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IN THE UNITED STATES DISTRICT COURT
FOR THE WESTERN DISTRICT OF TEXAS
AUSTIN DIVISION

YONDR, INC. *
* September 22, 2025
VS. *
* CIVIL ACTION NO. 1:24-CV-1326
BE SMARTER, LLC *
JAMES GUERRA *

BEFORE THE HONORABLE ALAN D ALBRIGHT
MARKMAN HEARING (via Zoom)

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Proceedings recorded by mechanical stenography,
transcript produced by computer-aided transcription.

09:31 1 (Hearing begins.)

09:31 2 DEPUTY CLERK: A civil action in Case
09:31 3 AU:24-CV-1326, Yondr, Incorporated, versus Be Smarter,
09:31 4 LLC, James Guerra. Case called for a Markman hearing.

09:31 5 THE COURT: Announcements from counsel,
09:31 6 please. Starting with the plaintiff.

09:31 7 MR. EARLE: Good morning, Your Honor.
09:31 8 Robby Earle from Scott Douglass & McConnico on behalf
09:32 9 of plaintiff Yondr, Incorporated. I'm joined today by
09:32 10 my colleagues from the firm of Knobbe Martens, Steve
09:32 11 Jensen and Jeremiah Helm.

09:32 12 THE COURT: Good morning, all.

09:32 13 And for defendant?

09:32 14 MR. GOLLWITZER: Good morning, Your
09:32 15 Honor. Arthur Gollwitzer and my colleague Leisa
09:32 16 Peschel on behalf of defendants Be Smarter and James
09:32 17 Guerra. And Mr. Guerra also is on the conference call
09:32 18 or the video.

09:32 19 THE COURT: We'll start with the claim
09:32 20 term "locking means." And let me start with the
09:32 21 defendant, please.

09:32 22 MR. GOLLWITZER: Your Honor, Arthur
09:32 23 Gollwitzer again on behalf of defendants. We will take
09:32 24 locking means in two separate parts, if that is okay
09:32 25 with the Court.

09:32 1 First of all, in the Court's preliminary
09:32 2 constructions, we will -- we do feel like we have to
09:32 3 revisit the function in light of its important role in
09:32 4 both the claimed invention and the problem that
09:33 5 Mr. Dugoni, the inventor, sought to solve.

09:33 6 But with regard to the structure for
09:33 7 unlocking means, we think we can propose a reasonable,
09:33 8 maybe even mutually agreeable adjustment to the Court's
09:33 9 claim language that would address that issue for us.

09:33 10 So turning back to the invention and the
09:33 11 core of this whole dispute. I'm holding up to the
09:33 12 camera a simple pouch. This is a cloth, or in this
09:33 13 case, neoprene pouch. It opens. You can put a cell
09:33 14 phone inside it. It's not working real well. But it's
09:33 15 just a pouch that locks. Okay. This is what we're
09:33 16 talking about here. There's no fancy technology in
09:33 17 there. There's no computer chip. There's no
09:33 18 Bluetooth. It's a locking pouch.

09:33 19 So what was the -- what's the issue here?
09:33 20 What is the problem that the inventor was trying to
09:33 21 solve and what was his solution? And again, we touch
09:33 22 on this because it's critical to understanding locking
09:34 23 means and predetermined condition.

09:34 24 Let's see here.

09:34 25 Little trouble sharing my screen.

09:34 1 Okay. So straight from the inventor's
09:34 2 mouth, people use cell phones and other mobile
09:34 3 electronic devices in inappropriate places. He
09:34 4 describes this as a highly addictive, pernicious
09:34 5 problem.

09:34 6 How did he solve it?

09:34 7 The '788 patent discloses preventing a
09:34 8 user from accessing his or her own device. He says
09:34 9 that it is impenetrable, non-disengageable. That it
09:34 10 allows the user to keep that device in his or her
09:34 11 possession without being able -- without giving into
09:34 12 that temptation, that highly addictive temptation to
09:34 13 access it.

09:34 14 The key is Mr. Dugoni invented a way for
09:35 15 the user to keep that device until a certain condition
09:35 16 is met. And the claim terms need to reflect that.

09:35 17 But there is a fundamental tension
09:35 18 between that background and Yondr's claim
09:35 19 constructions. Right? If the goal is limit user
09:35 20 access, a claim construction that does not limit user
09:35 21 access, that makes it essentially illusory, leaves us
09:35 22 with nothing more than a simple locking case.

09:35 23 One quick aside. I think all counsel may
09:35 24 slip into the habit of referring to this as a pouch for
09:35 25 cell phones, but the patent is pretty clear here that

09:35 1 it -- this device, this purported invention can apply
09:35 2 to a tablet like an iPad or even a laptop. And that
09:35 3 will be maybe important down the road.

09:35 4 So with that background in mind, let's
09:35 5 look at that function for locking means.

09:35 6 In this slide, we show the portion of the
09:36 7 function that -- the beginning part that I think we all
09:36 8 agree on, at least partially securing the opening.

