

3Q16 Quarterly Earnings

October 27, 2016

MEMBER OF
Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM 

SAMSUNG SDI



This material is produced based on IFRS and assumptions and statements made could be different from actual results.

Netlist EX2111
Samsung v. Netlist
PGR2025-00071

3Q16 Earnings and Financial Status

futureconfident

(Unit : KRW bn)

Category	3Q16	2Q16	QoQ
Revenue	1,290.0	1,317.2	-2.1%
L I B	850.1	874.4	-2.8%
Electronic Materials	438.6	441.6	-0.7%
Operating Profit (%)	-110.4 (-8.6%)	-54.2 (-4.1%)	Loss Continues
Pre-Tax Profit (%)	-4.9 (-0.4%)	-46.2 (-3.5%)	Loss Continues
Profit from[※] Discontinued Operations	-	1,002.8	-
Net Profit (%)	-35.2 (-2.7%)	955.8 (72.6%)	Turned Red

Category	Sep. 30, '16	Jun. 30, '16	QoQ
Assets	15,243.8	15,886.7	-642.9
Current	4,589.1	5,375.3	-786.2
Non-Current	10,654.7	10,511.4	+143.3
Liabilities	4,126.8	4,685.3	-558.5
Current	2,308.3	2,809.2	-500.9
Non-Current	1,818.5	1,876.1	-57.6
Shareholders' Equity	11,117.0	11,201.4	-84.4
Paid-in Capital	356.7	356.7	-
Cash & cash equiv.[※]	2,493.5	3,459.0	-965.5
Debt	1,054.2	1,354.4	-300.2

※ Disposal of stake in Lotte Advanced Materials Co., Ltd. (SDI Chemical)

※ Include short-term financial products

3Q16 Earnings and Forecast

future**e**confident

LIB

[Small-sized LIB]

☐ 3Q revenue down on weak cylindrical sales

- Cylindrical leadership in P/Tool remain firm, EV sales growth in China limited in QoQ
- Polymer revenue up in QoQ despite flagship sales issue

☐ 4Q cylindrical Non-IT demand to pull LIB market

- Cylindrical seek fresh demand as China EV policy uncertainty remains
- Polymer to make up 3Q loss as major US customer 's new S/Phone sales increases

[Large-sized LIB]

☐ 3Q revenue up on growing xEV sales

- xEV sales up as major Europe customer 's new model sales expanded despite China policy risks
→ Invest in Europe's new facility (Hungary)
- ESS orders driven by local & overseas utility demand

☐ 4Q firm xEV/ESS growth on seasonality

- xEV revenue/back-log orders growth by Europeans
- ESS revenue to jump on firm US utility demand

3Q16 Earnings and Forecast

Electronic Materials

[Electronic materials]

□ 3Q bottom line improved led by Semi · OLED

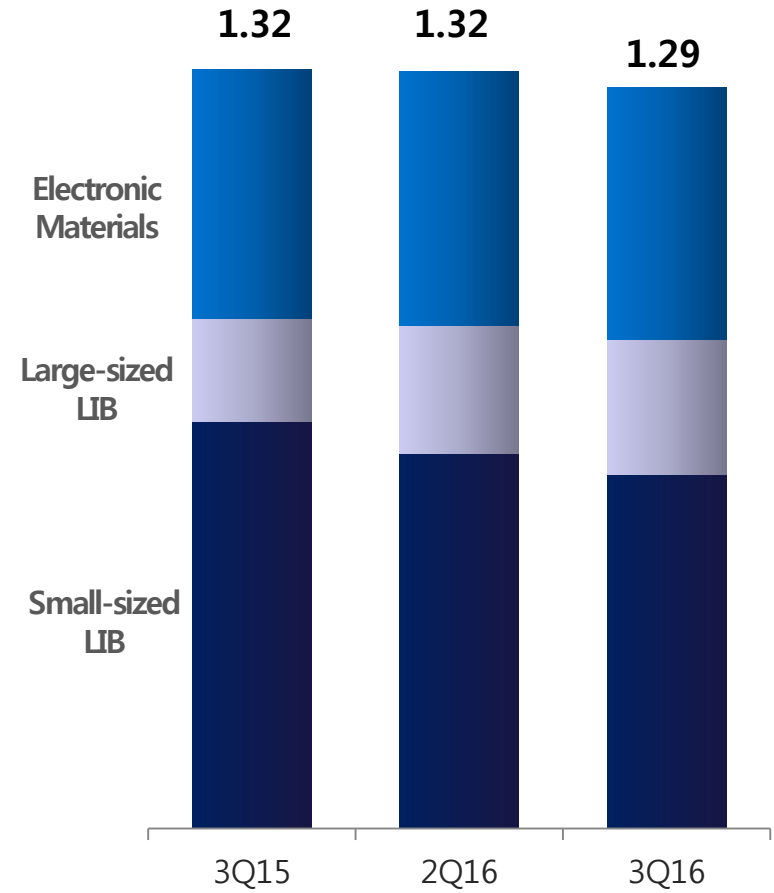
- Semi materials shipment growth driven by recovery demand in DRAM
- Display materials improved as LCD sector recovered and solid OLED sales into non-affiliates

