
From: Carrie Chong <carriec@xilinx.com>
Sent: Monday, January 14, 2019 12:16 PM
To: Robert Bismuth <robert@sasfermat.com>; Manish Muthal <MMUTHAL@xilinx.com>
Cc: Ivo Bolsens <ivo@xilinx.com>; Arnaud Blandin <arnaud@sasfermat.com>
Subject: RE: Fermat - Follow-up

Hello Robert,

Available dates for Manish next week:

22nd – 9-3pm
24th – 11-4pm
25th – 11-4pm

Pls let me know and I'll send an invite. Thank you!

Carrie

Carrie Chong | Executive Assistant, Vertical Markets Group | Global Markets | 408-879-6178

From: Robert Bismuth <robert@sasfermat.com>
Sent: Monday, January 14, 2019 10:18 AM
To: Manish Muthal <MMUTHAL@xilinx.com>
Cc: Ivo Bolsens <ivo@xilinx.com>; Arnaud Blandin <arnaud@sasfermat.com>; Carrie Chong <carriec@xilinx.com>
Subject: RE: Fermat - Follow-up

EXTERNAL EMAIL

Manish,

Great. Thanks ... Looking forward to the discussion to. I'll bring some of our toys ... 😊

Robert

From: Manish Muthal <MMUTHAL@xilinx.com>
Sent: Monday, January 14, 2019 10:09 AM
To: Robert Bismuth <robert@sasfermat.com>

Cc: Ivo Bolsens <ivo@xilinx.com>; Arnaud Blandin <arnaud@sasfermat.com>; Carrie Chong <carriec@xilinx.com>

Subject: RE: Fermat - Follow-up

Robert,
Good to meet you too. Carrie will help schedule the meeting next week.
Looking forward...
Regards,
Manish

From: Robert Bismuth [<mailto:robert@sasfermat.com>]

Sent: Monday, January 14, 2019 7:23 AM

To: Manish Muthal <MMUTHAL@xilinx.com>

Cc: Ivo Bolsens <ivo@xilinx.com>; Arnaud Blandin <arnaud@sasfermat.com>

Subject: RE: Fermat - Follow-up

EXTERNAL EMAIL

Manish,

Further to my email from Friday, this week is now already beginning to fill up. However, Tuesday, Thursday and Friday of next week (22nd, 24th and 25th) are now also available as I'll be in the US a few days longer than originally planned. My schedule is chaotic as I am meeting with investors.

If you are interested in getting together, just let me know what might fit and I'll see what I can do to match your calendar.

I look forward to meeting with you.

Robert

From: Robert Bismuth

Sent: Friday, January 11, 2019 9:42 PM

To: Arnaud Blandin <arnaud@sasfermat.com>; Manish Muthal <MMUTHAL@xilinx.com>

Cc: Ivo Bolsens <ivo@xilinx.com>

Subject: RE: Fermat - Follow-up

Arnaud – thanks for the update on your meeting today with Manish and the introduction.

Manish,

Good to meet you, at least via email for the moment. Also good to hear that you are interested in what we have done with Xilinx FPGAs and that our combination of Xilinx FPGAs with massive storage is in line with your thinking.

We also use your tool chain for algorithm work and have defined a stable framework of PL logic for use with the tool chain which allows us to rapidly expand our algorithm library of pre-compiled, loadable bit streams.

I am in the US at the moment and, as Arnaud indicated, would be happy to stop by next week and show you our physical hardware plus have a more in-depth discussion regarding what we have accomplished, where we are going (technology and business) and how we might work with you in the future. Let me know what might work for you. My Monday and Tuesday are pretty well blocked at the moment, Friday is completely open and I could probably re-arrange things on Thursday and Wednesday if that would be better for you and your team.

I noticed Arnaud also circulated our mutual NDA. My experience of working with large companies is that they prefer to use their own mutual NDA and we are certainly open to that. Obviously, we can discuss things in even more details if we had an NDA in place. That said, even without one I'm sure we could have a very useful discussion.

If you would like to know more about my background, please feel free to connect with me on LinkedIn as my profile is up to date and quite detailed.

All the best,
Robert

From: Arnaud Blandin <arnaud@sasfermat.com>
Sent: Friday, January 11, 2019 5:46 PM
To: Manish Muthal <MMUTHAL@xilinx.com>; Robert Bismuth <robert@sasfermat.com>
Cc: Ivo Bolsens <ivo@xilinx.com>
Subject: Fermat - Follow-up

Manish,

Thanks a lot for your time today and for the open discussion.
I am quite pleased and enthusiastic at the prospect of collaborating.

Please see attached the presentation I used today as well as an NDA template.
It would be great to have it executed so that we can go deeper in our discussion.
If it can help accelerate, we are happy to use your template as well.

Finally, I would like to introduce you to Robert Bismuth here in cc who is Fermat CEO.
Robert can come next week with a Fermat module to meet with your team.

As discussed we are looking at building a strategic relationship with Xilinx and our funding round is currently being finalized and still opened.

Have a great weekend,

Arnaud
VP Business Development
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