09:36 9 But Yondr's proposed construction and the
09:36 10 Court's preliminary construction leaves out the rest,
09:36 11 that without locking contingent on a condition, we just
09:36 12 have a locking pouch. We're leaving out a core aspect
09:36 13 of this invention. Okay? Unless the invention has
09:36 14 something more than a lock, it's just a -- it's just a
09:36 15 cloth container that holds -- it's a pouch that can
09:36 16 hold a phone that you can lock.

09:36 17 And we're not making this up. This isn't
09:36 18 coming out of whole cloth. Right? It's in the
09:36 19 patent's claims. Right? The additional description of
09:36 20 function that we include comes straight out of
09:36 21 Independent Claim 3. This is a good exemplary claim
09:36 22 because 1 and 2 are not at issue in the case.

09:36 23 So Claim 3 of the '788 patent, the only
09:36 24 remaining independent claim, tells us that the locking
09:36 25 means partially secures the opening, sure, but it does

09:37 1 so until a condition is met. It's in the claims. This
09:37 2 is the point of the invention.

09:37 3 And we asked if the invention -- if this
09:37 4 key concept is not in the term "locking means" and it's
09:37 5 not in predetermined conditions, as we discuss later,
09:37 6 Yondr would like that just to have plain and ordinary
09:37 7 meaning, we ask where is it? How does this purported
09:37 8 invention control the user's access to his or her own
09:37 9 phone, that highly addictive access?

09:37 10 Yondr tries to tell us in its brief that
09:37 11 it is the combination of limitations and not any single
09:37 12 one that provides the benefits of the invention.

09:37 13 But then when we take a look at the claim
09:37 14 element by element, which of course is how we do this,
09:37 15 how we analyze infringement and invalidity, how the
09:37 16 jury will be instructed, Yondr doesn't want that
09:38 17 qualifier anywhere in here even though that's the whole
09:38 18 point.

09:38 19 So respectfully, Your Honor, we believe
09:38 20 that something needs to be added to simply partially
09:38 21 securing the opening. Something in this invention has
09:38 22 to capture the concept that the user cannot access his
09:38 23 own device until the predetermined condition is met.
09:38 24 That's what the locking means does here.

09:38 25 Okay. If I may also address the

09:38 1 structure for unlocking means. And this is the one
09:38 2 where we -- the defendants propose that it be an
09:38 3 electronic signal transmitter. And maybe it helps if I
09:38 4 just remind us of where we're at. Right?

09:38 5 Defendants proposed electronic signal
09:38 6 transmitter. Yondr proposed a number of items and the
09:38 7 Court has preliminarily adopted that description. I
09:38 8 think we could live with a construction that included
09:38 9 both. Because the electronic signal transmitter, based
09:39 10 on language in the patent, is clearly part of Mr. --
09:39 11 part of the structure that would satisfy this
09:39 12 means-plus-function claim.

09:39 13 Mr. Dugoni used electronic signal
09:39 14 transmitter multiple times in the specification. Or
09:39 15 used that -- used the transmitter language, to be
09:39 16 clear, or language that implies that it must be there.

09:39 17 So for instance he says: The locking
09:39 18 means must be remotely engageable or disengageable.
09:39 19 That seems to require a transmitter. He says it --
09:39 20 when it receives a signal from a proximity transmitter.
09:39 21 He says the locking device may receive instructions to
09:39 22 unlock. It's equipped with a microprocessor configured
09:39 23 to receive Bluetooth or other wireless data signals.
09:39 24 The latter embodiments specifically includes
09:39 25 transmitting to or from the Internet.

09:39 1 Thus, for example, the locking means may
09:39 2 receive instructions to lock when it is located in the
09:39 3 geographical region. And locking means may receive
09:40 4 instructions to unlock when it's outside that range.

09:40 5 So these are all descriptions of
09:40 6 embodiments, understandably, but in a
09:40 7 means-plus-function claim, when defining the structure
09:40 8 of that claim, we look to the specification. And so we
09:40 9 respectfully request that the Court include electronic
09:40 10 signal transmitter in this proposed definition.

09:40 11 Your Honor, I think you asked us to
09:40 12 address locking means first, so I can stop there, and
09:40 13 unless the Court has questions, turn it over to the
09:40 14 other side.

09:40 15 THE COURT: A response?

09:40 16 MR. JENSEN: Thank you, Your Honor.
09:40 17 Steve Jensen for the plaintiff.

09:40 18 I think the Court had it right in its
09:40 19 tentative proposed claim construction. With respect to
09:40 20 the function, what counsel -- what Be Smarter is trying
09:40 21 to do, I think we all understand, violates basic claim
09:40 22 construction law as cited in our brief, the Creo
09:40 23 Products versus Presstek case.

09:40 24 Counsel is trying to add something to the
09:40 25 function that is not stated in the function. The claim

09:41 1 itself gives us the function, and that's what the case
09:41 2 law requires, a locking means for at least partially
09:41 3 securing the opening.

09:41 4 The other limitation that they are trying
09:41 5 to add is in a different limitation and it is in the
09:41 6 claim. It clearly limits the claim, but it does not
09:41 7 limit the locking means. And I think the Court got
09:41 8 that right.