□ 4Q Semi · Display demand to expand as strong IT market outlook

- Semi to show sturdy growth as benefit from migration and solid demand from DRAM·NAND
- New polarizer film in China to help expand into new overseas customers and keep profitability

[Revenue]

(Unit : KRW tn)



Appendix

MEMBER OF

Dow Jones
Sustainability Indices

SAMSUNG SDI



In Collaboration with RobecoSAM

Income Statement

futureconfident

(Unit : KRW bn)

Category	3Q15	4Q15	FY15	1Q16	2Q16	3Q16
Revenue	1,320.8	1,257.9	4,954.8	1,290.7	1,317.2	1,290.0
COGS	1,093.5	1,080.4	4,114.7	1,146.9	1,084.9	1,109.5
Gross Profit	227.3	177.5	840.1	143.8	232.3	180.5
(%)	(17.2%)	(14.1%)	(17.0%)	(11.1%)	(17.6%)	(14.0%)
Operating Profit	-47.9	-127.4	-267.5	-703.8	-54.2	-110.4
(%)	(-3.6%)	(-10.1%)	(-5.4%)	(-54.5%)	(-4.1%)	(-8.6%)
Non-operating Profit	659.2	-236.8	97.4	-165.4	8.0	105.5
Pre-tax Profit	611.3	-364.2	-170.1	-869.2	-46.2	-4.9
(%)	(46.3%)	(-29.0%)	(-3.4%)	(-67.3%)	(-3.5%)	(-0.4%)
Tax	156.4	-95.9	-39.2	-65.1	0.8	30.3
Discontinued Operations ※	47.5	36.9	156.5	86.8	1,002.8	0.0
Net Profit	502.5	-231.4	25.7	-717.2	955.8	-35.2
(%)	(38.0%)	(-18.4%)	(0.5%)	(-55.6%)	(72.6%)	(-2.7%)
NP less Minority Interests	499.2	-201.5	53.8	-715.1	961.1	-34.1
(%)	(37.8%)	(-16.0%)	(1.1%)	(-55.5%)	(73.0%)	(-2.6%)
Depreciation	138.4	139.3	538.0	133.8	105.9	104.5
CAPEX	132.3	149.7	608.7	130.3	214.6	190.3

※ Disposal of stake in Lotte Advanced Materials Co., Ltd. (SDI Chemical)

Balance Sheet

futureconfident

(Unit : KRW bn)

Category	Sep. 30, '15	Dec. 31, '15	Mar. 31, '16	Jun. 30, '16	Sep. 30, '16
Total Assets	16,522.9	16,225.3	15,256.8	15,886.7	15,243.8
Current Assets	4,014.6	4,773.9	5,075.5	5,375.3	4,589.1
Quick Assets	3,262.9	3,165.5	3,276.0	4,665.4	3,833.6
Inventory & Others	751.7	1,608.4	1,799.5	709.9	755.5
Non-current Assets	12,508.3	11,451.4	10,181.3	10,511.4	10,654.7
Investment Assets	7,447.9	6,609.1	6,735.9	6,915.1	7,111.0
Tangible Assets	3,488.5	3,229.0	2,159.2	2,352.3	2,309.7
Intangible Assets	1,310.4	1,277.6	964.9	950.3	954.7
Other Assets	261.5	335.7	321.3	293.7	279.3
Liabilities	4,906.5	4,972.1	5,028.7	4,685.3	4,126.8
Current Liabilities	3,049.5	3,201.3	3,357.4	2,809.2	2,308.3
Non-current Liabilities	1,857.0	1,770.8	1,671.3	1,876.1	1,818.5
Shareholders' Equity	11,616.4	11,253.2	10,228.1	11,201.4	11,117.0
Paid-in Capital	356.7	356.7	356.7	356.7	356.7