



August 11, 2025

John Hussa

Viance, LLC
8001 IBM Drive, Building 403
Charlotte, NC 28262

Subject: U.S. Patent No. 12,370,716

Dear John,

Thank you for taking the time to discuss our recently issued U.S. patent covering our InPRO DCOI-based (i.e., 4,5-Dichloro-2-Octylisothiazol-3(2H)-One) wood preservative systems ("Koppers DCOI Technology"). We are writing to provide further detail regarding our understanding of Viance's DCOI product, how our patent is relevant to this product, and our view regarding next steps.

Our U.S. Patent No. 12,370,716 issued on July 29, 2025, covers wood preservative compositions that comprise DCOI and wax, wood products comprising the wood preservative composition, and methods of treating with the wood composition. For example, independent claim 1 of our '716 patent recites a wood preservative comprising 40% - 60% by weight DCOI and 40% - 60% by weight of a retaining additive comprising a wax.

We note that Viance is producing and selling a wood preservative, UltraPole NXT UP-50, that includes 50% DCOI and 50% wax that appears to overlap with the claims in our '716 patent. Claims 1 and 13 are examples of claims that should be of particular interest to Viance. Claim 1 is outlined above and Claim 13 of our '716 patent recites a wood preservative consisting essentially of 45% - 55% by weight DCOI and 45% - 55% by weight of a retaining additive comprising a first petroleum wax and a second petroleum wax, wherein the retaining additive comprises a melting point in a range of 75 degrees Celsius to 100 degrees Celsius.

We believe that there would be a mutual benefit to working together towards a license by Viance of the Koppers DCOI Technology, including the '716 patent, and would be interested in having further discussions with you to that end.

Sincerely,

A handwritten signature in blue ink, appearing to read "C. Conrad Kempinska".

C. Conrad Kempinska

Cc: Joshua A. Haft, Assistant General Counsel and Director of Compliance (haftja@koppers.com)

C. Conrad Kempinska

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