09:41 9 If the Court has any further questions on
09:41 10 that, I'm happy to address it.

09:41 11 The -- with respect to the structure,
09:41 12 counsel is trying to add something here that I think is
09:41 13 a little bit of a slight of hand. The only thing
09:41 14 disclosed in the specification is an RFID -- on the
09:41 15 electronic side, there is a number of examples and I
09:41 16 think the Court has read them, looking at the
09:41 17 construction in Column 6 and 7 of both patents, that go
09:41 18 through a number of embodiments of locking means. And
09:41 19 it includes the plates and the latch and a magnetic
09:41 20 detacher.

09:41 21 And counsel showed the Court a pouch and,
09:42 22 you know, remarkably these pouches look exactly the
09:42 23 same. And the way these look, work -- the current
09:42 24 ones, you click something in. There's no electronics
09:42 25 in it. There is a unlocker. And all you have to do to

09:42 1 unlock it -- and it's in a magnet -- is touch it on to
09:42 2 that and it's unlocked. Right? That is one of the
09:42 3 embodiments disclosed in the patent and the embodiment
09:42 4 that the defendants are using.

09:42 5 So there's all of these different
09:42 6 embodiments. You could walk to an exit. You could
09:42 7 walk to a specific room. You can have a key and find
09:42 8 the venue staff to unlock it. All of those take that
09:42 9 out of the -- out of the control of the person who owns
09:42 10 the cell phone.

09:42 11 They are turning to the electronic and
09:42 12 trying to broaden the claim, it appears to be, to be a
09:42 13 transmitter in the locking means. But the only thing
09:42 14 disclosed from a transmitter or electronic is an RFID
09:43 15 wireless transmitter pair. And in an RFID, the RFID
09:43 16 would be in the -- there would be a receiver in the
09:43 17 pouch and the locking and the unlocking means would
09:43 18 have some kind of transmitter. Right? So there's a
09:43 19 little bit of backwards work here.

09:43 20 The electronic signal transmitter that
09:43 21 he's talking about, I don't find anywhere in the spec.
09:43 22 In any of the cites he put up there, that would be part
09:43 23 of the unlocking means, which would potentially in that
09:43 24 embodiment, might be transmitting to a geographic area
09:43 25 or in a particular room or an RFID Bluetooth type of

09:43 1 situation.

09:43 2 That's all I have unless Your Honor has
09:43 3 some other questions for that.

09:43 4 THE COURT: Anything else from defendant?

09:43 5 MR. GOLLWITZER: Your Honor, if I may
09:43 6 make two points.

09:43 7 One -- I'll share my screen again.

09:43 8 The -- we're not adding limitations from
09:43 9 out of whole cloth or the specification. When
09:44 10 addressing the function of locking means, it's right
09:44 11 there in the phrase that comes right before locking
09:44 12 means, until a predetermined condition's met, that's
09:44 13 where it comes from.

09:44 14 As far as the other point about the
09:44 15 electronic signal transmitter, I might not have been
09:44 16 clear enough. We're talking about the structure for
09:44 17 the unlocking means at this point. And it says -- I
09:44 18 mean, the best example is right at the top of the
09:44 19 second column: Includes transmitting information to
09:44 20 and from the Internet. That is an electronic signal
09:44 21 transmitter.

09:44 22 There's no other way to get information
09:44 23 to and from the Internet other than electronically, so
09:44 24 this is -- and we're not saying this is the only
09:44 25 structure. Right? We're suggesting tack this on to

09:44 1 the proposed structure the Court already came up with
09:44 2 for the unlocking means.

09:44 3 THE COURT: Anything else from plaintiff?

09:44 4 MR. JENSEN: Just that I think I already
09:44 5 said it, that the only structure is an RFID
09:45 6 microprocessor Bluetooth, that's the only electronic
09:45 7 structure disclosed for the unlocking means. Where
09:45 8 there -- all the other manual ones, where there's all
09:45 9 the ones that I already talked about.

09:45 10 Thank you, Your Honor.

09:45 11 THE COURT: I'll be back in a second.

09:45 12 (Pause in proceedings.)

09:46 13 THE COURT: Okay. The Court is going to
09:46 14 maintain its preliminary construction.

09:46 15 The second claim term we have to take up
09:46 16 is "means for unlocking."

09:46 17 I'll start again with the defendant,
09:47 18 please.

09:47 19 MR. GOLLWITZER: Yes, Your Honor. I may
09:47 20 have caused some confusion here by lumping these
09:47 21 together. So the structure of means for unlocking is
09:47 22 where we believe electronic signal transmitter may be
09:47 23 at.

09:47 24 THE COURT: Okay.

09:47 25 MR. GOLLWITZER: Court's construction.

09:47 1 THE COURT: Okay. Then we can move on to
09:47 2 the next one, "configured to unlock."

09:47 3 MR. GOLLWITZER: And, Your Honor, on this
09:47 4 point, I'm not sure there's -- there was an exchange of
09:47 5 e-mails -- I guess there's been an e-mail from opposing
09:47 6 counsel late last night and one from me this morning.
09:47 7 But without waiving their position, I think they don't
09:47 8 believe we need to argue this term today in light of
09:47 9 the Court's preliminary construction.

