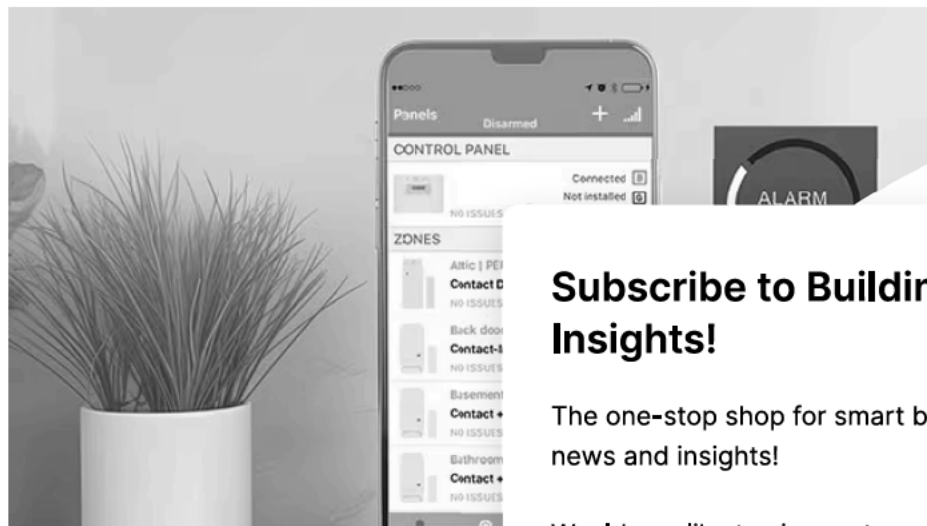


Five smart features that make choosing security simple

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From smart speakers and televisions to mobile payment platforms, modern technology brings ease and convenience to the consumer experience. Security system installers — and the end users that they work with — increasingly demand those same qualities from security solutions.



Installers want intuitive and quick installation, programming and service options, while customers expect the same seamless, mobile-friendly smart home experience they've come to expect in other aspects of their lives.

For installers, selecting the right system for each residential and small commercial project can be a challenge. It's helpful to know which security system features will provide the experience you and your customers want. To simplify that process, here are five security system features to look for that will enhance your workflow and meet your customer demands.

1. Mobile app convenience

Mobile app connectivity streamlines the full lifecycle experience for installers. Advanced alarm apps, like AlarmInstall from Johnson Controls, allow technicians to efficiently install and remotely monitor, manage, and control security systems. Managing installation through an app makes it easy to install and configure intrusion panels — like the new, wireless IO Panel 4.

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all-in-one IQ Panel 4 Family smart home and security systems.

Mobile apps are also an enticing feature for your customers. Whether you're working with a homeowner or a small business owner or manager, they increasingly want free, user-friendly mobile apps to remotely monitor and control their intrusion alarm systems. Free apps like ConnectAlarm, used with the new Johnson Controls IQ panels, allow customers to do exactly that from their mobile phone or tablet. Through the app, customers can conveniently perform the following actions:

- remotely arm and disarm their system and bypass zones
- get visual verification images and video on demand
- create automation rules and control automation devices
- receive push notifications for alarms and alerts

Geofencing is another valuable feature installers can offer their customers through the ConnectAlarm app and the new IQ panels. With this virtual boundary, customers can set the system to automatically remind them to arm or disarm their security

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time installing systems and more time understanding and addressing the specific needs of each customer.

3. Hands-free Bluetooth® security system disarming

Another feature that helps security installers provide customers with the convenience they want is Bluetooth disarming. This allows users to disarm their security system hands-free using their mobile device. As the user approaches the door from the outside, their mobile phone comes within range of the system's Bluetooth and automatically disarms it without the need to enter a code on the outside panel.

End users can give Bluetooth access to other authorized people, as well. For example, families can grant access to loved ones or caregivers, while businesses can provide employees access to the office via their phones. Another advantage of this feature is the ability to set up Bluetooth rules that enable smart home and office devices. For example, when the alarm is disarmed as the user returns, the lights can be set to automatically turn on.

The Bluetooth disarming feature is currently exclusively available with the Johnson Controls all-in-one IQ Panel 4 Family smart home and security systems.

4. Secure data storage options on the cloud or a local device

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5. Panel options to suit any need

One size does not fit all when it comes to users' security system needs. Some users want alarm panels with large touchscreens for easy use, while others prefer sleek, screenless systems they can control with a smartphone. Some small businesses might require different panels to accommodate multiple spaces in one or more buildings.

Installers can set themselves apart from the competition by offering all the features their customers expect in three IQ Panel 4 Family options:

- The next-generation IQ Panel 4 goes beyond security, offering a complete smart home solution. Its premium features include an 8-megapixel (MP) camera with 120-degree wide angle lens with Flex Tilt for high-quality disarm photos and alarm videos, three microphones with echo cancellation, two-way voice, built-in glass break detector, panel motion and a compatible IQ base with QuadSound speakers.
- The IQ4 HUB offers all-in-one affordability without

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long range and two-way wireless connection with encryption and easy automation for lights, locks, thermostats and more. With the IQ Panel 4 Family, installers can be confident they have the right solution for any residential or small commercial customer.

The smart, easy choice

The era of seamless, powerful, secure and mobile-friendly smart home and small business security technology is here. With the IQ panels and PowerManage from Johnson Controls, installers can easily choose the right panel for any application. For resources on the new IQ Panels and PowerManage, visit security.jci.com/iq-pm.

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