}

Preferred Skills:

Current Employees apply HERE

Current Contingent Workers apply HERE

US and Puerto Rico Residents Only:

Our company is committed to inclusion, ensuring that candidates can engage in a hiring process that exhibits their true capabilities. Please click here if you need an accommodation during the application or hiring process.

As an Equal Employment Opportunity Employer, we provide equal opportunities to all employees and



Not ready to apply?

Join our Talent Community to stay connected and receive updates on the latest job opportunities.

Join us

Get notified for similar jobs

Sign up to receive job alerts

you@email.com

Activate

applicants for employment and prohibit discrimination on the basis of race, color, age, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, disability status, or other applicable legally protected characteristics. As a federal contractor, we comply with all affirmative action requirements for protected veterans and individuals with disabilities. For more information about personal rights under the U.S. Equal Opportunity Employment laws, visit:

EEOC Know Your Rights

EEOC GINA Supplement

We are proud to be a company that embraces the value of bringing together, talented, and committed people with diverse experiences, perspectives, skills and backgrounds. The fastest way to breakthrough innovation is when people with diverse ideas, broad experiences, backgrounds, and skills come together in an inclusive environment. We encourage our colleagues to respectfully challenge one another's thinking and approach problems collectively.

Learn more about your rights, including under California, Colorado and other US State Acts

U.S. Hybrid Work Model

Manage alerts

Effective September 5, 2023, employees in office-based positions in the U.S. will be working a Hybrid work consisting of three total days on-site per week, Monday - Thursday, although the specific days may vary by site or organization, with Friday designated as a remote-working day, unless business critical tasks require an on-site presence.This Hybrid work model does not apply to, and daily in-person attendance is required for, field-based positions; facility-based, manufacturing-based, or research-based positions where the work to be performed is located at a Company site; positions covered by a collective-bargaining agreement (unless the agreement provides for hybrid work); or any other position for which the Company has determined the job requirements cannot be reasonably met working remotely. Please note, this Hybrid work model guidance also does not apply to roles that have been designated as “remote”.

The salary range for this role is

$190,800.00 - $300,300.00

This is the lowest to highest salary we in good faith believe we would pay for this role at the time of this posting. An employee’s position within the salary range will be based on several factors including, but not limited to relevant education, qualifications, certifications, experience, skills, geographic location, government requirements, and business or organizational needs.

The successful candidate will be eligible for annual bonus and long-term incentive, if applicable.

We offer a comprehensive package of benefits. Available benefits include medical, dental, vision healthcare and other insurance benefits (for employee and family), retirement benefits, including 401(k), paid holidays, vacation, and compassionate and sick days. More information about benefits is available at https://jobs.merck.com/us/en/compensation-and-benefits.

You can apply for this role through https://jobs.merck.com/us/en (or via the Workday Jobs Hub if you are a current employee). The application deadline for this position is stated on this posting.

San Francisco Residents Only: We will consider qualified applicants with arrest and conviction records for employment in compliance with the San Francisco Fair Chance Ordinance

Los Angeles Residents Only: We will consider for employment all qualified applicants, including those with criminal histories, in a manner consistent with the requirements of applicable state and local laws, including the City of Los Angeles' Fair Chance Initiative for Hiring Ordinance

Search Firm Representatives Please Read Carefully

Merck & Co., Inc., Rahway, NJ, USA, also known as Merck Sharp & Dohme LLC, Rahway, NJ, USA, does not accept unsolicited assistance from search firms for employment opportunities. All CVs / resumes submitted by

search firms to any employee at our company without a valid written search agreement in place for this position will be deemed the sole property of our company. No fee will be paid in the event a candidate is hired by our company as a result of an agency referral where no pre-existing agreement is in place. Where agency agreements are in place, introductions are position specific. Please, no phone calls or emails.

Employee Status:

Regular

Relocation:

Domestic

VISA Sponsorship:

No

Travel Requirements:

75%

Flexible Work Arrangements:

Remote

Shift:

1st - Day

Valid Driving License:

Yes

Hazardous Material(s):

n/a

Job Posting End Date:

03/17/2026

***A job posting is effective until 11:59:59PM on the day BEFORE the listed job posting end date. Please ensure you apply to a job posting no later than the day BEFORE the job posting end date.**

Requisition ID:R386429

Remote

Shift:

1st - Day

Valid Driving License:

Yes

Hazardous Material(s):

n/a

Job Posting End Date:

03/17/2026

***A job posting is effective until 11:59:59PM on the day BEFORE the listed job posting end date. Please ensure you apply to a job posting no later than the day BEFORE the job posting end date.**

Requisition ID:R386429

Connect with us on social







Beware of hiring scams. Review our Applicant Notice.

This careers website is intended for Residents of the United States, Canada & Puerto Rico. Residents in other markets, please visit our MSD Careers page. Information on this site is for the purpose of presenting career opportunities at our organization and give our audience a view of our culture, diversity and growth opportunities. Our Company is an equal opportunity employer, Minority/Female/Disability/Veteran, proudly embracing diversity in all of its manifestations.

Corporate responsibility

Learn more about ESG with our Company

Reporting on our commitment to society, people and communities around the world

Merck for Mothers

An initiative to create a world where no woman has to die giving life

About Merck

Merck Animal Health

The global animal health business unit of Merck

Forward-Looking Statement · Cookie policy · Cookie Preferences · Privacy · Transparency disclosure · Terms of Use · Sitemap

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