09:47 10 THE COURT: Okay.

09:47 11 MR. GOLLWITZER: Unless --

09:47 12 MR. JENSEN: That's correct, Your Honor.

09:47 13 THE COURT: Okay. Next up, I have
09:47 14 "predetermined condition."

09:48 15 MR. GOLLWITZER: Yes, sir. All right.
09:48 16 On behalf of defendants, Your Honor, this is the final
09:48 17 term that we need to discuss because, like locking
09:48 18 means, they go hand in hand, right?

09:48 19 As we can see from the claim language --
09:48 20 I'll share this again.

09:48 21 The predetermined -- the lock, the
09:48 22 device, the pouch that Mr. Jensen showed us, this
09:48 23 simple pouch is what locks. Like many devices for
09:48 24 hundreds of years, it is locked until a predetermined
09:48 25 condition is met.

09:48 1 So if the concept of unlocking --

09:48 2 THE COURT: And what is that

09:48 3 predetermined condition?

09:48 4 MR. GOLLWITZER: Well, that's a good

09:48 5 question, Your Honor. And Ms. Peschel is going to

09:48 6 address part of that.

09:48 7 The specification refers specifically to

09:48 8 time and geographic region. We're talking about phones

09:49 9 in school, after school is over, outside of the school

09:49 10 premises. But I'm not sure that's clear enough to

09:49 11 know.

09:49 12 But let's just for the sake that there

09:49 13 are dependent claims that make the specific point. And

09:49 14 there are, I believe, independent claims in the '078

09:49 15 patent that specifically refer to one or the other, but

09:49 16 there's some ambiguity there.

09:49 17 But the core point here is, when used

09:49 18 sort of generically without that qualifier as we have

09:49 19 in Claim 3, Mr. Dugoni seems to believe he invented the

09:49 20 concept of a locking pouch that unlocks only when the

09:49 21 condition is met. This was his statement about

09:49 22 allowing the user to keep possession of his or her

09:49 23 device instead of having to leave it.

09:49 24 So he explains that people don't like

09:49 25 that. Right? If you go to a comedy club, you go into

09:49 1 a concert, you don't necessarily want to leave your
09:49 2 phone at the front desk. I mean, there's courts in
09:49 3 this country, Your Honor, where they -- in the Southern
09:49 4 District of New York where they make you leave your
09:49 5 phone in a lockbox at the -- at the front -- the CSO's
09:50 6 front desk. People don't like that. Right?

09:50 7 So the idea behind this invention is you
09:50 8 can keep your device, and despite its addictive nature,
09:50 9 you can't unlock it until a condition is met.

09:50 10 So Yondr would like to leave this for
09:50 11 plain and ordinary meaning. And we think if this is
09:50 12 not embodied in the function of the locking means, that
09:50 13 it needs to be captured here in the definition of
09:50 14 "predetermined condition," that this device only
09:50 15 unlocks under certain -- in certain situations and a
09:50 16 jury would need to understand that. That would be
09:50 17 helpful to the jury.

09:50 18 We can add, by the way, in plaintiff's --
09:50 19 excuse me, in defendant's proposed construction, we
09:50 20 said the lock is programmed to allow access. When
09:50 21 dealing with the phrase "configured to unlock," the
09:50 22 Court decided to treat that as designed to or made to.
09:50 23 We could live with that here as well.

09:50 24 The point is predetermined condition
09:50 25 shouldn't be left to plain and ordinary meaning. And

09:51 1 that is shown best, again, when looking at Yondr's own
09:51 2 statement that it is a combination of limitations, not
09:51 3 any single one, that provides the benefits of the
09:51 4 invention.

09:51 5 But at the end of the day, the Court
09:51 6 needs to instruct the jury. And if no element contains
09:51 7 the core concept of this invention, we think the jury
09:51 8 will be left without a complete understanding and might
09:51 9 look at just a simple fabric pouch with a lock and
09:51 10 think that's good enough.

09:51 11 I'd add one other point here, and that is
09:51 12 this predetermined condition was important to
09:51 13 allowability. In the application for the '078 patent,
09:51 14 the second patent at issue in this case and they stem
09:51 15 from the same seminal application and have the same
09:51 16 specification, the examiner rejected numerous claims of
09:51 17 the '078 patent.

09:51 18 And I believe I'm sharing my screen
09:51 19 again.

09:51 20 I have a picture of this Stewart
09:52 21 reference. It's a pouch with a cell phone in it. And
09:52 22 in the response to this rejection, Yondr and Mr. Dugoni
09:52 23 further limited the claim. They added based on a
09:52 24 predetermined condition to the claim. That has to mean
09:52 25 something. It has to make this invention narrower or

09:52 1 have that extra element that Yondr was arguing Stewart
09:52 2 didn't have.

09:52 3 So I guess I'll close this section, Your
09:52 4 Honor, with the -- a question, which is if the concept
09:52 5 of the user not being allowed to unlock the pouch --
09:52 6 remember, Mr. Dugoni said it was impenetrable -- if
09:52 7 that's not in these claims, where is it? Or more
09:52 8 importantly, I'd ask Yondr what is the inventive
09:52 9 concept here? What do we have that makes this a
09:52 10 patentable invention other -- when, as you've seen from
09:52 11 the videos, we've both held up a fabric pouch with a
09:53 12 lock.

