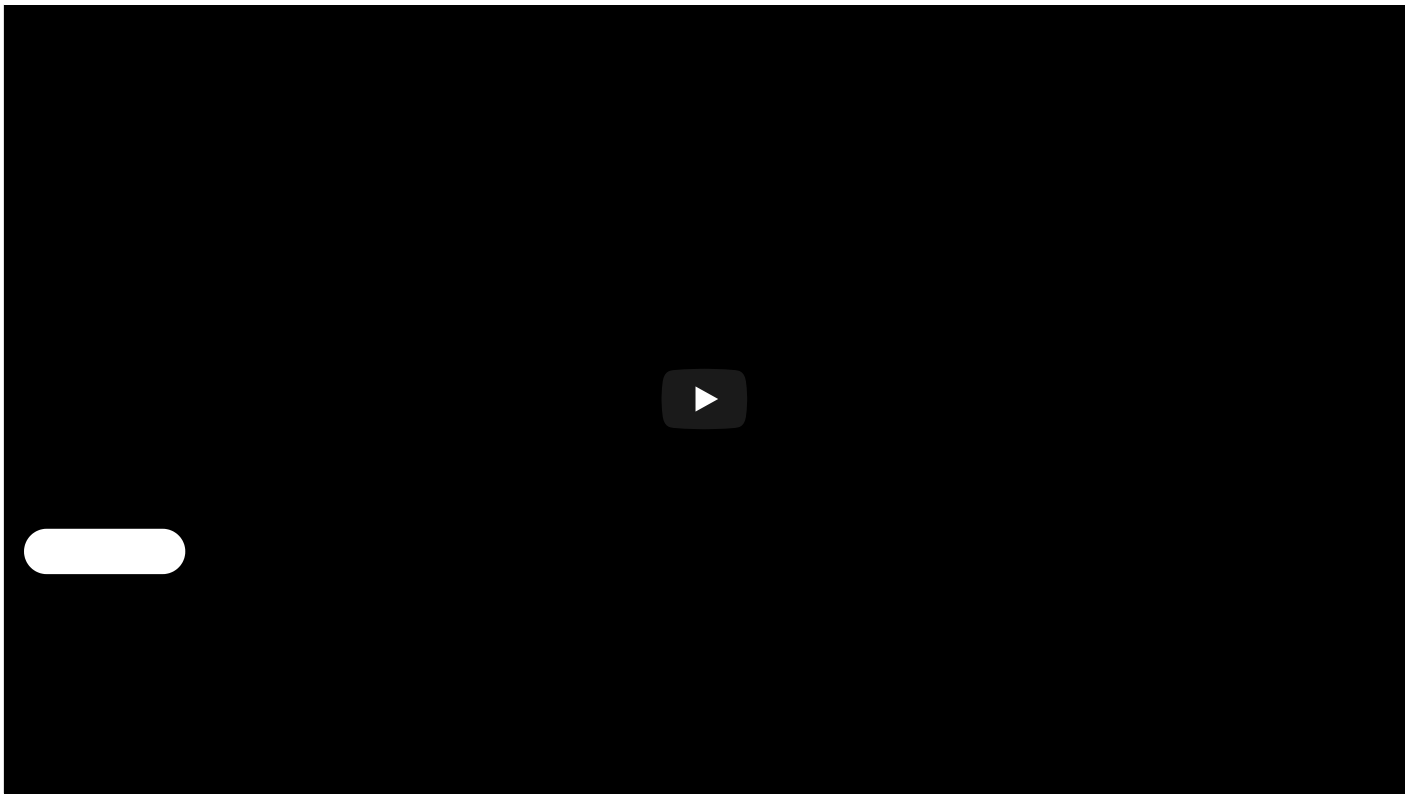

Sanas speech AI - $50M ARR in two years! exploring voice, authenticity and human connections

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In this compelling episode of Simulated Reality, we sit down with Nitesh Varshney, SVP Engineering & Managing Director at Sanas, to uncover the remarkable journey of a company that started with a moment of injustice and transformed it into a global movement. Their discussion traces the company's origins—a friend fired because of his accent, three students determined to change that, and a mission that grew into a multi-year scientific pursuit across accents, dialects, and languages.

Nitesh takes us inside the science, engineering, and emotion behind Sanas' real-time speech AI—technology that preserves identity while enhancing clarity, giving millions the confidence to communicate without fear of bias, judgment, or misunderstanding. From growing to $50M ARR in two years to inspiring customer support agents with confidence, Sanas is not just solving a technical problem—it's redefining human connection. This episode explores voice, authenticity, belonging, and the future of global communication through tech that finally listens to who we really are.

#simulatedreality #SanasAI #voicetechnology #SpeechAI #humanconnection #techforgood

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Video Chapters:

00:00 — Why Voice Still Defines Us
02:30 — The Moment Sanas Was Born
19:23 — How Real-Time Speech AI Actually Works
23:49 — Where This Tech Changes Lives
38:57 — Scaling to Millions Without Losing Trust
44:52 — Building the Team That Builds the Future
01:03:00 — Identity, Ethics, and the Line We Don't Cross
01:12:18 — Wrap

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2:30 The Moment Sanas Was Born

19:23 How Real-Time Speech AI Actually...

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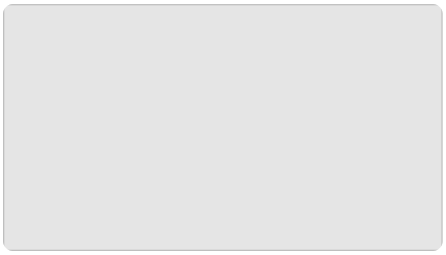

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