09:53 13 THE COURT: A response?

09:53 14 MR. JENSEN: Okay. Thank you, Your
09:53 15 Honor.

09:53 16 The limitation that Be Smarter's trying
09:53 17 to add really just restates the word "predetermined
09:53 18 condition" with "preestablished requirement." That
09:53 19 doesn't seem to help the jury any more than
09:53 20 predetermined condition.

09:53 21 And then restates a bunch of language
09:53 22 that is, again, in a different claim element stating it
09:53 23 slightly different. This is in the claim. Contrary to
09:53 24 what my esteemed counsel has said. It says: Operative
09:53 25 to become locked so that the user is unable to access

09:53 1 his own mobile electronic device contained therein.

09:53 2 That's in two elements above. That
09:53 3 language is already there in the claim. And then it is
09:53 4 until a predetermined condition is met. And yes, that
09:53 5 was added to the claim. And it was -- and it is part
09:53 6 of the invention.

09:53 7 And what it has to do with and is
09:54 8 explained in several embodiments in the spec, the
09:54 9 predetermined condition is something that the user or
09:54 10 the -- it can be manually, it can be electronic, it can
09:54 11 be from the event staff, it can be a key, but it is out
09:54 12 of the control of the user except the user can walk to
09:54 13 the exit, the user can find a detacher, the user can
09:54 14 find a key, and Stewart was different.

09:54 15 Stewart didn't require predetermined
09:54 16 condition. Stewart, the user could open any time he
09:54 17 wanted. Didn't have to satisfy any condition.

09:54 18 And so we think the Court got it right in
09:54 19 its construction. This is understandable to the jury,
09:54 20 just as much as preestablished requirement would be.
09:54 21 And this of course will be explained by the experts and
09:54 22 the examples will be elucidated to the jury. I think
09:54 23 the jury will understand this, and I think the Court
09:54 24 got it right.

09:54 25 THE COURT: I will say, I am -- by

09:54 1 defense counsel's -- so what exactly is the invention
09:55 2 here? What did the inventor invent?

09:55 3 MR. JENSEN: So the --

09:55 4 THE COURT: What separates this from just
09:55 5 being a container that you put your phone in?

09:55 6 MR. JENSEN: Yeah. What separates this
09:55 7 from the art as done in the -- in the prosecution
09:55 8 history, the art cited, was the addition of the term
09:55 9 "predetermined condition." Right? In other words, you
09:55 10 can't just unlock the case without there being a
09:55 11 predetermined condition met.

09:55 12 Those are described in the spec as being
09:55 13 something like you got to walk to the exit. You got to
09:55 14 leave the venue. You got to go to the bathroom and it
09:55 15 will be -- there'll be an unlocker there. Or it will
09:55 16 be automatically unlocked there.

09:55 17 So when you put this pouch -- when you
09:55 18 put your phone in this pouch, right, and it is locked,
09:55 19 the user, as stated in the claim, cannot access it
09:55 20 until that predetermined condition is met.

09:55 21 THE COURT: Okay. How does he set the
09:55 22 predetermined condition?

09:55 23 MR. JENSEN: Say that again, Your Honor.

09:55 24 THE COURT: Sure. How is the
09:56 25 predetermined condition set?

09:56 1 MR. JENSEN: Oh, the predetermined
09:56 2 condition is -- it separates the unlocking and the
09:56 3 control of locking. So it gets locked and the --

09:56 4 THE COURT: But how do I set the
09:56 5 predetermined condition?

09:56 6 MR. JENSEN: I'm -- the venue would set
09:56 7 the predetermined condition. Right?

09:56 8 THE COURT: What is the venue?

09:56 9 MR. JENSEN: So it could be the school
09:56 10 where your kids go to school. It could be a comedy
09:56 11 club. It could be the opera. So the venue that you're
09:56 12 attending this, you want to go, could be church, any of
09:56 13 these things. You walk in and you have to lock the
09:56 14 pouch and the venue sets the predetermined condition
09:56 15 for you being able to unlock it.

09:56 16 Whether it's with -- if you walk out. So
09:56 17 you're in the chapel of your church, you have to put
09:56 18 your cell phone in your pouch. You walk out, there's a
09:56 19 magnetic detacher. As you walk out, you tap it and you
09:56 20 have access to your phone again. But the venue put
09:57 21 that at the exit.

09:57 22 THE COURT: Got it.

09:57 23 MR. JENSEN: He couldn't access it until
09:57 24 you met that predetermined condition. Does that make
09:57 25 sense, Your Honor? Did I answer your question?

09:57 1 THE COURT: It does. Absolutely you did.

09:57 2 Okay. Did you have anything else to say
09:57 3 with regard to the claim term?

09:57 4 MR. GOLLWITZER: No, sir.

09:57 5 MR. JENSEN: No.

09:57 6 THE COURT: I'll take it from both of
09:57 7 you. I'll be back in a second.

09:57 8 (Pause in proceedings.)

09:58 9 THE COURT: The Court is going to
09:58 10 maintain its preliminary construction.

09:58 11 I think that takes care of -- also takes
09:58 12 care of "until a predetermined condition is met," but
09:58 13 if I'm wrong about that, please let me know.

09:58 14 MR. GOLLWITZER: No, Your Honor. I mean,
09:58 15 the only suggestion there was if the "programming" term
09:58 16 was problematic for the Court, we suggested maybe go
09:58 17 with designed to or made to, as the Court has done with
09:58 18 configured.

09:58 19 THE COURT: Okay.

09:58 20 MR. GOLLWITZER: With that, Your Honor,
09:58 21 I'll turn it over to Ms. Peschel, who will address
09:58 22 "associated with" and some remaining issues.

09:58 23 THE COURT: Okay.

09:58 24 MS. PESCHEL: Good morning, Your Honor.
09:58 25 I want to address associated with. And,

09:58 1 Mr. Gollwitzer, can you put up Slide 15 for me, please?

09:58 2 THE COURT: Actually, if you'll give me
09:58 3 just one second. I want to check something with my
09:58 4 clerk. I'll be right back.

09:58 5 (Pause in proceedings.)

10:03 6 THE COURT: Okay. Thank you for that.

10:03 7 Yes, ma'am. Please.

10:03 8 MS. PESCHEL: All right. Your Honor, the
10:03 9 next term that we're dealing with is -- really comes
10:03 10 only from the '078 patent. And in those independent
10:03 11 claims, there are phrases that limit the predetermined
10:03 12 condition to being associated with something. And we
10:03 13 maintain that that should be held indefinite.

10:03 14 On what I'm showing as Slide 15, I have
10:03 15 the dichotomy of the two different patents. So the
10:03 16 '788 patent and the '078 patent at issue share the same
10:03 17 specification. But the claims in this respect are
10:03 18 different.

10:03 19 So on the left is from the '788 patent.
10:03 20 I really want to focus on Claim 7, which depends from
10:03 21 Claim 3. Claim 7 says: Wherein the predetermined
10:03 22 condition is physical presence outside of a defined
10:03 23 geographical region. So in that sense, it's defining
10:04 24 what that predetermined condition actually is.

10:04 25 In contrast, in all of the '078 claims,

10:04 1 we have this "associated" phrase. In Claim 1, it's
10:04 2 based on a predetermined condition associated with a
10:04 3 geographic region. Very similar in Claim 9. And at
10:04 4 the bottom of this slide on the right, I have part of
10:04 5 Claim 15, which is the predetermined condition being
10:04 6 associated with a physical presence of the case being
10:04 7 outside of a defined geographical region.

10:04 8 So between Claim 7 of the '788 patent and
10:04 9 Claim 15 of the '078 patent, they have very similar
10:04 10 language but the distinction is this is versus
10:04 11 associated with.

10:04 12 And typically when we have different
10:04 13 words in related patents and related claims, we presume
10:04 14 they have a different meaning. And you would go into
10:04 15 the specification, and like some of the cases that have
10:04 16 been cited in the parties' briefing, you would find
10:04 17 examples or discussion in the specification that
10:05 18 delineates what that difference in scope is.

10:05 19 And that just doesn't exist here.
10:05 20 Nothing -- there's nothing in the specification that's
10:05 21 determining the bounds of how far associated will reach
10:05 22 and who determines it.

10:05 23 Can we go to the next slide?

10:05 24 MR. GOLLWITZER: Yes. Trying.

10:05 25 MS. PESCHEL: And so in the parties'

10:05 1 briefing, there's been a lot of discussion of the
10:05 2 examples in the specification. But those examples
10:05 3 really indicate when the predetermined condition is
10:05 4 something to do with a geographic region. When it's
10:05 5 the user must go to a specific location. That's
10:05 6 physical presence of the case outside of defined
10:05 7 geographical region according to Yondr.

10:05 8 The question is, what does it mean when
10:05 9 it's just associated? How do we determine how far that
10:05 10 is?

10:05 11 Can we go to the next slide?

10:05 12 And I think it's particularly problematic
10:06 13 when we consider the embodiment that Yondr claims is
10:06 14 covered underneath these claims, which is just the
10:06 15 manual unlocking embodiment, that you have a pouch with
10:06 16 a lock and it can be manually unlocked somehow. And
10:06 17 you just have to find the key or you have to find the
10:06 18 detacher in order to unlock it.

10:06 19 And so, you know, what I want to raise is
10:06 20 a hypothetical. If we have a classroom -- and as Yondr
10:06 21 explained earlier, it's the venue, it's the staff.
10:06 22 It's the school that's setting this predetermined
10:06 23 condition.

10:06 24 Well, how do we know what the
10:06 25 predetermined condition is and whether it's associated

10:06 1 with a geographic region if it's that you can't use
10:06 2 this in my class? Is that a geographic region? Is
10:06 3 that a time restriction? How do we classify that
10:06 4 predetermined condition?

10:06 5 And in the case where it's physical
10:07 6 presence outside of a geographic region, does it make a
10:07 7 difference if the teacher's standing with the key or
10:07 8 the detacher inside or outside of that classroom? If
10:07 9 you can -- if the user, the person whose cell phone is
10:07 10 in the pouch, can get it unlocked inside the classroom,
10:07 11 well, was that predetermined condition really physical
10:07 12 presence outside or is it associated with physical
10:07 13 presence outside of its geographic region?

10:07 14 These are real scope issues. And it's
10:07 15 hard and it's impossible from the specification to be
10:07 16 able to figure out how far exactly associated with goes
10:07 17 as compared to is in the '788 patent.

10:07 18 And for that reason, we would ask that
10:07 19 the Court would find it to be indefinite.

10:07 20 THE COURT: A response?

10:07 21 MR. JENSEN: Thank you, Your Honor.

10:07 22 A couple things. First, the
10:07 23 specification makes clear that you could be leaving.
10:08 24 It could be at an exit. You could unlock it at the
10:08 25 exit. There could be an unlocker at the exit. The --

10:08 1 you could leave the geographic location. There could
10:08 2 be certain rooms you go to to be unlocked, like the
10:08 3 restroom. Right? That could be the thing. So that
10:08 4 "associated with" is an understandable term.

10:08 5 And it's important I think to note that
10:08 6 in our declaration we submitted, our expert talks about
10:08 7 this at length. He doesn't just draw a conclusion, he
10:08 8 goes through Paragraphs 27 through 36 to explain how
10:08 9 this is understood, going through the various
10:08 10 embodiments in the specification on how geographic
10:08 11 location is explained in the spec.

10:08 12 It actually sounds like a classic fact
10:08 13 issue for the jury to decide. Claim construction is
10:08 14 not intended to take away all the factual issue. Is --
10:08 15 and there is -- there's some dependencies that we
10:08 16 discuss in our brief, but more importantly, the
10:09 17 amendment -- and Ms. Peschel mentioned time versus
10:09 18 geographic region.

10:09 19 The amendment -- there was some
10:09 20 discussion in the file history of it being allowable
10:09 21 based upon a time period. The amendment was to add the
10:09 22 predetermined condition based on a geographic location.
10:09 23 That's the thing that was put into the claims.

10:09 24 So what we know we're talking about is a
10:09 25 location, whether it is go to a room, leave a room,

10:09 1 leave the area. There's geofences talked about in the
10:09 2 spec. There's exits talked about in the spec. There's
10:09 3 go to the foyer talked about in the spec. There's go
10:09 4 to the restroom, go to the lobby. All of these things
10:09 5 are addressing location.

10:09 6 And our expert explained that a person of
10:09 7 ordinary skill in the art would understand what that
10:09 8 means. And he will explain it to the jury.

10:09 9 That's all.

10:09 10 THE COURT: Anything else?

10:09 11 MS. PESCHEL: Your Honor, I just -- I
10:10 12 have a lot of -- I have a lot of issues with these
10:10 13 claims. But, you know, I think the effect of Yondr's
10:10 14 argument is just what we're talking about, again, is
10:10 15 just a locking case where you have to find the key.

10:10 16 And that predetermined condition, what I
10:10 17 heard is doesn't necessarily have to exist at the time
10:10 18 that that case is sold. It's later determined by
10:10 19 somebody else. And that's part of what makes this
10:10 20 particular phrase indefinite.

10:10 21 It's the predetermined condition is
10:10 22 supposed to be, for instance, if we look at Claim 1:
10:10 23 The lock further configured to unlock to enable access
10:10 24 to the mobile device based on a predetermined condition
10:10 25 associated with a geographic region.

10:10 1 And, you know, if we're talking about
10:10 2 while that can all be done later, then how is that
10:10 3 possibly -- how is that configuration possibly based on
10:10 4 something that's associated with that geographic
10:11 5 region?

10:11 6 And again, you know, and this will come
10:11 7 up later. I don't think we're hiding the ball here.
10:11 8 We don't think that this is a patent-eligible
10:11 9 invention. We think it's just the abstract idea of
10:11 10 limiting that access to a key that's used to unlock a
10:11 11 case.

10:11 12 And it is -- in this particular case, in
10:11 13 the '078 patent, I think that when we take what I
10:11 14 believe is already a hard-to-determine phrase in terms
10:11 15 of "predetermined condition" and we add the subjective
10:11 16 "associated with" versus actually defining that
10:11 17 predetermined condition as something very specific, I
10:11 18 think that's where we get into indefiniteness.

10:11 19 THE COURT: Anything else?

10:11 20 MR. JENSEN: I would just say, Your
10:11 21 Honor, I don't think we're going to be getting into
10:11 22 these abstract ideas. The claims do not claim the idea
10:12 23 of a phone-free space. They give a very specific
10:12 24 embodiment of a pouch. And I don't think we're going
10:12 25 to be dealing with any ambiguities when the pouch at

10:12 1 issue is precisely one of the embodiments in the spec
10:12 2 using the magnetic EAS detacher.

10:12 3 And I leave it at that, Your Honor.

10:12 4 THE COURT: There's nothing by my
10:12 5 construction that prevents the defendant from filing a
10:12 6 motion for summary judgment on this issue, is there?

10:12 7 MS. PESCHEL: No, Your Honor.

10:12 8 THE COURT: Okay. So I'm going to
10:12 9 maintain the construction.

10:12 10 I will tell you, I'm curious about what
10:12 11 the invention is here still. And so what -- let me ask
10:12 12 you this: Would it make sense in this case to -- I'm
10:13 13 just -- I'll -- the defendant can turn me down, but --
10:13 14 because you may need to do discovery, you may need to
10:13 15 do expert reports or anything.

10:13 16 Does the defendant have any interest in
10:13 17 doing an accelerated summary judgment on -- I mean,
10:13 18 I'm -- I'll hear a motion on -- now, that -- if you
10:13 19 lose, that kind of takes away your, you know,
10:13 20 something -- a missile that's in your silo.

10:13 21 But I would be happy to hold off on --
10:13 22 well, I guess you can go ahead and begin discovery
10:13 23 after today. But I would be happy to take up a motion
10:13 24 for summary judgment, if that's what defendant wanted.

10:13 25 MS. PESCHEL: Yes, Your Honor.

10:13 1 MR. GOLLWITZER: Yes, Your Honor. We
10:13 2 actually -- we're very interested in that and we would
10:13 3 love to hold off on discovery for a couple months while
10:13 4 we do that. Avoid unnecessary costs to our client,
10:13 5 who's a very small business, Mr. Guerra, who's on the
10:13 6 call with us. That would be wonderful.

10:13 7 THE COURT: Yeah. I think --

10:14 8 MR. JENSEN: Your Honor.

10:14 9 THE COURT: Yes, go ahead.

10:14 10 MR. JENSEN: I was going to say, we would
10:14 11 very much like to continue with discovery. The
10:14 12 defendant is trying to get an IPR instituted. And the
10:14 13 speed at which this is moving is important, and I think
10:14 14 that delay is just a tactic to try to avoid the IPR.

10:14 15 THE COURT: Given -- if there were no --
10:14 16 if there were no application for an IPR, I would -- let
10:14 17 me ask defendant. When do you expect to hear about
10:14 18 whether or not this will be instituted? Or has it been
10:14 19 instituted and is it going on?

10:14 20 MR. GOLLWITZER: It has not yet been
10:14 21 instituted. There's several steps in this process in
10:14 22 light of the new procedures in the Patent Office.

10:14 23 Director Stewart, or I guess maybe now
10:14 24 the new confirmed director, are entertaining Yondr's
10:14 25 motion for discretionary denial. That decision is

10:14 1 probably -- it's fully briefed, so I suspect that'll
10:14 2 come in a matter of weeks.

10:14 3 If there is no discretionary denial, then
10:15 4 the IPR addressing the '788 patent should reach an
10:15 5 Institution decision in December. And then there's a
10:15 6 PGR addressing the '078 patent which should reach an
10:15 7 Institution decision in January.

10:15 8 THE COURT: Well, given that you are --
10:15 9 and I'm not faulting you in any way for doing that, of
10:15 10 course, but it does make plaintiff's argument make
10:15 11 sense.

10:15 12 So I'm not going to stay discovery, but I
10:15 13 will -- I will -- you know, I can't keep you from
10:15 14 filing summary judgment whenever you want. But I will
10:15 15 tell you that if you would like to -- after we get off
10:15 16 the Zoom call, if you all -- if you'd like to discuss
10:15 17 with counsel a schedule for briefing and everything and
10:15 18 let -- I think this is Anna's case, if you'd let her
10:15 19 know once you come up with when you think everything
10:15 20 will be done being briefed, just -- I'll hear a
10:16 21 motion -- I'll set a hearing for this just as soon as
10:16 22 we have it briefed.

10:16 23 MR. GOLLWITZER: Thank you, Your Honor.

10:16 24 THE COURT: So it should be -- y'all
10:16 25 should be able to get it briefed within a couple

10:16 1 months, I would think.

10:16 2 MR. GOLLWITZER: Oh, yes, sir. We'll
10:16 3 move promptly.

10:16 4 THE COURT: Okay. Very good.

10:16 5 Is there anything else we need to take
10:16 6 up? And is there anything -- I babbled a bit. Is
10:16 7 there anything y'all are unclear about, first? And if
10:16 8 there -- and assuming there isn't, is there anything
10:16 9 else we need to take up?

10:16 10 MR. JENSEN: Not from plaintiff's
10:16 11 perspective, Your Honor.

10:16 12 THE COURT: Okay. Very good.

10:16 13 Anything from defendant?

10:16 14 MR. GOLLWITZER: Nothing from defendant,
10:16 15 Your Honor. Thank you.

10:16 16 THE COURT: Okay. I look forward to
10:16 17 seeing you again in a couple of months. Take care.

10:16 18 (Hearing adjourned.)

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1 UNITED STATES DISTRICT COURT)

2 WESTERN DISTRICT OF TEXAS)

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4
5 I, Kristie M. Davis, Official Court
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